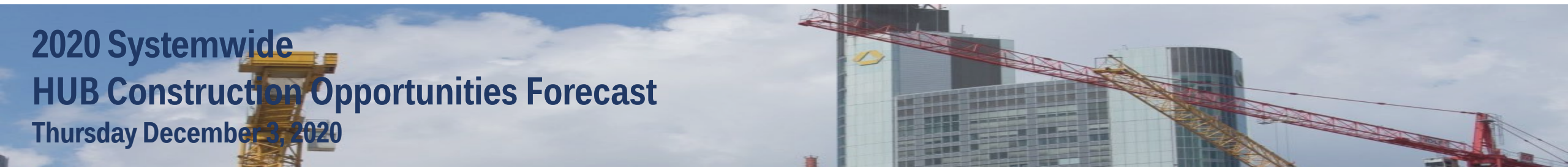


**Welcome to the**  
**2020 Systemwide Virtual HUB**  
**HUB Construction Opportunities Forecast**

**2020 Systemwide**  
**HUB Construction Opportunities Forecast**  
**Thursday December 3, 2020**



# Agenda

8:00 - 8:15 am

Registration

8:15 - 8:30 am

Welcome

8:35 - 8:55 am

HUB Contractors Guide

9:00 - 9:20 am

University of Texas System Office of Capital Projects  
Overview/Opportunities

9:25 - 9:45 am

University of Texas- Austin

9:50 - 10:10 am

University of Texas Health Science Center-Houston

10:15 - 10:35 am

University of Texas Health-San Antonio

10:40 - 11:00 am

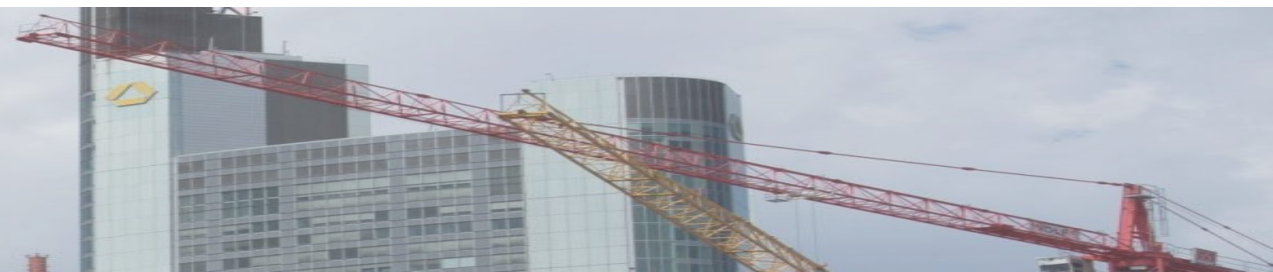
University of Texas MD Anderson Cancer Center

11:05 - 11:25 am

University of Texas Medical Branch-Galveston

11:30 - 11:50 am

University of Texas-Rio Grande Valley



# Agenda (Cont'd)

11:55 - 12:15 pm

University of Texas-San Antonio

12:15 - 1:00 pm

Break

1:00 - 1:20 pm

University of Texas-Arlington

1:25 - 1:45 pm

University of Texas-Dallas

1:50 - 2:10 pm

University of Texas-El Paso

2:15 - 2:35 pm

University of Texas Health Science Center-Tyler

2:40 - 3:00 pm

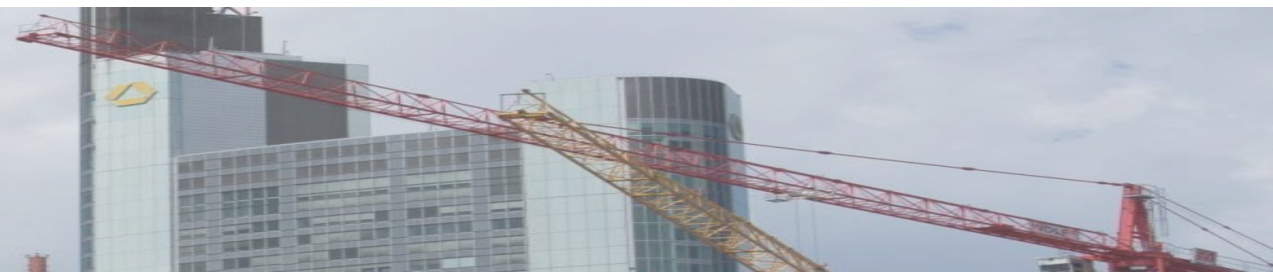
University of Texas-Permian Basin

3:05 - 3:25 pm

University of Texas Southwestern Medical Center

3:25 - 3:30 pm

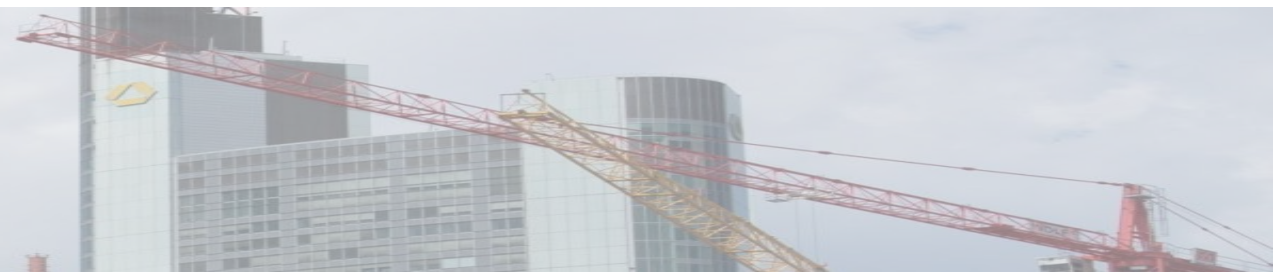
Closing Remarks





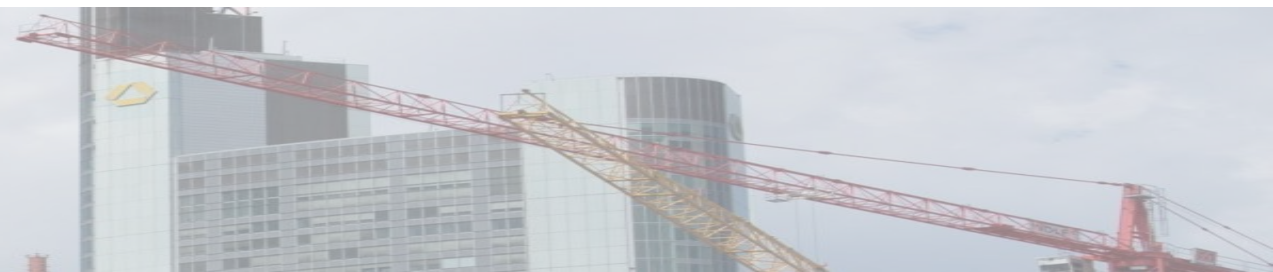
THE UNIVERSITY *of* TEXAS SYSTEM  
FOURTEEN INSTITUTIONS. UNLIMITED POSSIBILITIES.

2020 Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020



# Historically Underutilized Businesses (HUB) Contractor Guide

**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



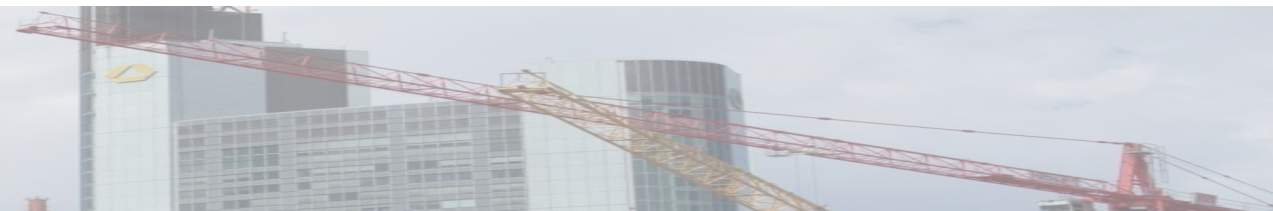
# The U. T. System HUB Contractor Guide



**Bob Rawski**

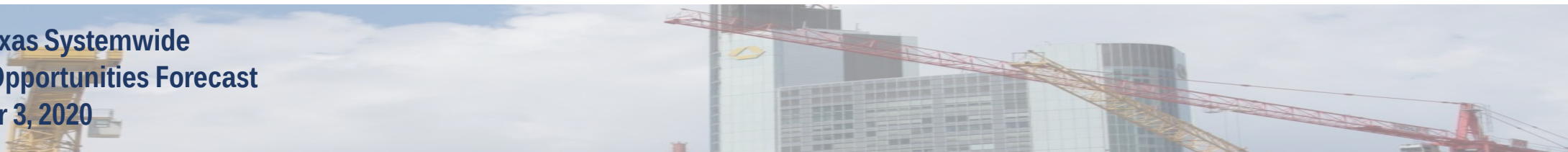


**Darryl Samuels**



# Common Questions

- How do I pursue work with U. T. System?
- What are they looking for in a winning proposal?
- How do I profitably complete a U. T. System project?

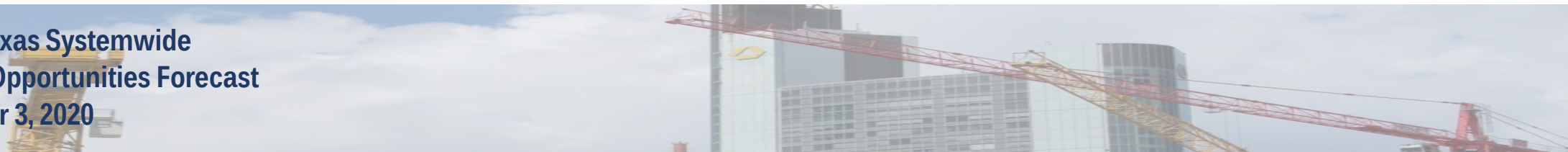


# Subject Matter Experts



**PROSOUND, INC.**

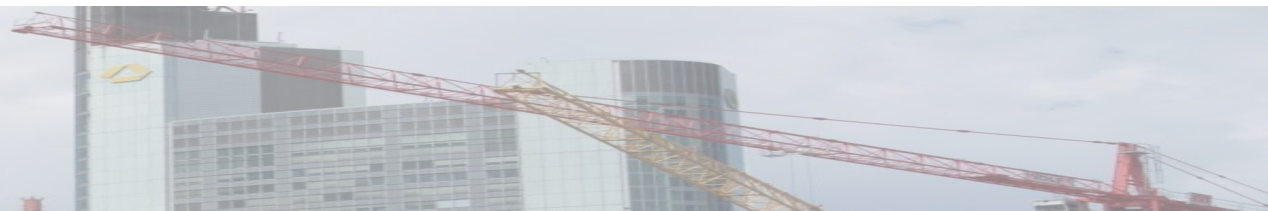
**EJ Smith Construction**





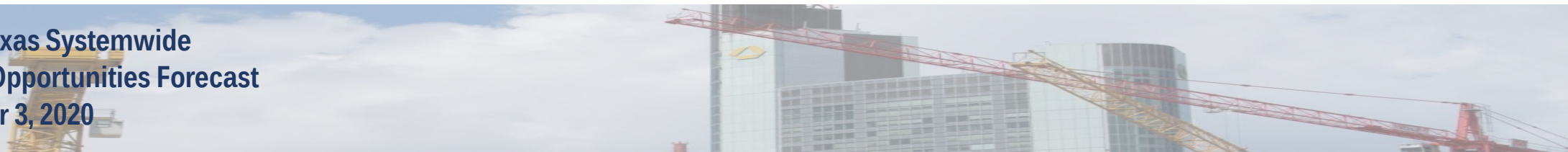
# What Do HUB Firms Need To Know?

- “Tell them what U. T. System cares about and how HUB firms can help” Cloteal Haynes, HEW
- “Explain what financial systems they need to have in place” Carlos Esteves, COE Concepts
- “Tell them why U. T. System is a good client” Mike Vaughn, Vaughn Construction

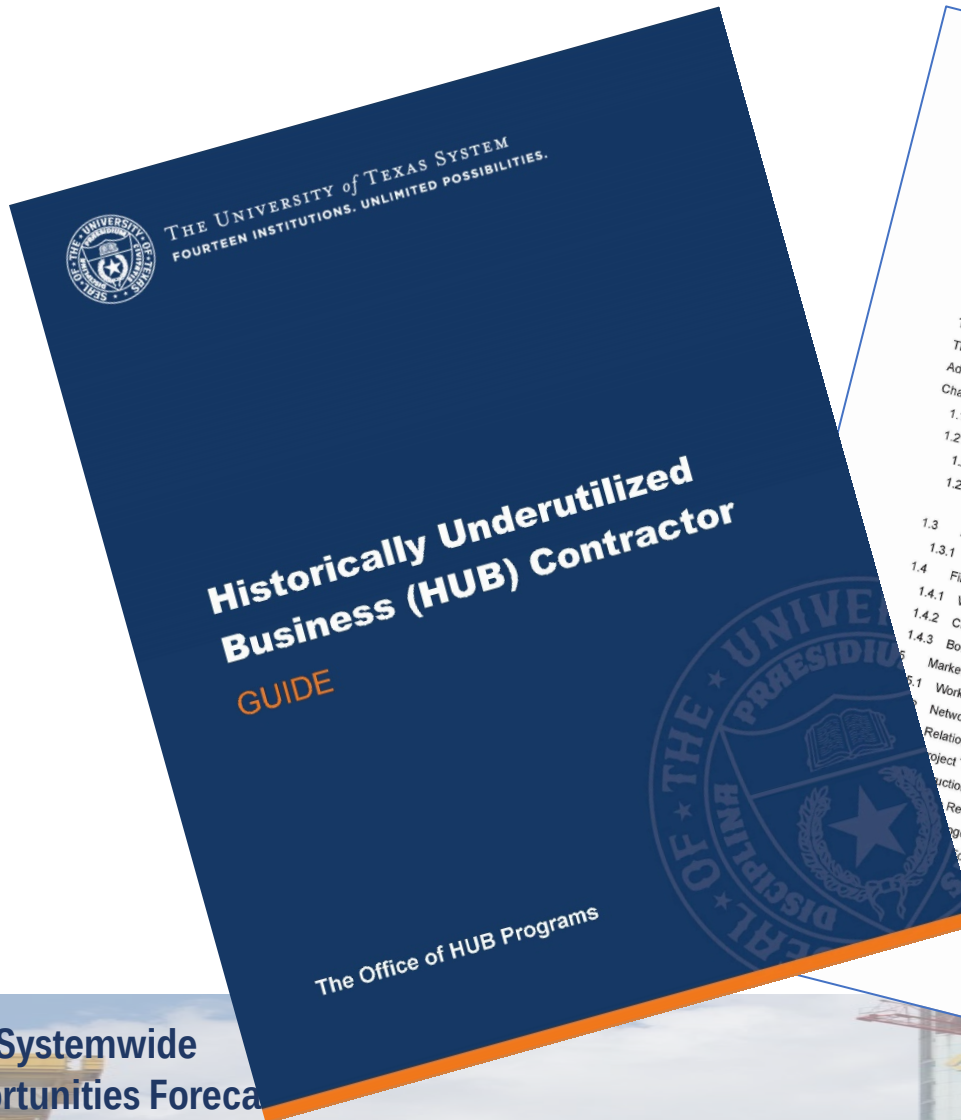


# It's Your Document

- Written for HUB firms
- Designed to be a useful tool
- Includes tips for success and profitability



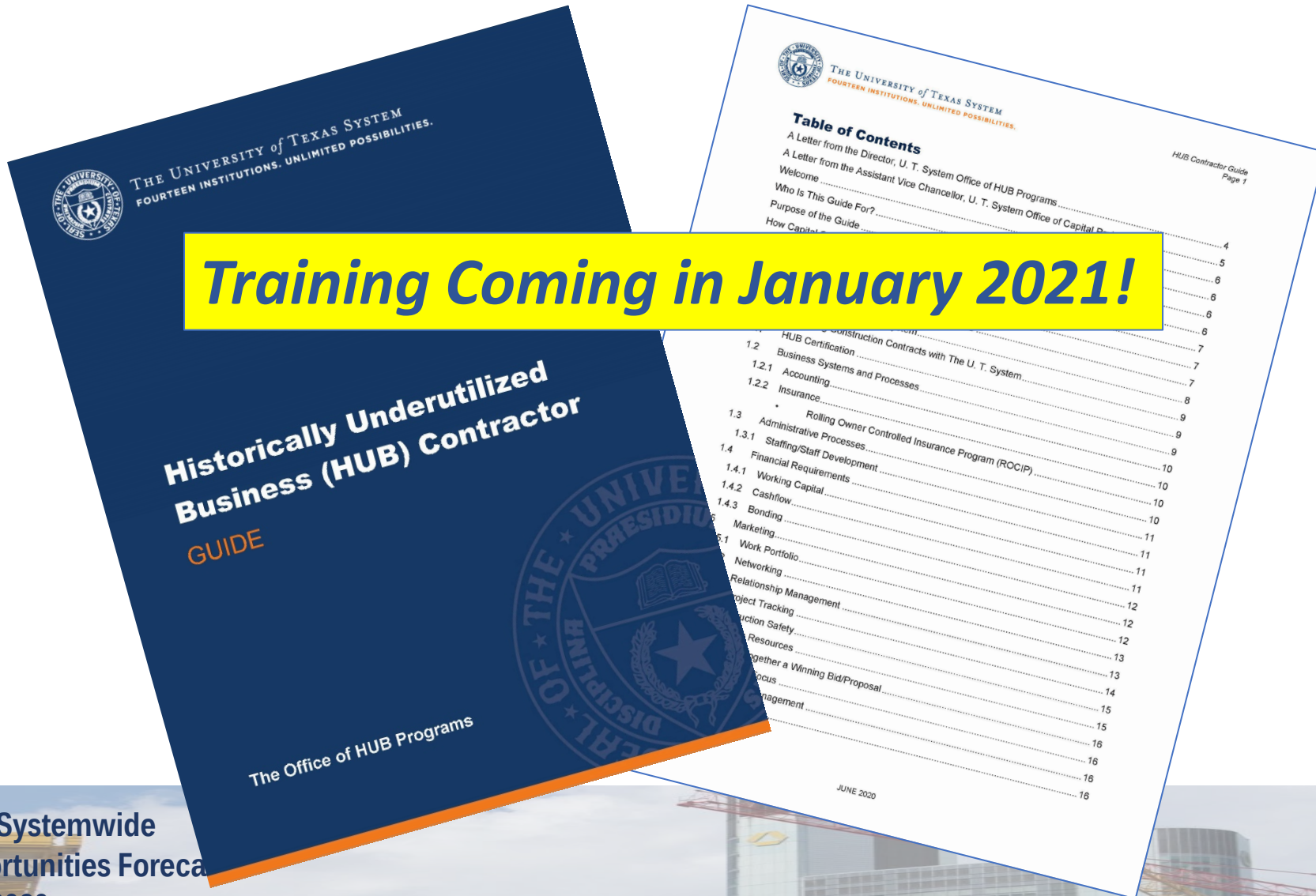
# The U. T. System HUB Contractor Guide



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The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020

# The U. T. System HUB Contractor Guide

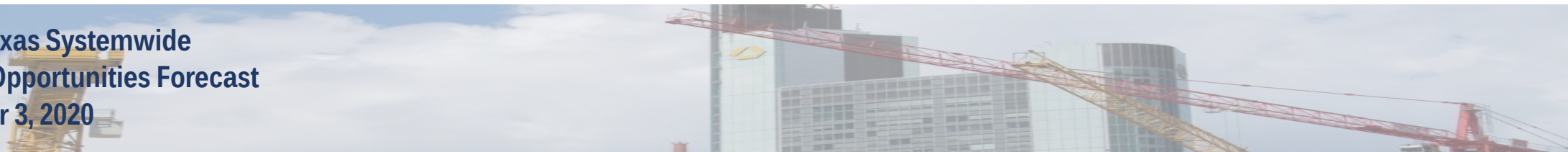


**Training Coming in January 2021!**

The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020

# Office of Capital Projects Overview and Upcoming Opportunities

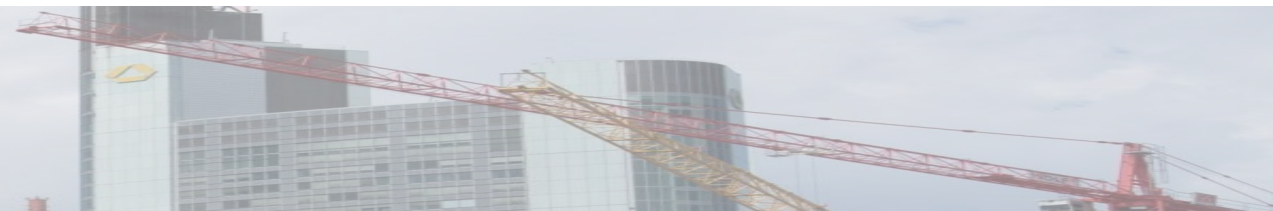
The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020



# The University of Texas System

## The Office of Capital Projects

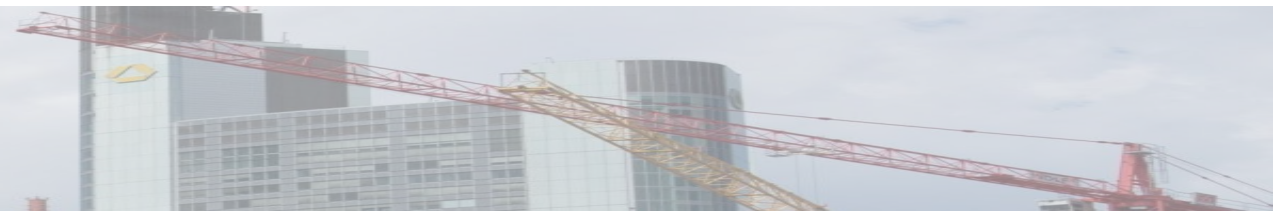
Richard DeLeon  
Director of Program Management



# Office of Capital Projects

## Historical Role

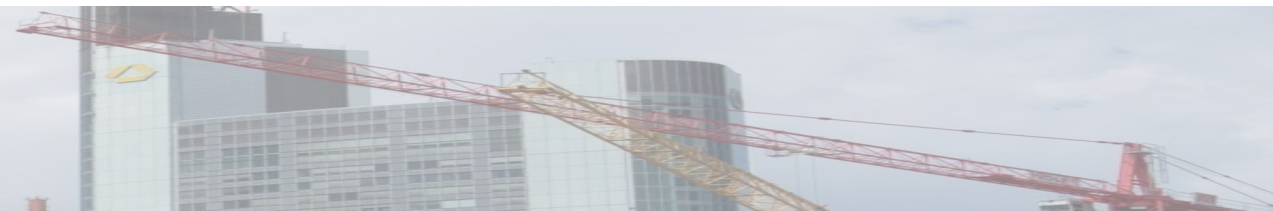
- Management of capital project delivery for the UT System
- Liaison between the Board of Regents, System executives and campuses
- THECB reporting and support for legislative interactions



# Office of Capital Projects

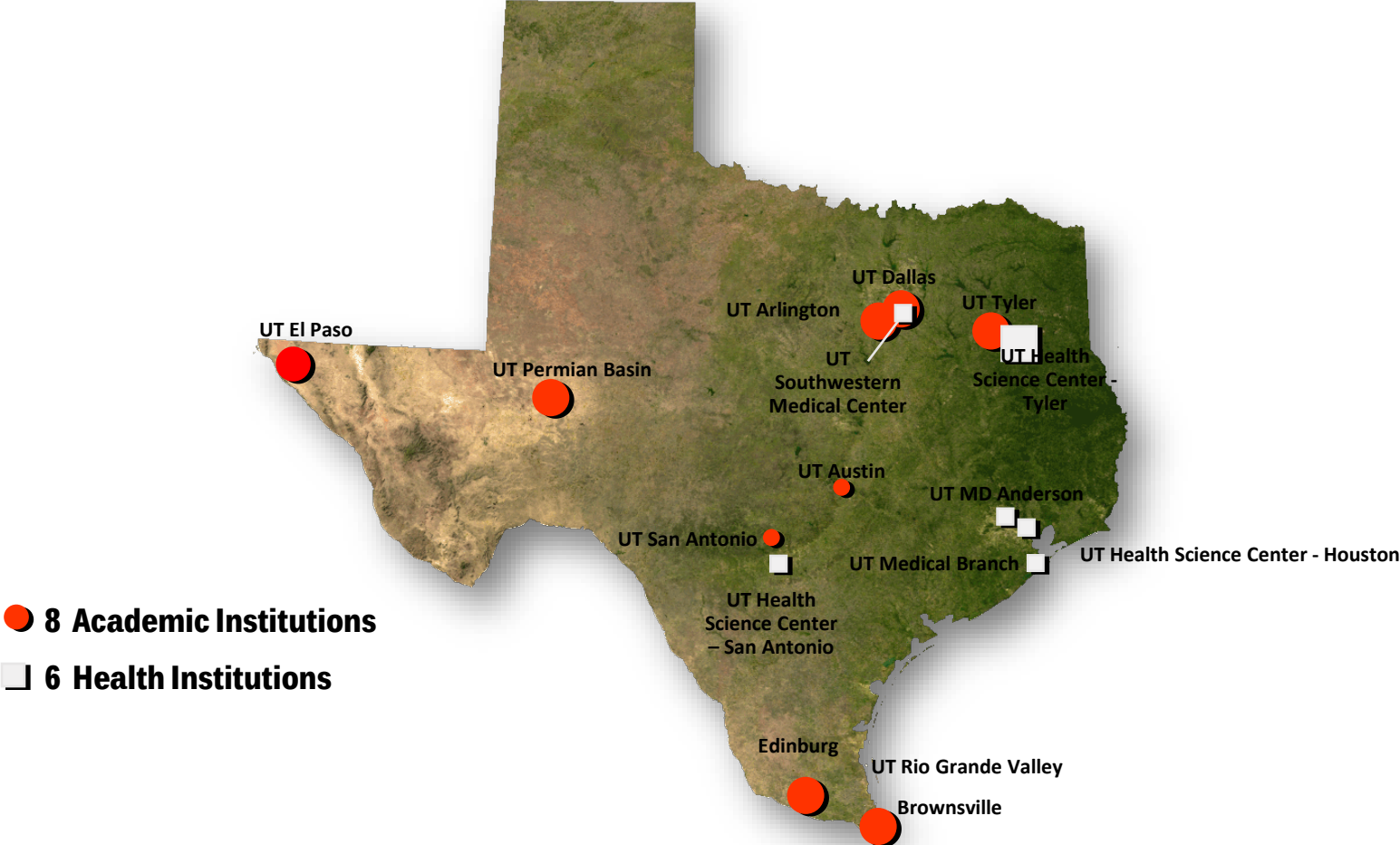
## Historical Role, Cont'd

- Construction professionals, accountants, attorneys, etc
- Centralized authority/distributed staff
- Learning organization with continuous refinement of processes
- Continuous staff training for risk management and consistency





# The University of Texas System Institutions



# Office of Capital Projects

## Delegated Campuses

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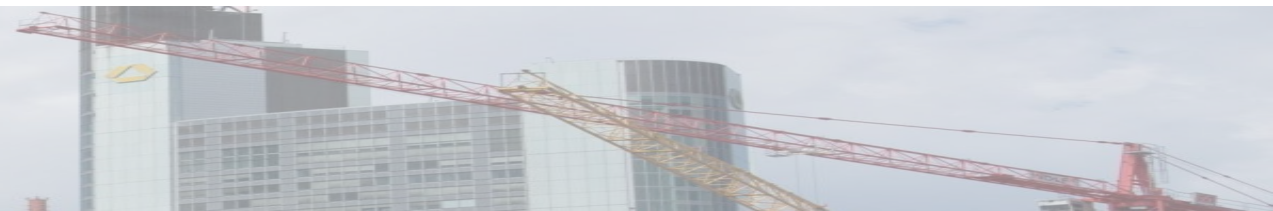
- Development of project management expertise at many campuses
- Various campuses undertake major building programs
- Pre 2018 delegated campuses:

MDACC

UTSW Med Center

UTMB Galveston

UT Austin



# Office of Capital Projects

## UT System Reorganization - 2019

- Various departments at the UTS are reorganized including OCP (formerly OFPC)
- Five additional campuses receive delegated capital project authority

MDACC

UTMB Galveston

UT Austin

**UTSA**

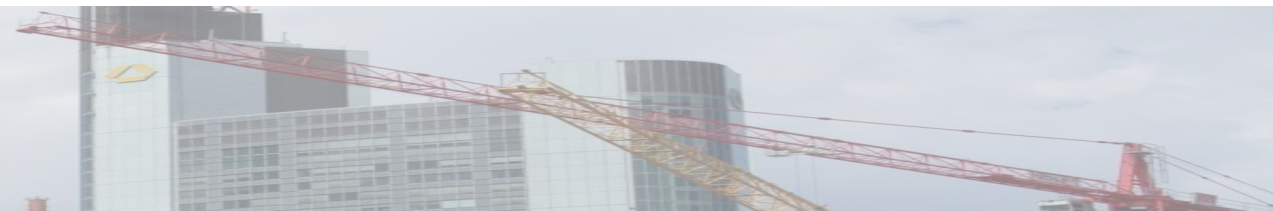
**UT Arlington**

UTSW Med Center

**UTHSC San Antonio**

**UTHSC Houston**

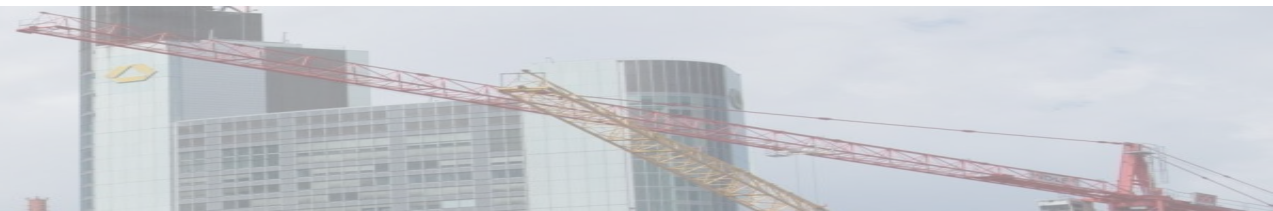
**UT Dallas**



# Office of Capital Projects

## OCP Reorganization - 2019

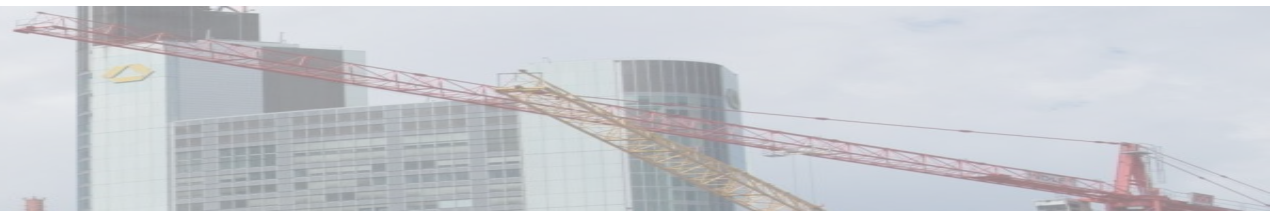
- Office of Capital Projects transitions to a staff of 12
- OCP authorized to engage a Program Manager to undertake OFPC's former duties at the 6 non-delegated campuses
- Many former OFPC staff relocate to other UTS departments or campuses



# Office of Capital Projects

## OCP Reorganization - 2019

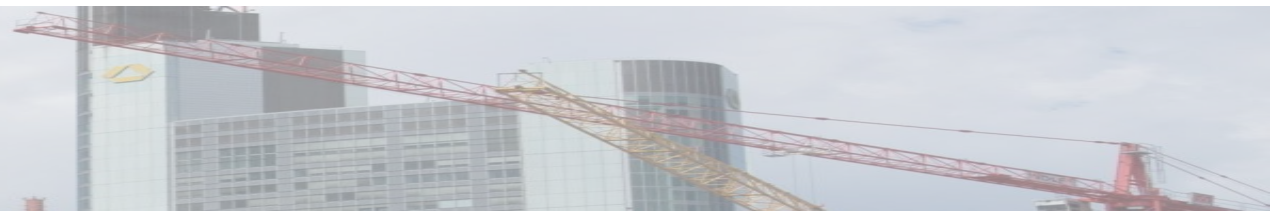
- Liaison with the BOR
- Maintain basic project information for interface with System offices and the BOR for all capital projects throughout the System
- Maintain template documents (UGC, UTS Design Guidelines, etc.)
- Administer the Program Manager contract
- Code Advocacy



# Office of Capital Projects

## OCP Reorganization-2019

- Design Reviews
- HUB support
- Training and sharing of Best Practices
- ROCIP and Builder's Risk program support
- LBB, Legislature, THECB reporting
- Liaison with OGC
- SECO, THC, SWPPP liaison
- Procurement of all technical service vendors



# Office of Capital Projects

## OCP Reorganization-2019

- Best Practices contributor
- Special BOR assignments
- Wage Rate administration



# Office of Capital Projects

## Transition at Delegated Campuses

Confirmation of expertise or accelerated development of project business elements

Risk Management

HUB

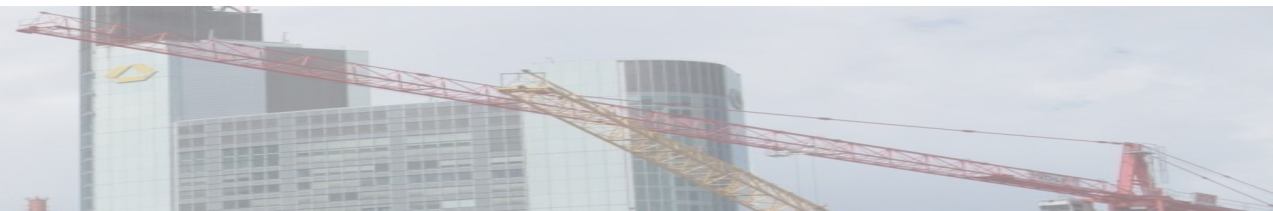
Data Systems

HR

Compliance

Procurement

FF&E

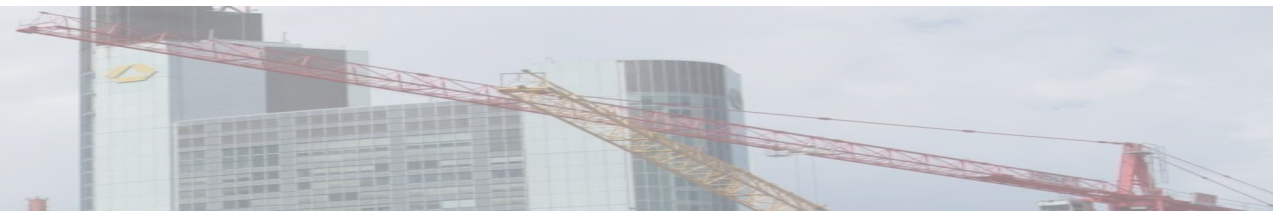




# Office of Capital Projects

## Project Control of Texas, Program Manager

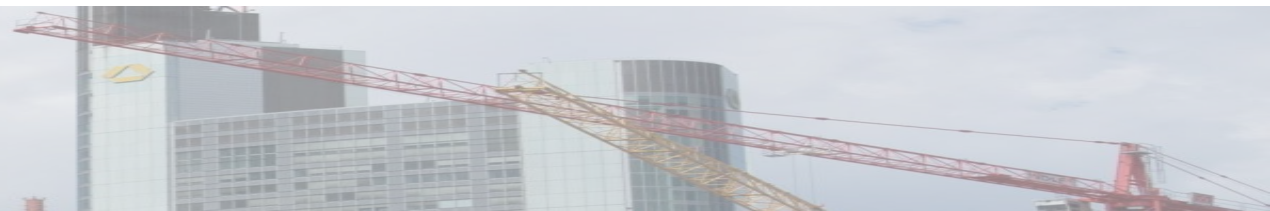
- The University of Texas at El Paso
- The University of Texas Permian Basin
- The University of Texas Rio Grande valley
- The University of Texas at Tyler
- The University of Texas Health Science Center at Tyler
- The University of Texas at Dallas \*



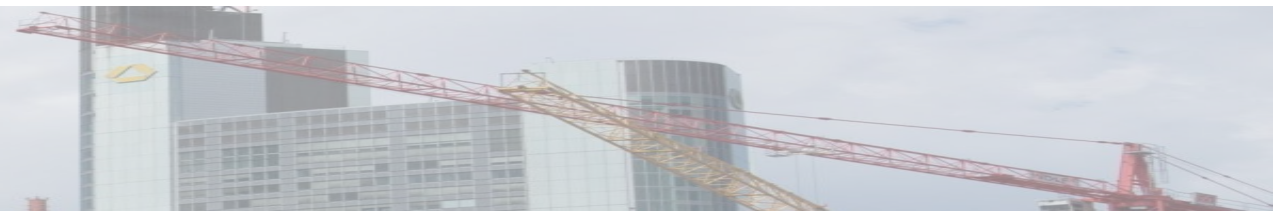
# Office of Capital Projects

## Project Control of Texas, Program Manager

- Project Control began orientation and assimilation to UTS processes
- OCP negotiates the full range of services required for program and project management
- Unlike other PM solicitations, the Program Manager is more than staff augmentation



# Office of Capital Projects



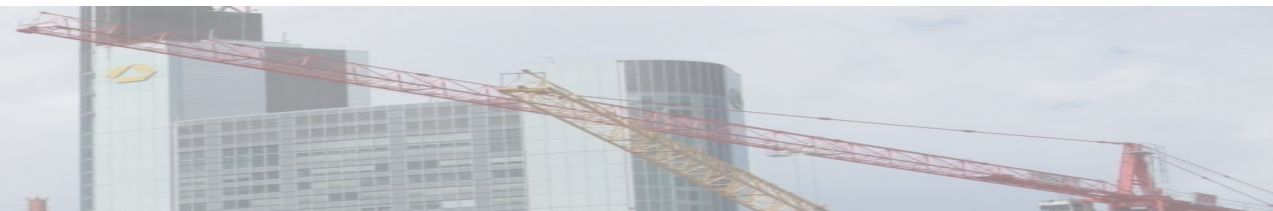
# Office of Capital Projects

## Upcoming AE Opportunities

UTHSC Tyler: Graduate Medical Resident Training, \$75M  
RFQ issuance January 2021 (approx.)

UT Tyler: School of Nursing, \$35M  
RFQ issuance Spring 2021 (approx.)

UTRGV: New Office Building  
RFQ issuance December 2020



# Office of Capital Projects

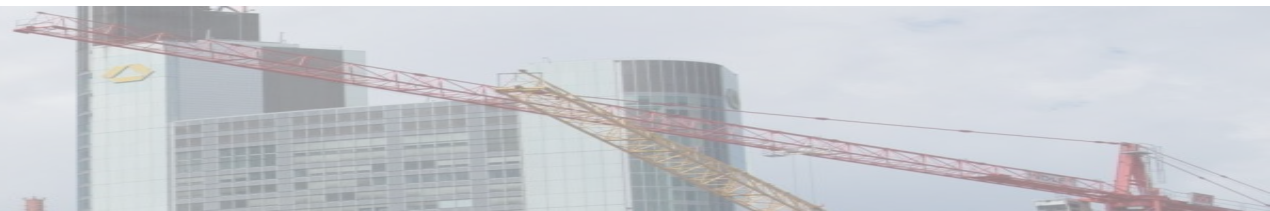
## Upcoming General Contractor Opportunities

---

UTHSC Tyler: Graduate Medical Resident Training, \$50M GMP  
CMR RFQ issuance June 2021 (approx.)

UT Tyler: School of Nursing, \$20M GMP  
CMR RFQ issuance August 2021 (approx.)

UTRGV: New Office Building  
CMR RFQ issuance April 2021 (approx.)

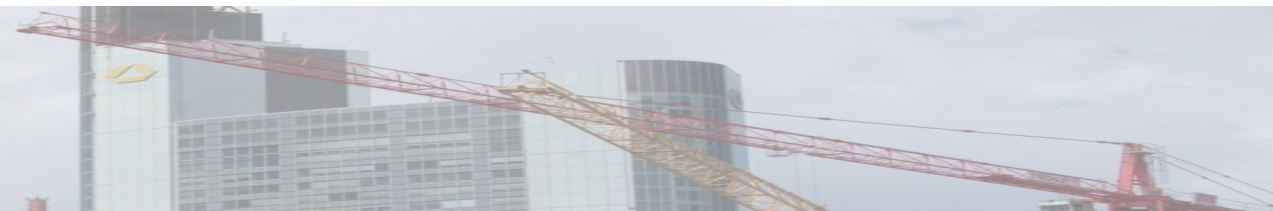


# Office of Capital Projects

## General Contractor Opportunities, Cont'd

UT El Paso: Center for Advanced Manufacturing and Aerospace,  
\$50M (approx.)

Delivery method undetermined



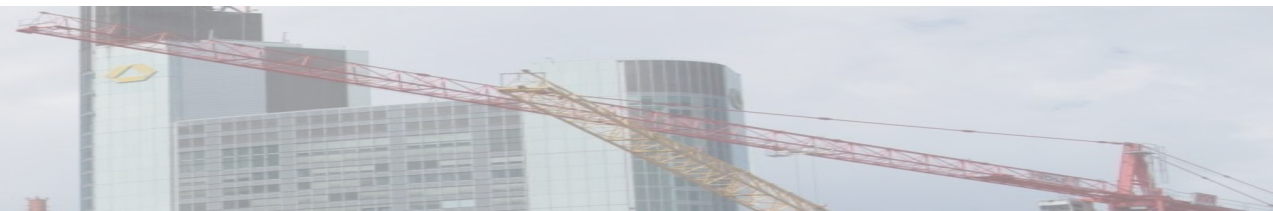
# Additional Opportunities

## Major Projects at Delegated Campuses

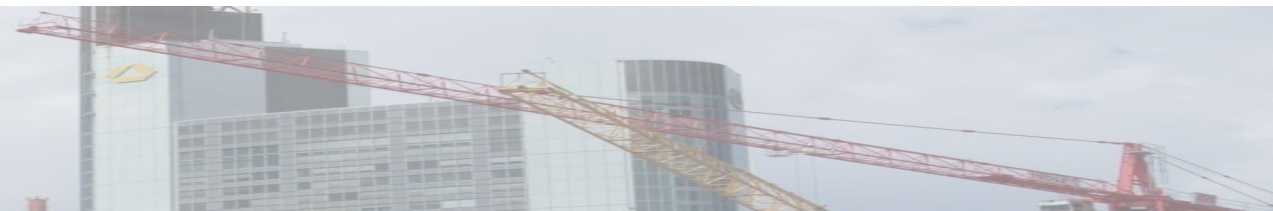
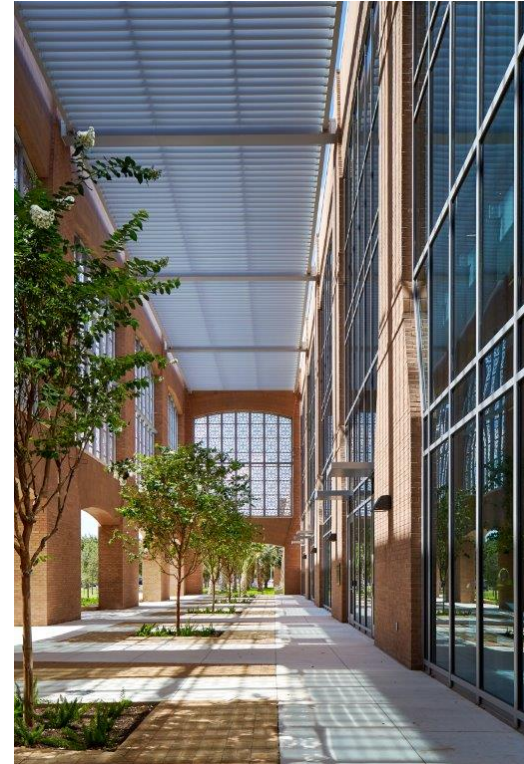
Contact each campus

## Projects below \$10MM

Contact each campus



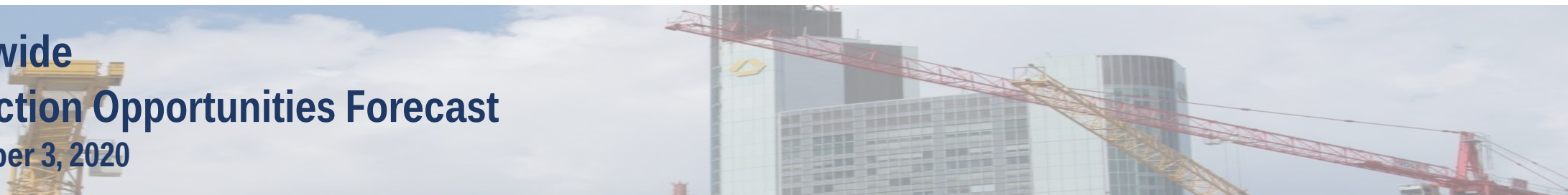
**THANK YOU**





THE UNIVERSITY OF  
**TEXAS**  
AT AUSTIN

**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020

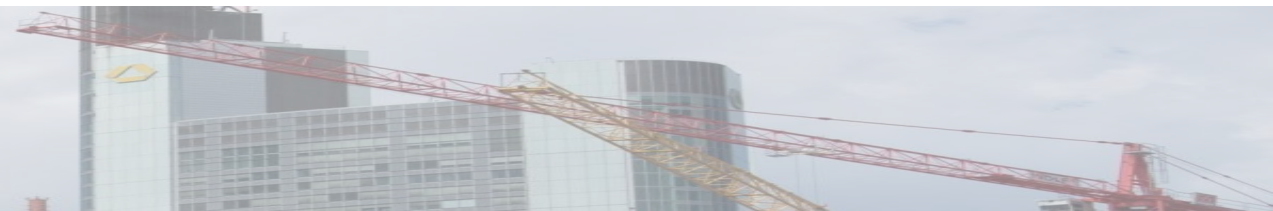


# **UT AUSTIN HUB/SB PROGRAM: WORKING WITH US MEANS BUSINESS**



Director  
Historically Underutilized Business /  
Small Business Program

**TIFFANY DOCKERY GIBSON**  
The University of Texas at Austin





**“City within a city”**

**Over 50,476 Students**  
**Over 3,722 Faculty**  
**Over 24,000 Employees**

Fall 2020

# Procurement and Payment Services

## Purchasing

Responsible for the procurement of all supplies, materials, equipment, and services for the University.

## Business Contracts

Provides review and approval of all business contracts and revenue generating agreements.



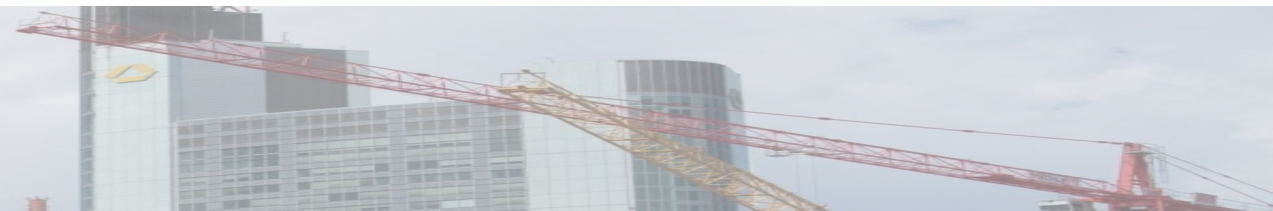
## HUB/SB

Administers the State of Texas Historically Underutilized Business and the Federal Small Business programs for the university.

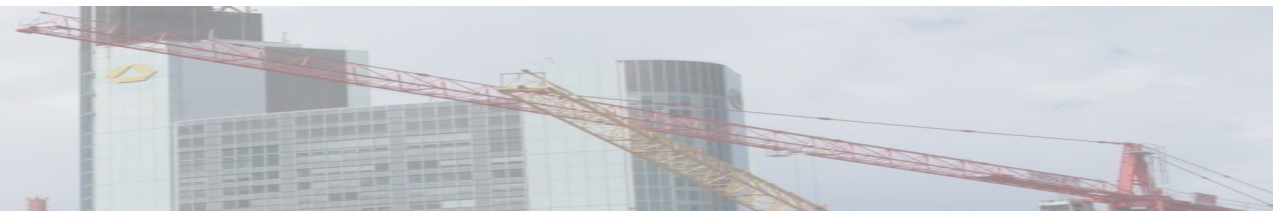
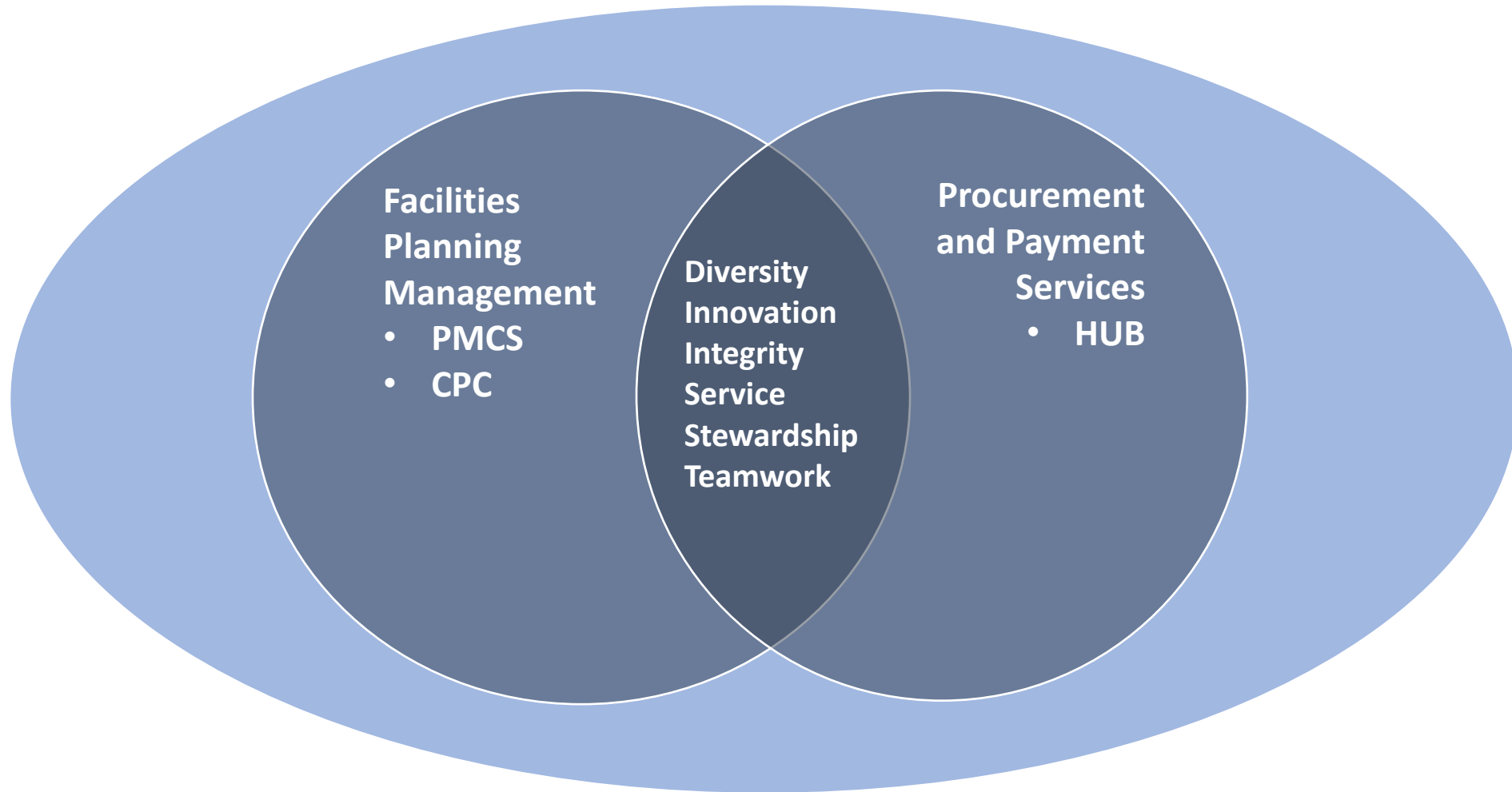
## Payment Services

Maintains the vendor identification system and creates and approves vendor payments

*Serving UT Austin as a trusted partners while providing integrated procure to payment support.*



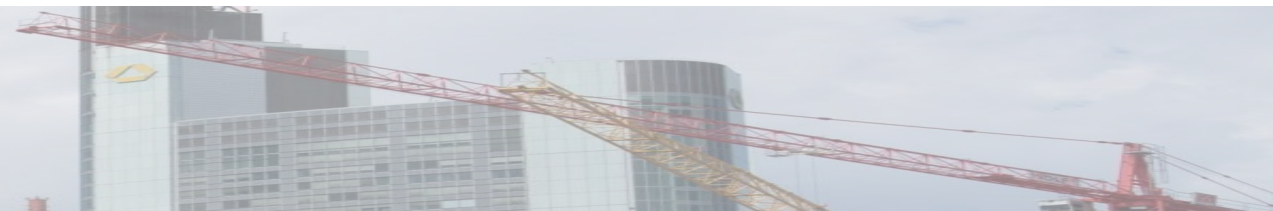
# Financial and Administrative Services



# Ongoing Agreements

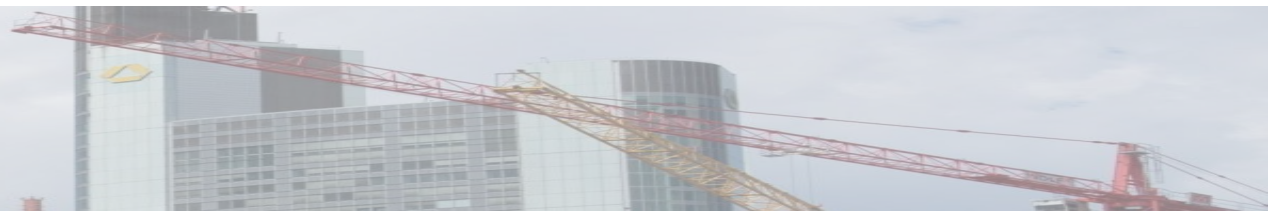


- Technical Service Providers (TSP)
  - Multiple Expirations
- Professional Services Master Agreements
  - Scheduled re-bid 2022
- Job Order Contracts
  - Scheduled re-bid 2021



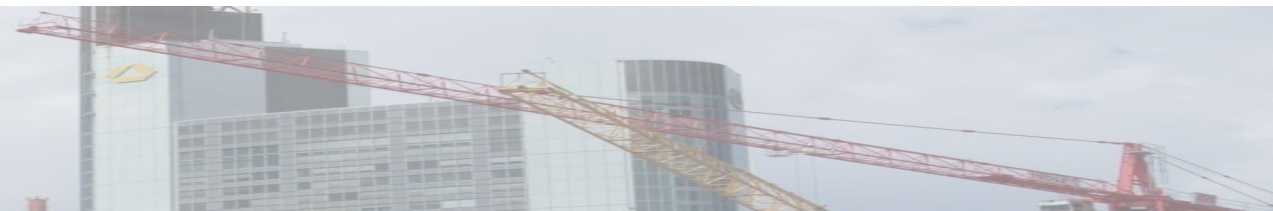
# Upcoming Opportunities

| Delivery Method | Description   | Timeframe                                | Est. Dollar Value |
|-----------------|---|--|-------------------|
| CSP             | <a href="#">21CSP008 - Retrofit of the entire fire sprinkler system in BEG</a> - Install new wet pipe sprinkler system throughout existing 3-story office building.   | Current; Envelopes Due Dec. 17, 2020     | \$1M-\$1.25M      |
| CSP             | <a href="#">21CSP007 - Maintenance/Renovations of restrooms dormitory</a> - project consists of selective demolition, rebuild masonry partitions, Portland cement plastering, gypsum wall board ceilings, paint, and plumbing of restrooms. | Current; Envelopes Due December 10, 2020 | \$3.75-\$4.22M    |
| PSP/CMR         | Major renovation of Hogg Memorial Auditorium  | Early 2021                               | \$27.8M           |



# Upcoming Opportunities

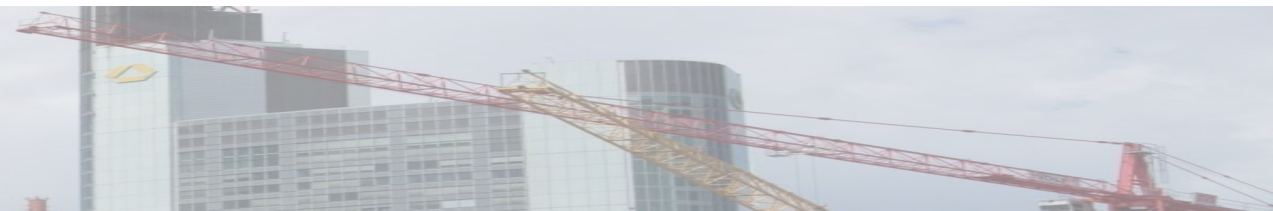
| Delivery Method | Description   | Timeframe                                 | Est. Dollar Value |
|-----------------|---|---|-------------------|
| CMR             | Student Success Outcomes at Flawn Academic Center - Provide a variety of spaces for students to interact with recruiters. Interview rooms, advising offices, meeting, classroom and hospitality space   | December 2020;                            | \$7M-\$8M         |
| RFP             | <a href="#">21JOC0100 - CAM - Wayfinding &amp; Signage JOC</a><br>A full service wayfinding and interior signage IDIQ contract to provide materials, installation, repairs and other services associated with wayfinding and signage of all types at all locations/buildings both on main campus and at remote locations. Mandatory Pre-Bid held Nov 30, 2021 | Current;<br>Submittals Due<br>Jan 8, 2021 | IDIQ JOC          |





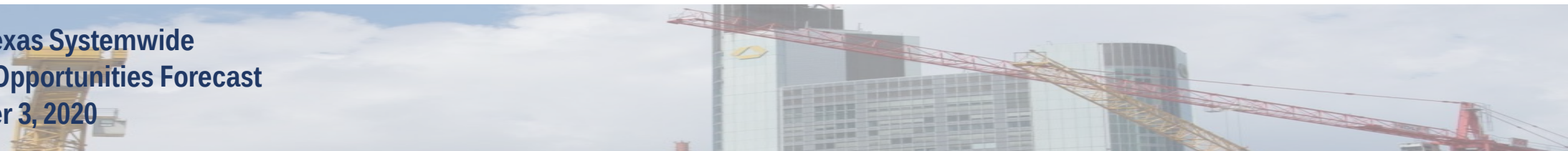
# Upcoming Opportunities

| Delivery Method | Description  | Timeframe                                | Est. Dollar Value |
|-----------------|--|--|-------------------|
| CSP             | MEP infrastructure updates; Maintenance and interior finishes and replacement of air handling units in dormitory   | Feb 2021                                 | \$5.4M            |
| CMR             | <a href="#">21CMR006 - CMB Jesse H. Jones Com. Ctr. (Bldg. B)</a> – Work will include abatement, demolition, and renovation to portions of the 2nd Floor and the entire 3rd Floor of CMB (approximately 19,000 SF). The renovated spaces will incorporate a mix of private and shared offices, open office workstations, clinical rooms, research rooms, large and small meeting/training rooms, new restrooms, a shared staff breakroom, and new furniture. | Current; Envelopes Due December 16, 2020 | \$3.69M-\$3.9M    |



# Upcoming Opportunities

| Delivery Method | Description   | Timeframe           | Est. Dollar Value |
|-----------------|---|---------------------|-------------------|
| RF-CSP          | This project includes interior renovations of approximately 11,000 square feet in the existing Sarah M. & Charles E. Seay Building (SEA) to support new faculty startup, faculty retention, and a restructured clinical psychology training program   | TBD                 | \$5.1M            |
| RFQ             | Capital Construction JJ Pickle Research Campus  | AE 2021<br>CSP 2023 | \$75M             |
| CSP             | <p>Austin State Hospital Project - The facility will replace the current Austin State Hospital building provide psychiatric care that utilizes current evidence based practices along with up to date studies and methods. This facility will improve the operational efficiency of the hospital and create a more public and dignified presence in the urban neighborhood of the state hospital campus.</p> <p>Hospital Completion Package with interior fit-out TBB July 2021</p> | July 2021           | TBD               |





# Opportunity is knocking.

Looking to do business with UT?  
Our door is open.

You don't have to be one of the big boys to sell your goods or services to The University of Texas at Austin. The university is committed to working with owners of small businesses, as well as businesses that are owned by women, veterans, or members of minority or disadvantaged groups.

**Procurement and Payment Services  
HUB/SB Program**

**[hubsb.utexas.edu](https://hubsb.utexas.edu)**

# Top 5 Tips



DO YOUR

**HOMework**



**MONITOR**

current bid listings



**INTRODUCE**  
your business



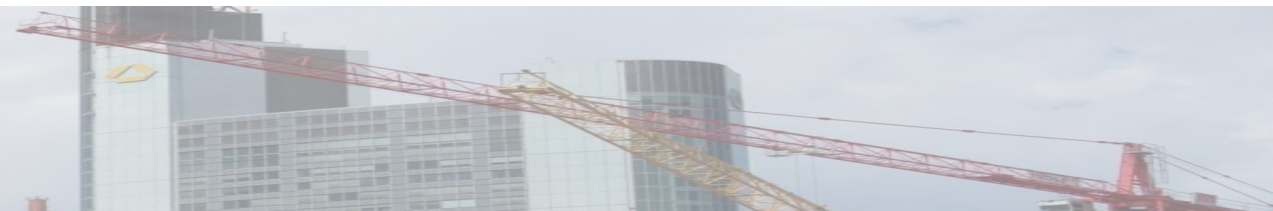
Get  
with the State of Texas

**CERTIFIED**



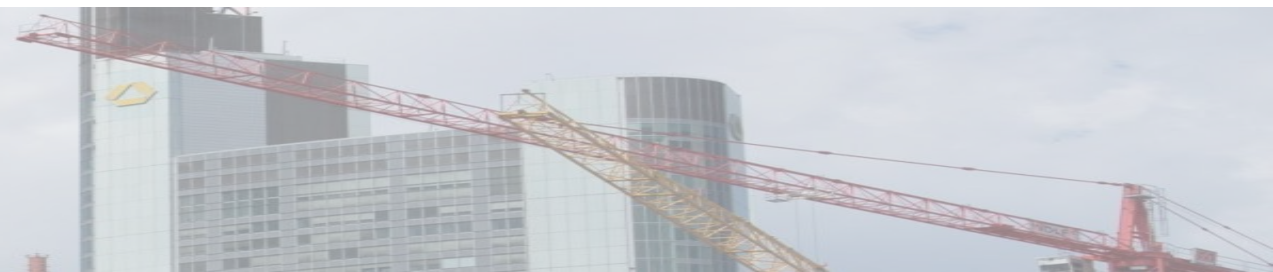
**STATE**

**your interests**



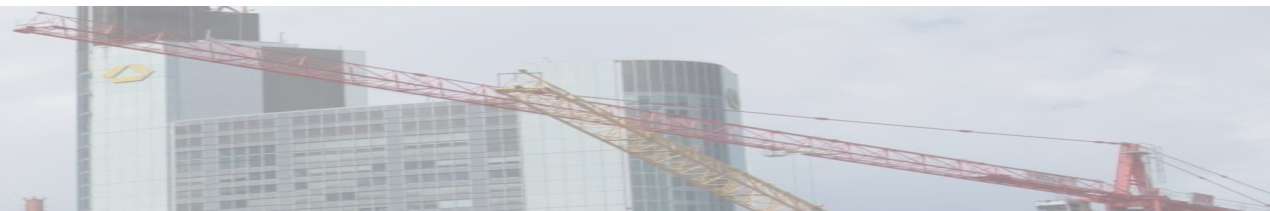


**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



# Overview

- Established in 1972 by the UT System Board of Regents
- Located in Houston within the Texas Medical Center, the largest medical center in the world
- Consists of 14 owned facilities we operate and maintain (1 building in Brownsville)
- Campus Assignable Sq Ft totals 4,864,997



# Operations Center Building Capital Renewal Program

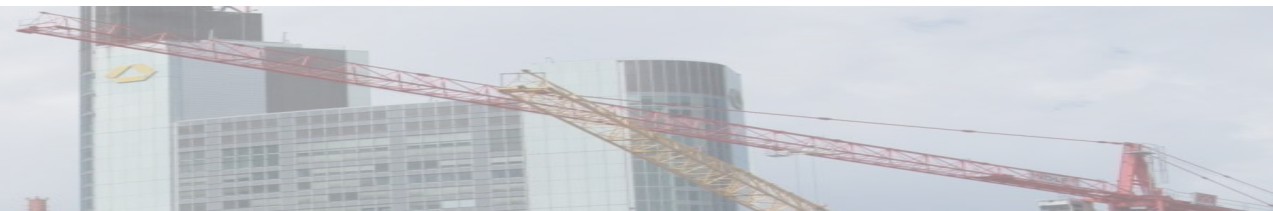
## Project Description

OCB was built in the early 80's and has much of its original infrastructure. This project will replace much of the original MEP systems such as air handlers, chillers, and main electrical switchgear. Phase 1 will be the mechanical work. Phase 2 will be the electrical scope.

The project will be bid within 2 scopes of work: electrical & mechanical.

## Project Data

- TPC : ~\$2,000,000
- GSF: 200,000
- A/E: E&C (mech) / Shah Smith (elect)
- Delivery Method: Competitive sealed bids
- Bid Date: Winter 2020 for Phase 1



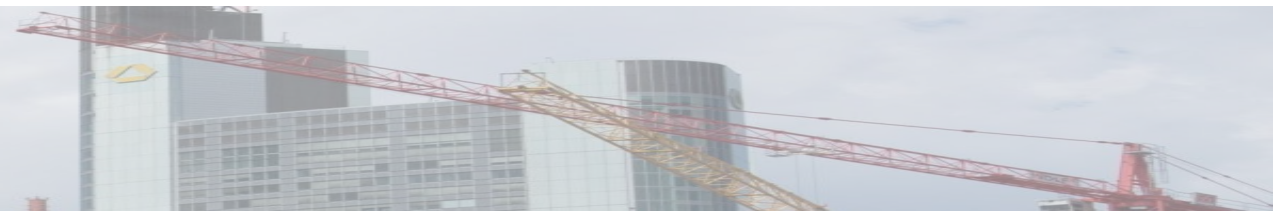
# Data Center Redundancy

## Project Description

UT Health is in the process of completing design for the UCT Data Center Expansion. The scope includes expanding and duplicating current mechanical and electrical infrastructure. Includes a tie-in to TECO.

## Project Data

- TPC : ~\$1,500,000
- GSF: 13,000
- A/E: E&C
- Delivery Method: Competitive sealed bids
- Anticipated posting date: Winter of 2020





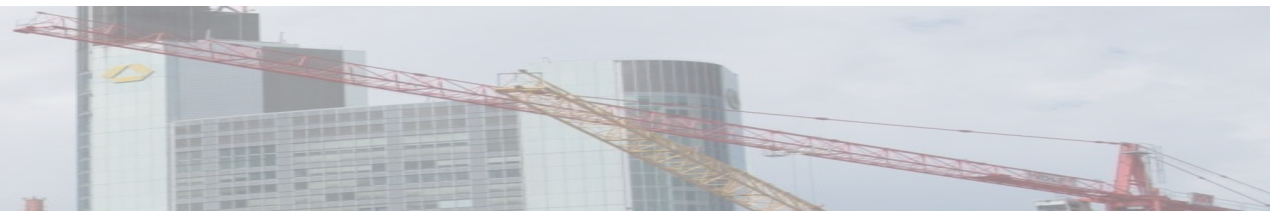
# Continuum of Care Campus

## Project Description

The C3 project is a 288 bed inpatient Behavioral Health Facility. The design of this facility is based on the patient experience and the changing treatment of behavioral health disorders. The new hospital will provide services for people who need inpatient acute psychiatric care. Additionally, the hospital will provide support to help people successfully transition back to their home communities.

## Project Data

- TPC : \$126,499,500
- GSF: 253,000
- A/E: Perkins & Will
- General Contractor: Vaughn Construction
- Status: Under Construction
- SC: November 17, 2021
- Left to bid out: Furniture & Equipment



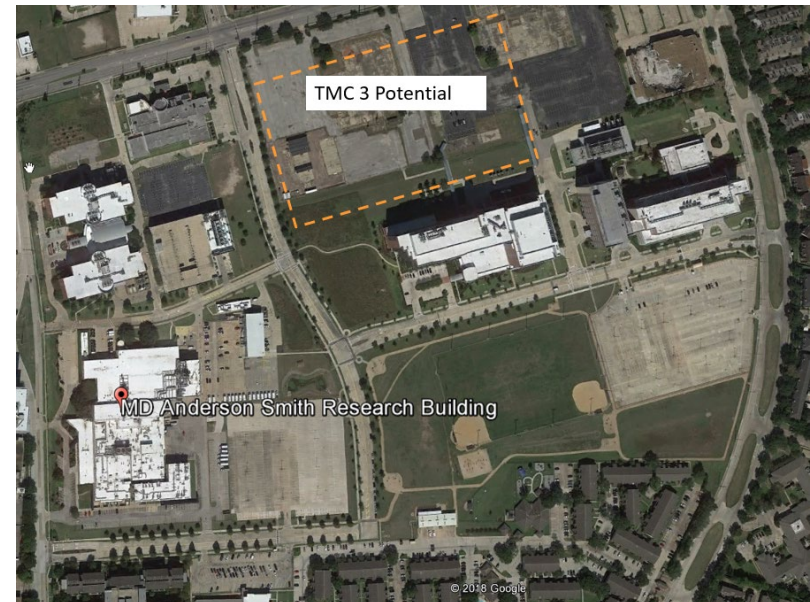
# South Campus Academic and Research Facility

## Project Description

UT Health is in the process of requesting UT System Board of Regents approval for a new academic and research facility for our south campus. Programming will start in November after Board approval.

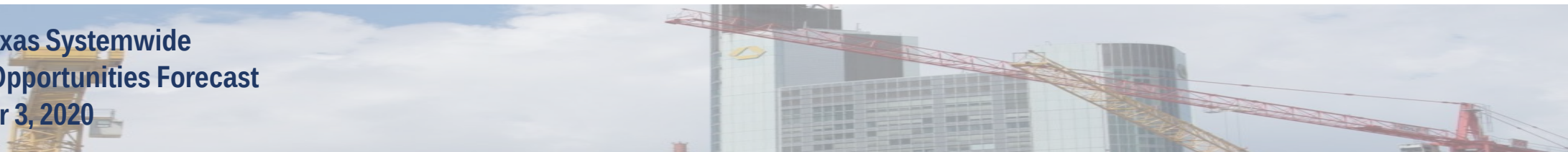
## Project Data

- TPC : TBD
- GSF: TBD
- A/E: TBD
- Delivery Method: CMR
- Anticipated posting date: Winter of 2021



# Upcoming Bid Projects

| Project Name                | Status              |
|-----------------------------|---------------------|
| RAHC Office Buildout        | POSTED DUE 12/10/20 |
| SRB Domestic Water Bypass   | POSTED DUE 12/10/20 |
| SON Service Building Roof   | Posting 11/20       |
| SON Boiler Replacement      | Posting 11/20       |
| OCB Capital Renewal Phase 1 | Posting 11/20       |
| MSB 5Y Electrical Maint.    | Posting 12/20       |
| UCT Data Center Redundancy  | Posting 12/20       |
| cGMP Chiller                | Posting 12/20       |
| OCB Corridor Slab Repairs   | Posting 12/20       |



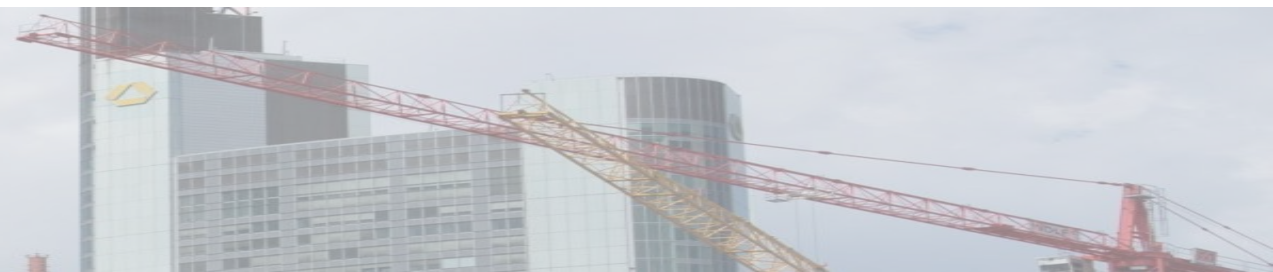
# Upcoming Projects (cont)

| Project Name                | Bidding  |
|-----------------------------|----------|
| IMM Vacuum Pumps & Skid     | Jan 2021 |
| MSE Tunnel Wash Replacement | Jan 2021 |
| C3 Furniture Bids           | Jan 2021 |
| Multi Stack for MSE         | Feb 2021 |
| C3 Equipment Bids           | May 2021 |





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# UT Health SA – Purchasing & HUB Contacts

**Eric R. Walls**

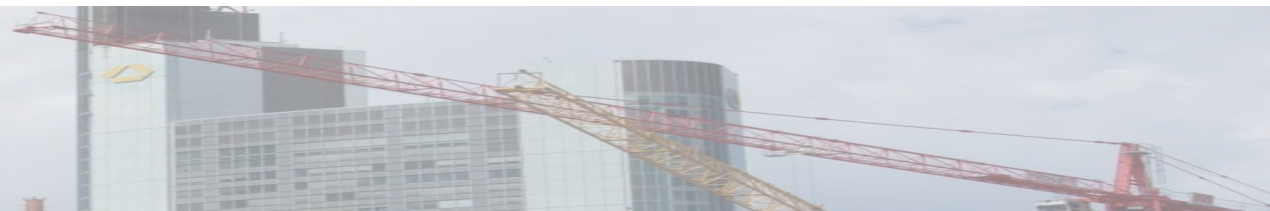
Senior Director of Supply Chain Management &  
HUB Coordinator

(210) 562-6201 or [wallse@uthscsa.edu](mailto:wallse@uthscsa.edu)

**Rebecca A. Mendez**

Assistant HUB Coordinator

(210) 562-6300 or [mendezr2@uthscsa.edu](mailto:mendezr2@uthscsa.edu)



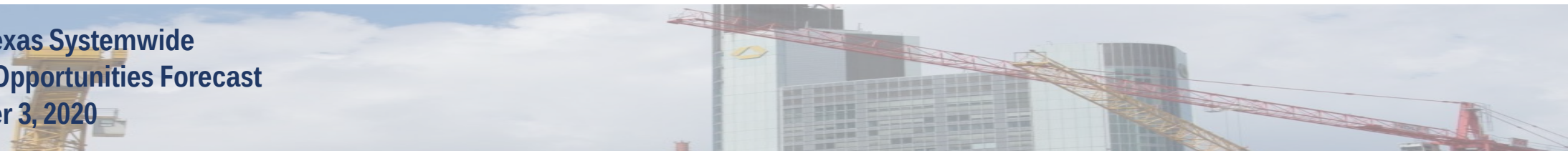
# UT Health SA – Procurement Portal



Register to view  
Opportunities and to  
Submit Responses @  
**[Procurement Portal](https://uthscsa.bonfirehub.com)**  
**[\[uthscsa.bonfirehub.com\]](https://uthscsa.bonfirehub.com)**  
an online supplier  
registration and bid  
submission system.

# UT Health SA – Websites

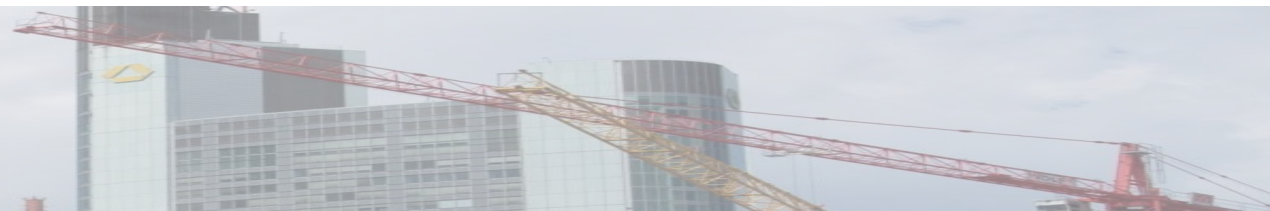
- Purchasing Website  
<http://uthscsa.edu/business/purchasing/>
- Historically Underutilized Business (HUB) Program  
<https://uthscsa.edu/business/hub/>





# UT Health SA – Purchasing Thresholds

- Under \$15,000
  - Non-Competitive: Department buyers make non-restricted purchases directly from supplier on a PO or ProCard
- \$15,000.01 - \$49,999.99
  - Request for Quotes: Minimum 3 quotes with at least 1 quote from a minority owned, woman-owned or service-disabled veteran-owned business (HUB)
- \$50,000.01 and Over
  - Request for Bids/Request for Proposals
  - Bids over \$100,000 require a HUB Subcontracting Plan (HSP)



# UT Health SA – Facilities Management Contacts

## Dan Costello

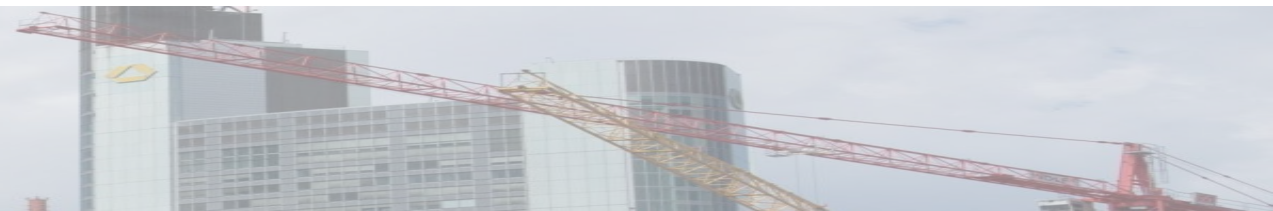
Associate Vice President of Facilities Management

(210) 567-2920 or [costellod@uthscsa.edu](mailto:costellod@uthscsa.edu)

## Raymundo Rivera

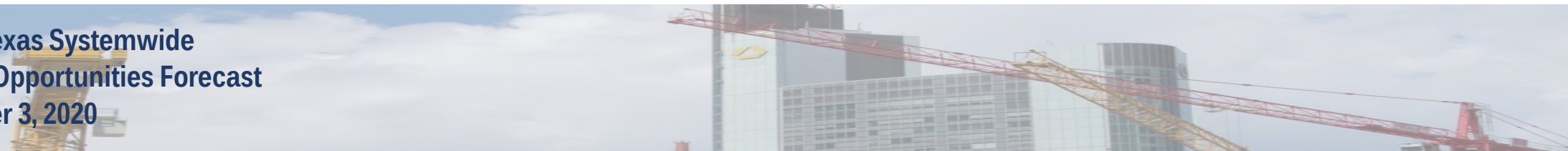
Executive Director of Engineering & Construction Management

(210) 567-2852 or [riverar5@uthscsa.edu](mailto:riverar5@uthscsa.edu)



# UT Health SA – Upcoming Opportunities

- Inpatient Care Facility – New Build
- Fire Life Safety / Structural Improvements – Mays Cancer Center
- Dental Dean Suite and Supporting Spaces
- Lab Animal Research – Renovation
- Boiler Replacement – Mays Cancer Center
- Library Air Handler Unit Replacements
- Long Campus Fuel Containment



# Contact Us

## *PURCHASING & HUB PROGRAM*

*Eric R. Walls*, Senior Director of Supply Chain Management & HUB Coordinator

[wallse@uthscsa.edu](mailto:wallse@uthscsa.edu)

(210) 562-6201

*Rebecca A. Mendez*, Assistant HUB Coordinator

[mendezr2@uthscsa.edu](mailto:mendezr2@uthscsa.edu)

(210) 562-6300

## *FACILITIES MANAGEMENT*

*Dan Costello*, Associate Vice President of Facilities Management

[costellod@uthscsa.edu](mailto:costellod@uthscsa.edu)

(210) 567-2920

*Raymundo Rivera*, Executive Director of Engineering & Construction Management

[riverar5@uthscsa.edu](mailto:riverar5@uthscsa.edu)

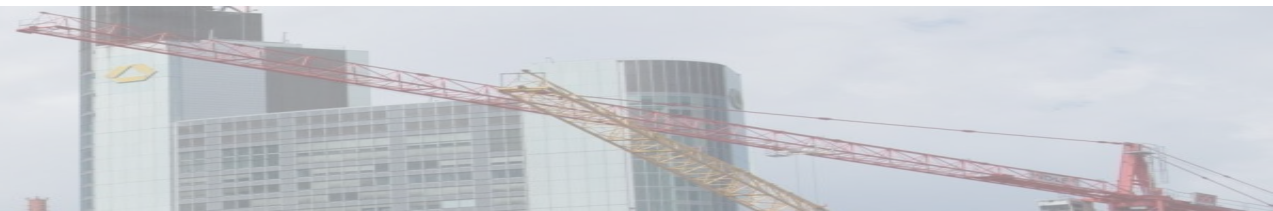
(210) 567-2852

Register as a Vendor & View Bidding Opportunities in BONFIRE Procurement Portal

BONFIRE Procurement Portal: <https://uthscsa.bonfirehub.com/portal/?tab=openOpportunities>

Purchasing Website: <https://uthscsa.edu/business/purchasing/>

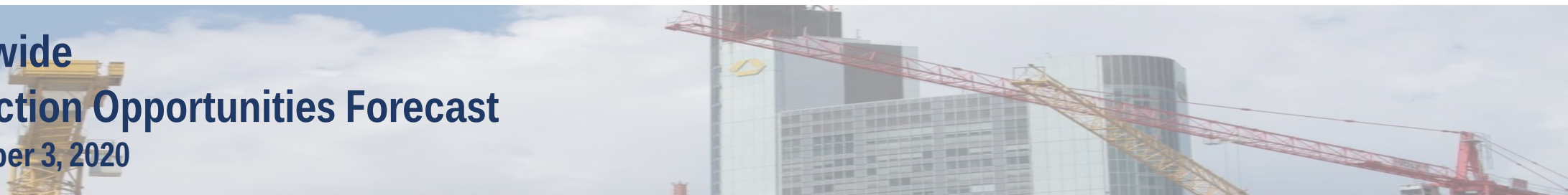
HUB Program Website: <https://uthscsa.edu/business/hub/>



THE UNIVERSITY OF TEXAS  
MD Anderson  
~~Cancer Center~~

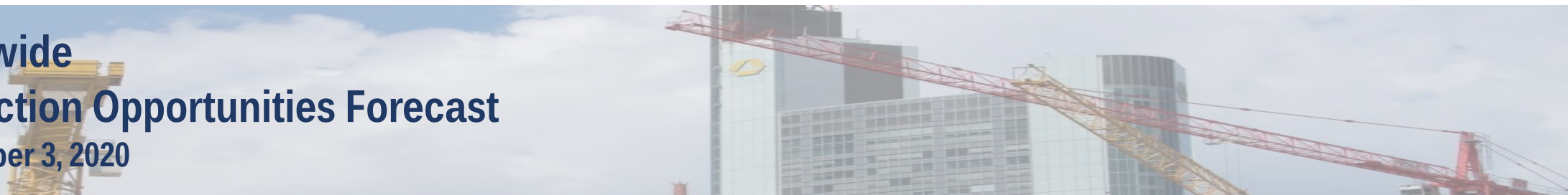
Making Cancer History<sup>®</sup>

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# Business Tips for Success

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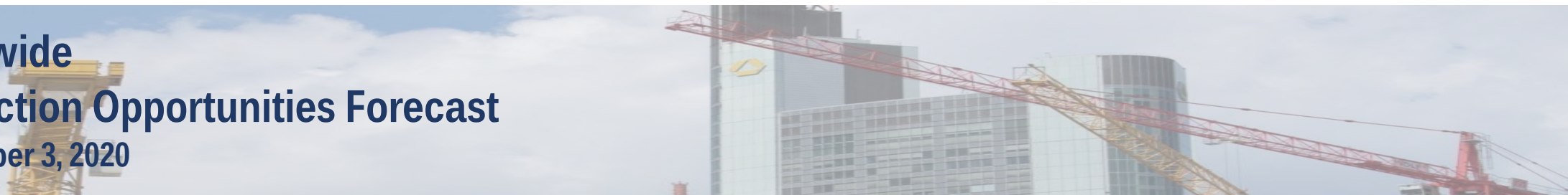


# **Executive Overview**

## **Calvin T. Wright, Associate Vice President**

### **Supply Chain Management**

- Introduction
- Institutional commitment
- Metrics
- Value of HUBs to MD Anderson

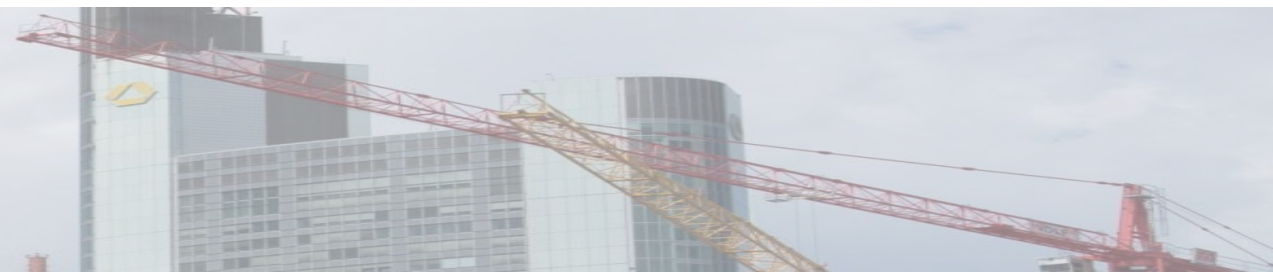




## **MD Anderson's Mission**

To eliminate cancer in Texas, the nation and the world through outstanding programs that integrate patient care, research and prevention, and through education for undergraduate and graduate students, trainees, professionals, employees & the public.

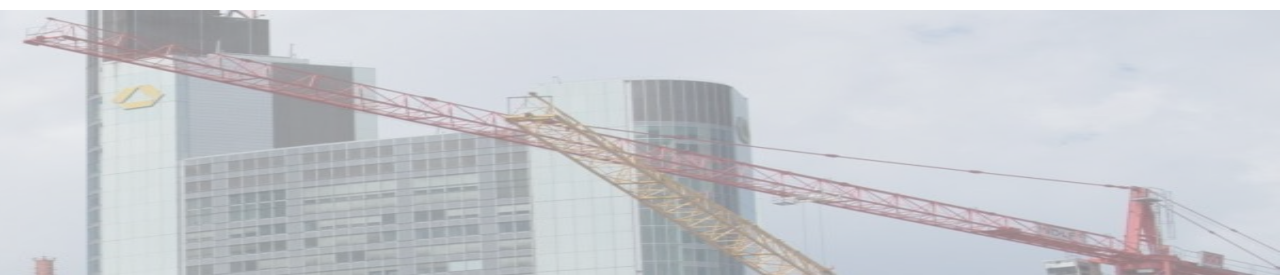
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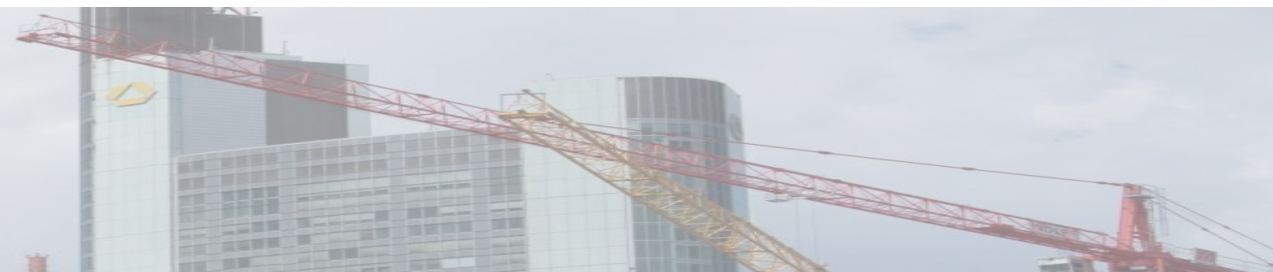
# Upcoming Forecasted Projects

| Title                                   | Description                   | Estimated Value | Expected Post Date |
|---|-------------------------------|-----------------|--------------------|
| Pharmacy Expansion for CABI             | General Construction Services | \$1.5 M         | Nov. 2020          |
| Upgrade Hospital Trash Transport System | General Construction Services | \$2 M           | Dec. 2020          |
| Stem Cell Lab                           | Architect Services            | \$1 M           | Nov. 2020          |
| Roof Maintenance and Repair             | Roof Maintenance and Repair   | \$4 M           | Nov./Dec. 2020     |



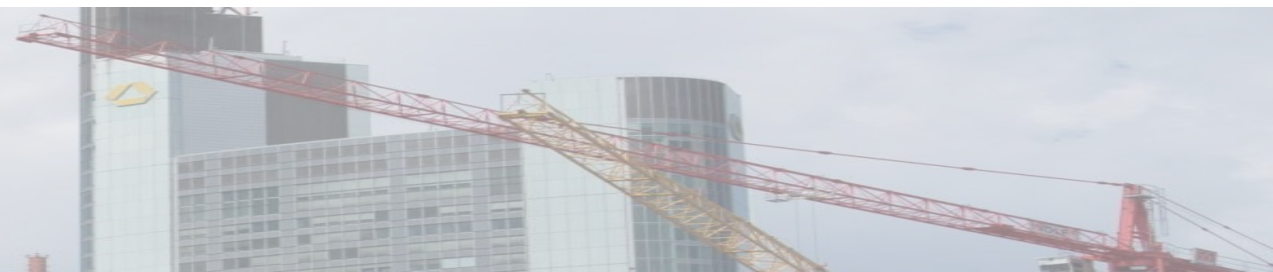
# Upcoming Forecasted Projects

| Title                         | Description   | Estimated Value | Expected Post Date |
|-------------------------------|---|-----------------|--------------------|
| <b>42 MBC Replacements</b>    | Replace modular building controllers. 42 controllers throughout the campus. | \$2 M           | Nov. 2020          |
| <b>South Campus Garage 2</b>  | CMR Services to build parking garage  | \$50 M          | Nov. 2020          |
| <b>Innovation Design Firm</b> | Provide design and innovation services                                      | TBD             | Dec. 2020          |



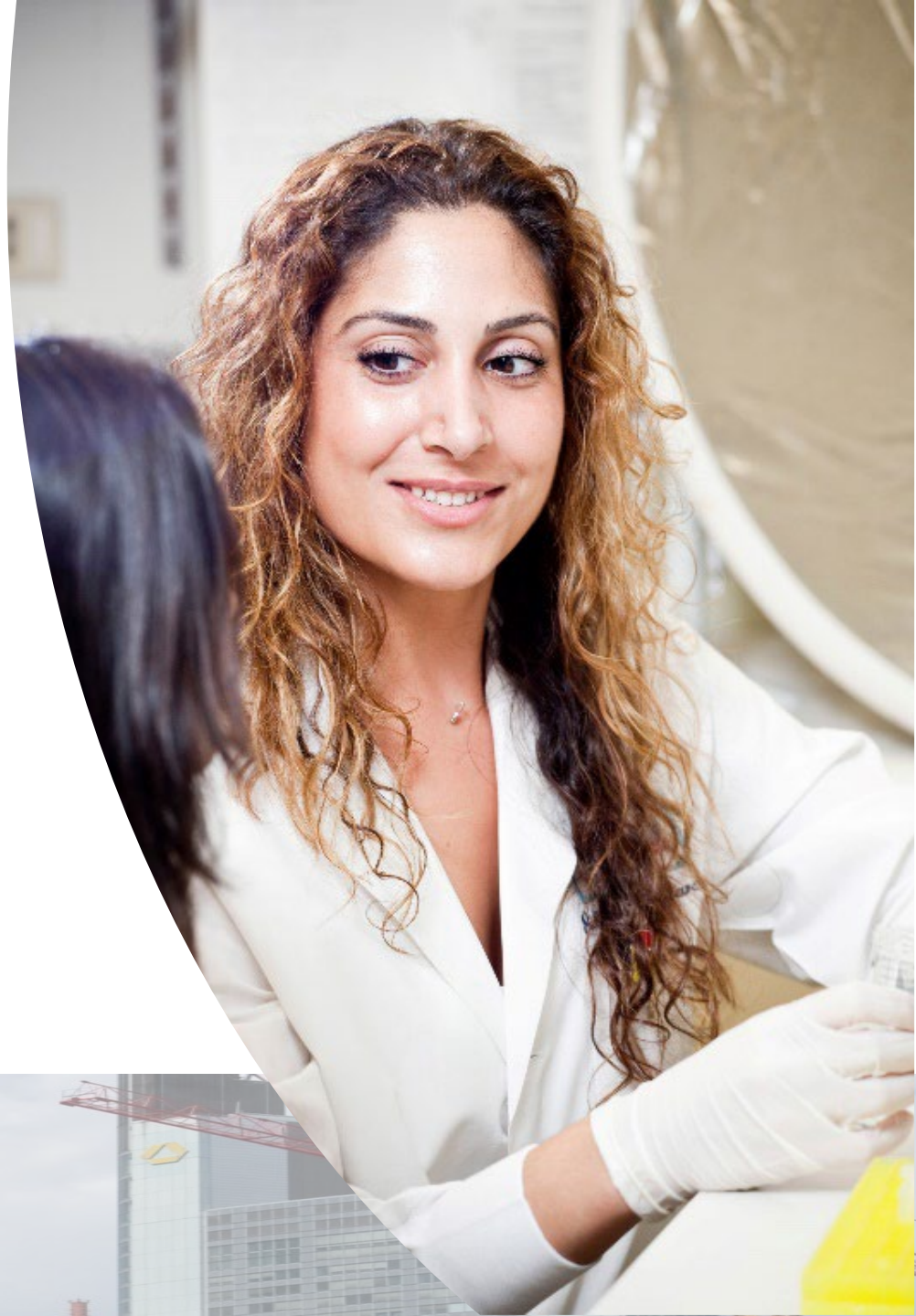
# Upcoming Forecasted Projects

| Title   | Description   | Estimated Value | Expected Post Date       |
|---|---|-----------------|--------------------------|
| Exterior Building Waterproofing, Hardscape, & Emergent Conditions | Exterior Building Waterproofing, Hardscape, and Emergent Conditions   | \$3.5 M         | Dec. 2020                |
| Commissioning Services – Inpatient Bed Tower                      | Project Commissioning Services provider for Inpatient Bed Tower       | \$5 M           | 1 <sup>st</sup> Qtr 2021 |
| Commissioning Services IDIQ Program                               | Multiple award for Commissioning Services providers on an IDIQ basis. | \$ 15 M         | 1 <sup>st</sup> Qtr 2021 |



# Tips for Success

- Review MD Anderson website frequently for bid opportunities
- Respond to posted bid opportunities
- Attend pre-bid and contractor-access meetings
- Maintain your company website with current contact information & business description
- Maintain current certifications



# Registration Process

- Registration communicates a supplier's core products & capabilities
- MD Anderson's on-line process:
  - Register at [www.mdanderson.org/suppliers](http://www.mdanderson.org/suppliers)
  - E-mail address required for contact purposes and serves as unique login ID
  - Buyers search the supplier portal
  - Vendor match by commodity/service for sourcing events
  - Important you identify **all** commodities/services offered



# Supplier Selection: *Need to Know!*

## Sample RFP Scorecard

- Technical Specifications
- Completeness of Design/Development Plan
- Specifications of Proposed Product
- Sustainability of Proposed Product
- Sample Product
- Cost Effectiveness
- Customer References

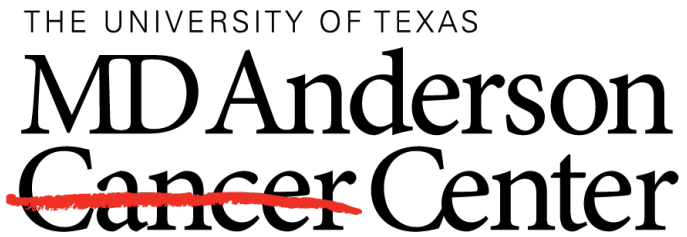


# Supplier Selection Need to Know! (cont.)

- Awards are based upon **best value**
- Be competitive
- Be prepared to demonstrate your knowledge with a professional presentation
- **Bid!**



# Contact Us:



[www.mdanderson.org/hub](http://www.mdanderson.org/hub)

## Marian Nimon

Associate Director & SBLO

[mnimon@mdanderson.org](mailto:mnimon@mdanderson.org)

## Barbara Howard

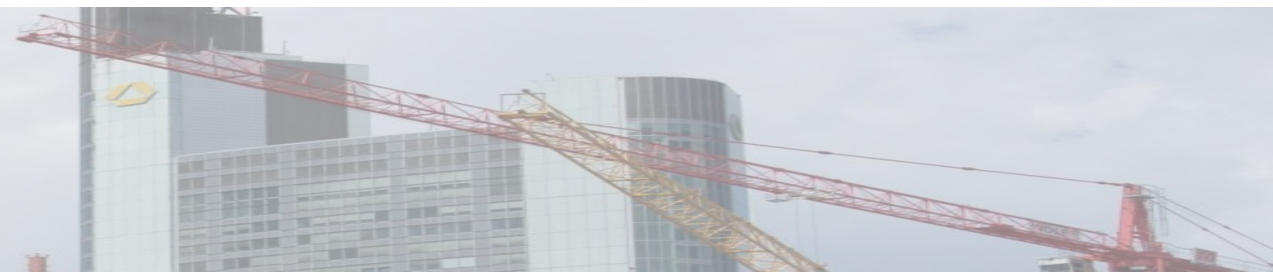
Sr. HUB Coordinator

[bhoward@mdanderson.org](mailto:bhoward@mdanderson.org)

MD Anderson is  
honored to be  
**No. 1 in cancer care**



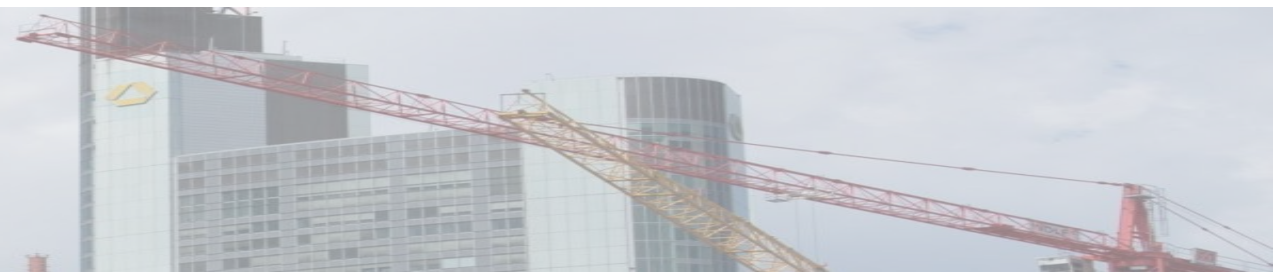
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Thursday December 3, 2020







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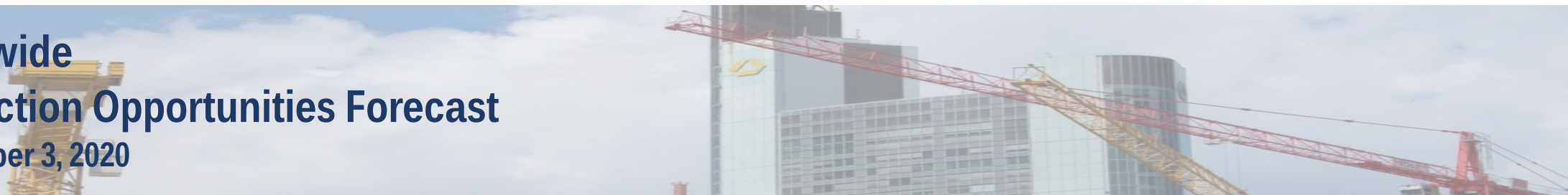


# Overview

**Presented by:**

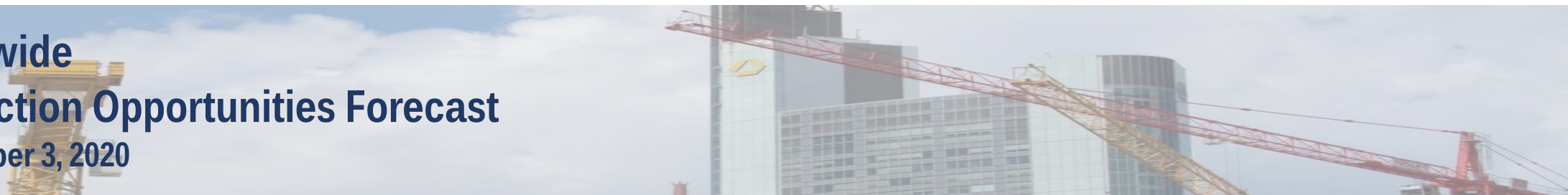
**Jim Victor, MEA, CHFM, CHC**  
**Associate VP, Facilities Design and Construction**

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# UTMB Galveston: Who Are We?

- Academic Healthcare Institution
- Four Hospitals on Four Campuses:
  - Galveston, League City, Clear Lake, Angleton-Danbury
  - 10,000,000 GSF of Facilities
  - 10,000+ employees
  - 60+ Clinics from RGV to Beaumont and TDCJ Support
- Medical School (Oldest west of the Mississippi)
- Nursing School
- School of Health Professions and Graduate School



# Upcoming Bid Opportunities

Infirmery Project – Main Campus - \$8M

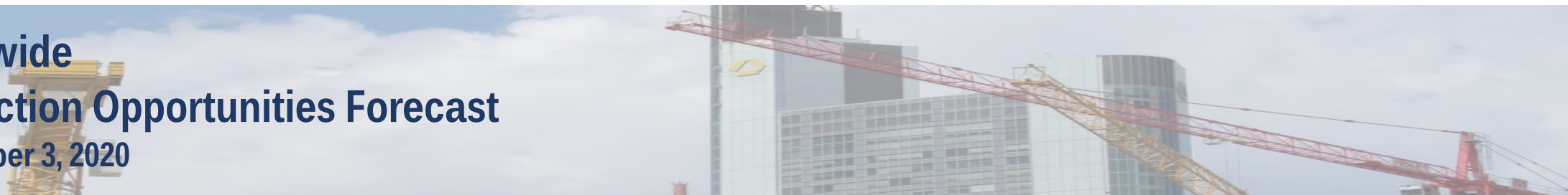
League City Imaging Project – MRI Trailer Installation \$1.5M

League City Imaging Project – New Hospital Podium (design in 2021 - \$1M)

Shelter-in-Place Accommodations – Jennie Sealy Hospital - \$400,000

Angelton-Danbury Triage, L&D, and OR - \$350,000

RMCHP Refresh in Pasadena - \$500,000



# Contact

Contact Karen Gross UTMB's HUB Coordinator for instructions on UTMB's HUB Program and for information on how to get on the prime contractors' list of available State of Texas HUB certified subcontractors.



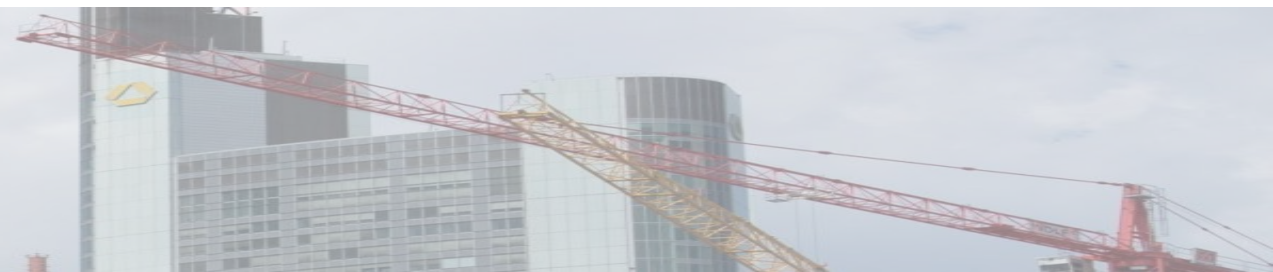
E-mail: [klgross@utmb.edu](mailto:klgross@utmb.edu)



Phone: 409-266-1094

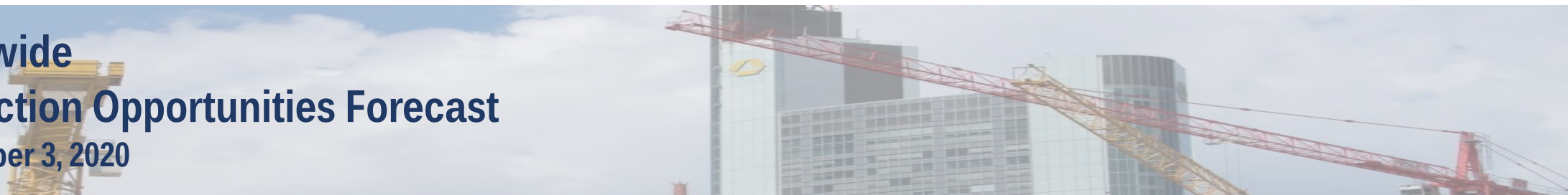
To locate UTMB's Bid Opportunities visit our website at:

<https://www.utmb.edu/supplychain/purchaseing/bidops.asp>



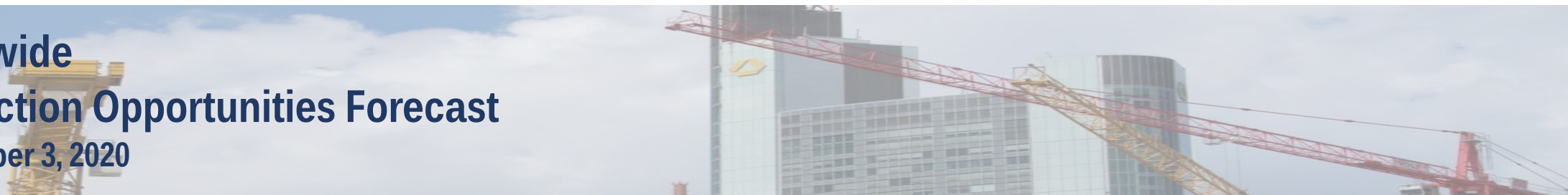
# Questions

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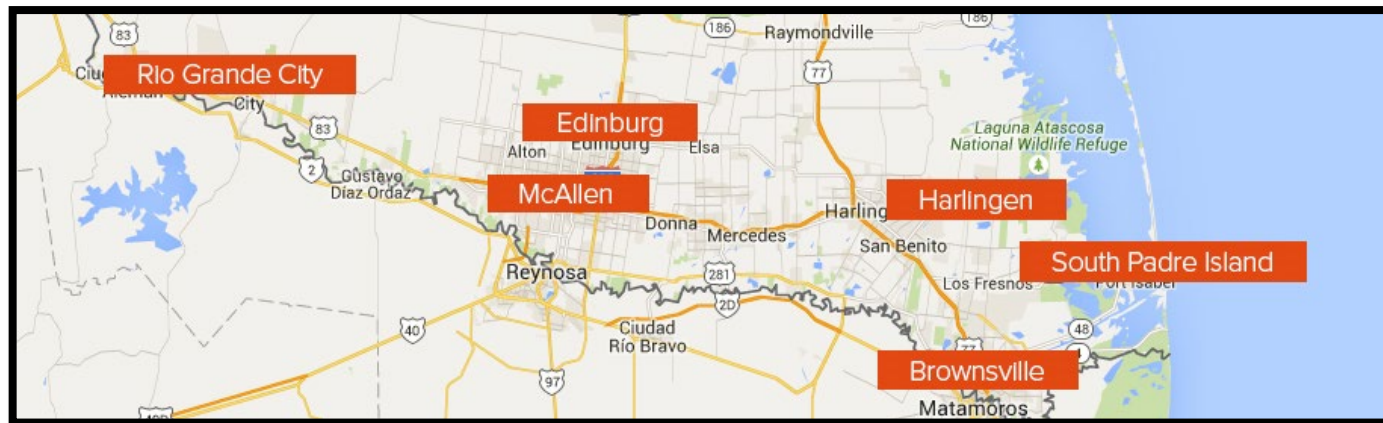
The University of Texas  
Rio Grande Valley

2020 Systemwide  
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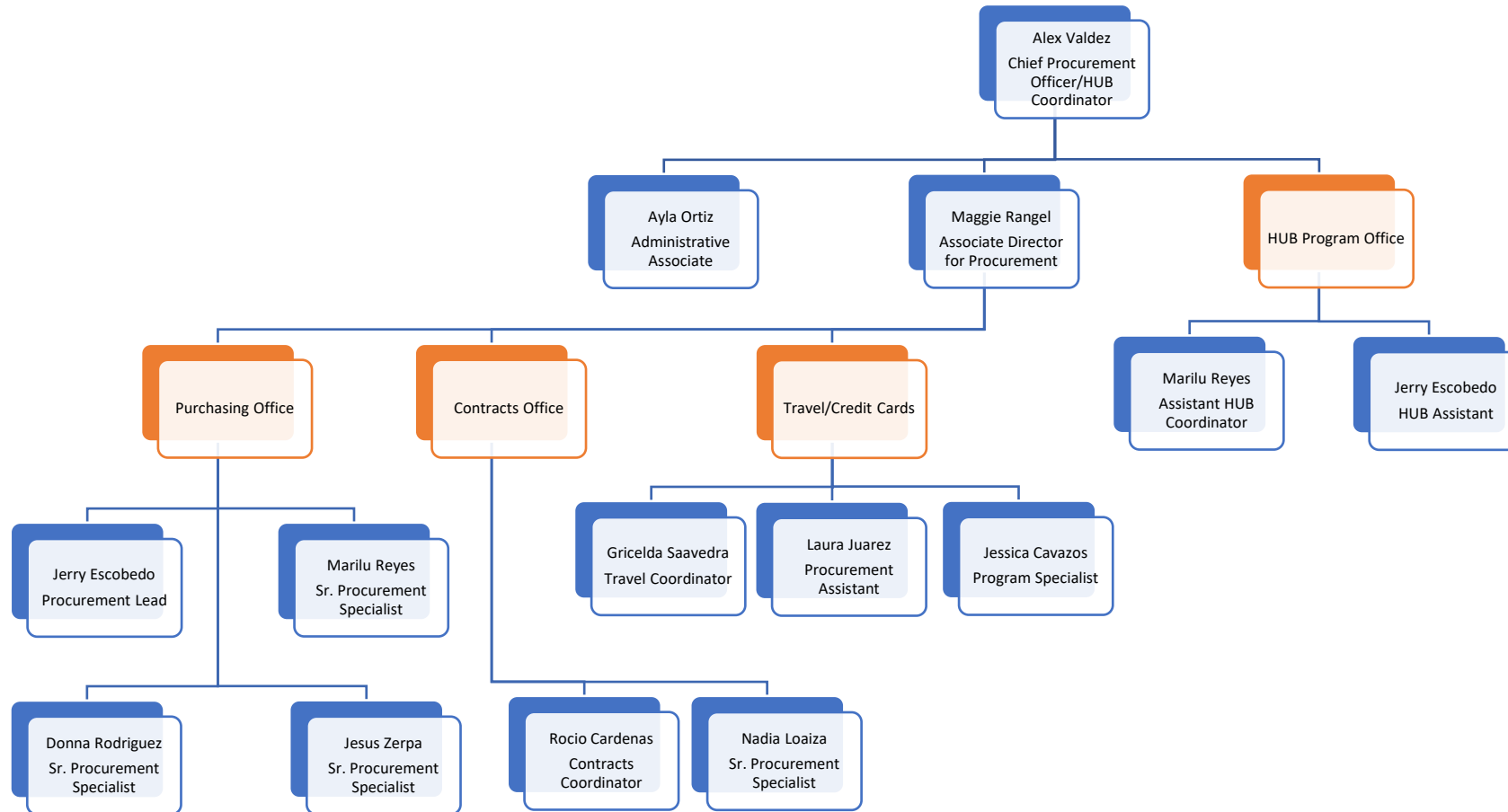
# History

- The University of Texas Rio Grande Valley was established on 9/1/2015.
- Created by the Texas Legislature in 2013 to include a School of Medicine.
- Brings together the resources and assets of legacy institutions:
  - The University of Texas-Pan American
  - University of Texas at Brownsville
- 6 campuses that stretch across 4 counties and 115 miles



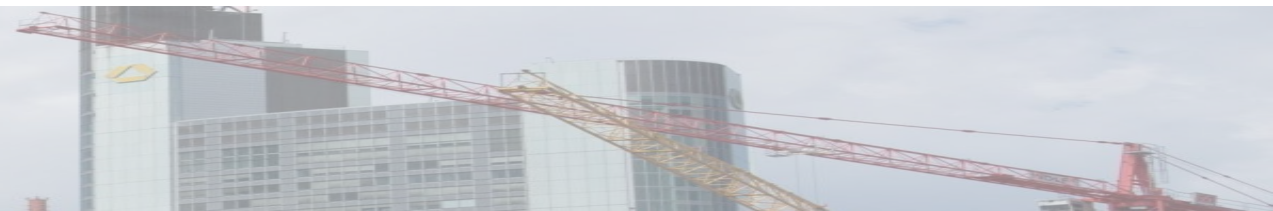
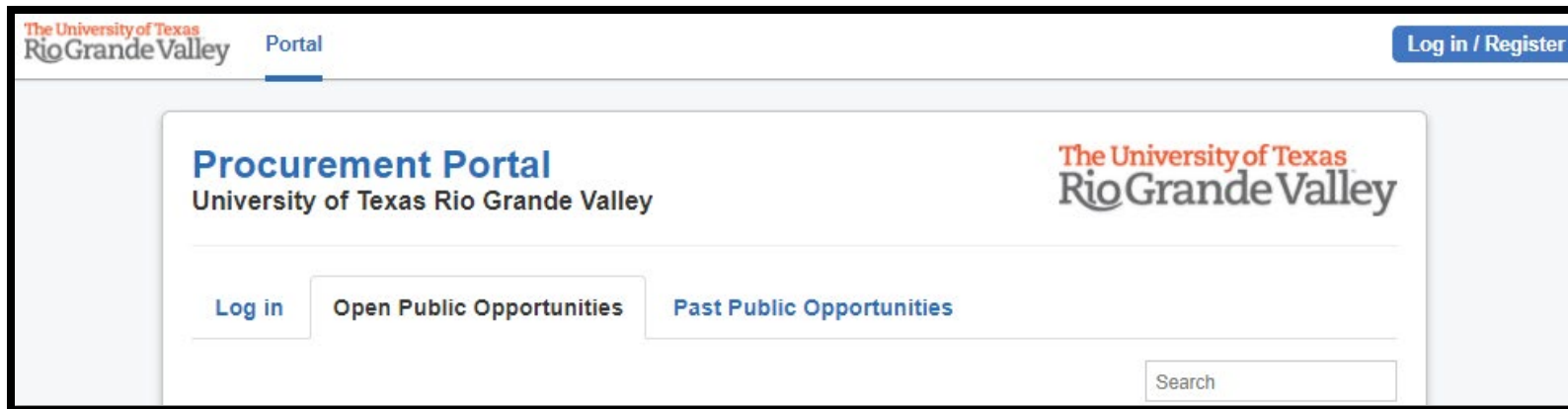


# Procurement Office Staff



# Where Do I Find Bids?

- UTRGV posts all bids on an electronic bid portal hosted by Bonfire
- Bids can be viewed at <https://utrgv.bonfirehub.com/>




# Current Opportunities

The University of Texas Rio Grande Valley Portal Log in / Register

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## Procurement Portal


University of Texas Rio Grande Valley

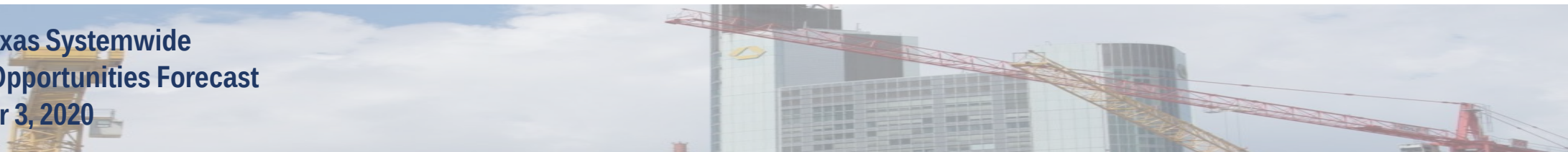


Log in Open Public Opportunities Past Public Opportunities

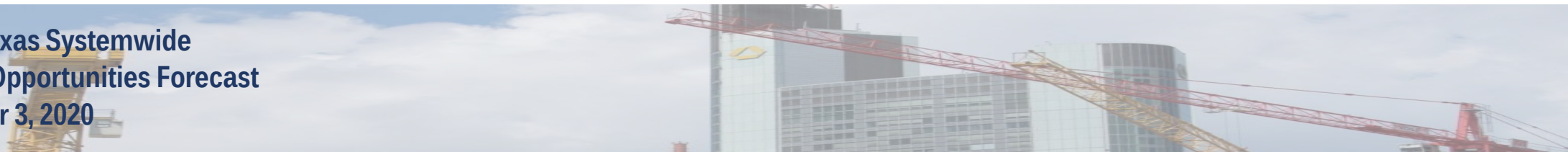
| Status | Ref. #           | Project   | Close Date                 | Days Left | Action                           |
|--------|------------------|---|----------------------------|-----------|----------------------------------|
| OPEN   | CSP RFP 21-DR-08 | Edinburg ITTB - STUDENT ADVISING REMODEL            | Dec 8th 2020, 2:00 PM CST  | 6         | <a href="#">View Opportunity</a> |
| OPEN   | 21-JZ-01         | UTRGV Access Control Improvements for Labs          | Dec 10th 2020, 3:00 PM CST | 8         | <a href="#">View Opportunity</a> |
| OPEN   | 21-JE-01         | JOC - BUILDING RENOVATIONS AND GENERAL CONSTRUCTION | Dec 17th 2020, 3:00 PM CST | 15        | <a href="#">View Opportunity</a> |

[Technical Support](#) [Portal Security](#) [Terms of Service](#) [Privacy Policy](#)

Powered by  




# Questions



# Resources

[www.utrgv.edu/procurement](http://www.utrgv.edu/procurement)

[bonfirehub.utrgv.com](http://bonfirehub.utrgv.com)

[esbd.cpa.state.tx.us](http://esbd.cpa.state.tx.us)

**Procurement Office**

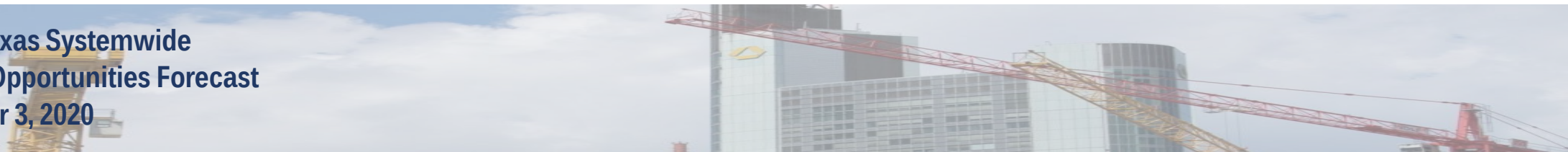
[purch@utrgv.edu](mailto:purch@utrgv.edu)

956-665-2161

Alex Valdez  
Chief Procurement Officer  
HUB Coordinator

Marilu Reyes  
Sr. Procurement Specialist  
Assistant HUB Coordinator

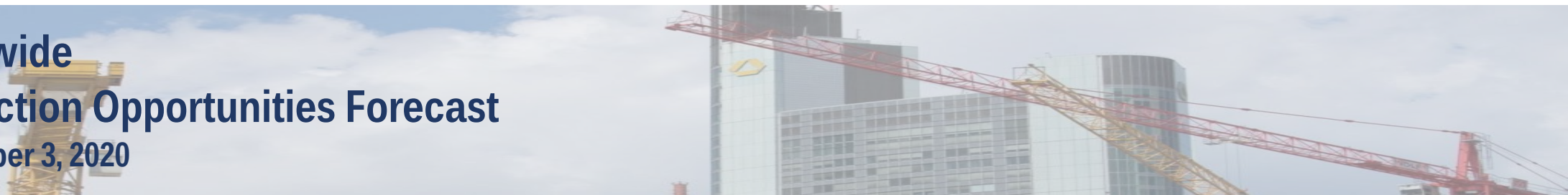
Jerry Escobedo  
Procurement Lead  
HUB Assistant



# UTSA<sup>®</sup>

The University of Texas at San Antonio<sup>™</sup>

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# UTSA<sup>®</sup>

## HUB Program

*Doing business  
with UTSA!*

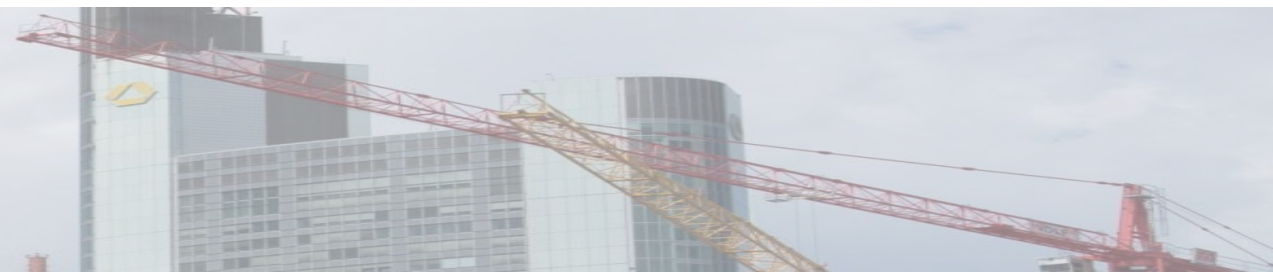
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HUB Construction Opportunities Forecast  
Thursday December 3, 2020



# UTSA Construction Services Procurement

Purchasing personnel will first refer to any Applicable Laws or University Rules that may direct the use of a specific procurement method. If not applicable Purchasing will use the following contract value thresholds to determine procurement methods should be used for construction services:

- ✓ Formal Competitive Procurements
- ✓ Best Value Invitation for Bids (IFB)
- ✓ Request for Proposal (RFP)





# UTSA Rowdy Exchange Sourcing System

## NOTICE

- As of April 20, 2020 The University of Texas at San Antonio no longer accepts paper hard copy bid, rfp, or rfq responses. All responses must be submitted through the UTSA Rowdy Exchange Sourcing Portal. Responses submitted by any other means may be disqualified at UTSA's sole discretion.

## ONLINE ACCESS TO DOCUMENTS

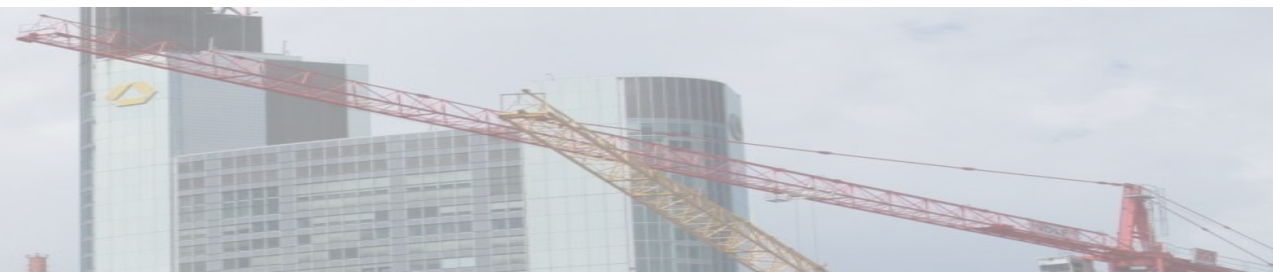
- Solicitation documents can be viewed online at: <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=UTSA>

## REGISTRATION TO SUBMIT A BID/RFP

- Successful registration on the UTSA Rowdy Exchange Sourcing Portal must be completed in order to submit a response to the solicitation. Vendor Registration can be completed at:  
<https://solutions.sciquest.com/apps/Router/SupplierLogin?CustOrg=UTSA>

## REGISTRATION ASSISTANCE

- For vendor registration assistance, email [sourcing@utsa.edu](mailto:sourcing@utsa.edu) or call [210-458-4060](tel:210-458-4060).



# UTSA' Sourcing Event Supplier Guide

## Background:

UTSA Purchasing Department has implemented the use of Jaggaer's Sourcing Module as a platform to invite vendors to participate in purchasing events to include request for quotes, request for proposal, invitation for bid, etc.

Through the Sourcing module, Suppliers will receive information on the goods and services requested, important dates, item descriptions, and other prerequisites for organizations to gain understanding on the solicitation and submit their responses to events for which vendors want to participate and compete.

This document will provide a quick description of the supplier's experience, as they start to receive invitations to participate in sourcing events.

Reply Reply All Forward

The Rowdy Exchange - TEST <noreply@jaggaer.com> Antonio Monserrate

[EXTERNAL] You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"

If there are problems with how this message is displayed, click here to view it in a web browser.  
Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

**\*\*EXTERNAL EMAIL\*\***  
This email originated outside of The University of Texas at San Antonio.  
Please exercise caution when clicking on links or opening attachments.


You will receive an invitation to participate in a procurement event.

The email will provide generic information on the event type and some important dates.

For first time users, the system will prompt to complete a registration process.

Always ensure to provide correct and current contact information for your organization.

Refer to the [Supplier Sourcing Guide for Buyers](#) on Jaggaer's Sourcing Module for detailed processes and guidance.



**You've been invited to participate in UTSA "Quote - Group Purchase Organization - Quote GPO"**

Dear Antonio Monserrate,

You have been invited to participate in the following Quote - Group Purchase Organization.

**Event Number:** 743-2020-GPO-QT-266  
**Event Title:** Quote GPO  
**Event Open Date:** 4/30/2020 at 11:00 AM CDT  
**Event Close Date:** 5/1/2020 at 5/1/2020 8:00 PM CDT  
**Issuing Company:** The University of Texas at San Antonio

Please click the link to view the sourcing event

For first time users, when you click the link above you will be taken through a registration process. This is a process that will allow you to create an account and then gain access to view the event.

Thank You,

# UTSA' Sourcing Event Supplier Guide

## Snapshot of the Login Page

Supplier will create an account that will be utilized for all current and future solicitations the Supplier would like to participate in.

It is strongly encouraged to create an account with an email that will be monitored frequently because all communication will be sent and obtained through the email utilized to setup the Supplier's account.

Enter email & create password

**Rowdy Exchange**

Welcome to the **UTSA RowdyExchange Sourcing** page.

**TO LOGIN:**

Enter your email in the space provide below then click the "Next" button to continue.

**LOGIN ASSISTANCE:**

If you already have an account and are having difficulties logging in, use the "Trouble logging in?" link provided to reset your password. You may also contact the UTSA Purchasing Office at [210-458-4060](tel:210-458-4060) or by email to [Purchasing@utsa.edu](mailto:Purchasing@utsa.edu).

<http://www.utsa.edu/purchasing>

---

**Please login to view the sourcing event.**

Enter your email to Login/Create Account ENGLISH ▾

**SUPPLIER EMAIL ADDRESS**

Email

**SUPPLIER PASSWORD**

Password

# UTSA' Sourcing Event Supplier Guide

The screenshot shows the 'Quote GPO' event page on the Rowdy Exchange platform. The page includes a navigation menu on the left, a summary section with a warning about intent to bid, and a table of event details. A red box highlights the left-hand navigation menu, and red arrows point to various elements on the page.

**Rowdy Exchange**  
Sourcing > Sourcing Events > Search Events

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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) [Questions & Answers for this Event](#)

**Quote GPO**  
743-2020-GPO-QT-266

Event Details

Response Status: **Not Started**  
Intent To Bid: **Not Set** [✎](#)  
Bid Total: **0.00 USD**

**Summary**

Prerequisites   
Supplier Attachments   
Items   
Review & Submit   
Q & A Board  
My Exports and Imports

**Summary**

**⚠ Intent to Bid Not Set**  
- You must set your Intent to Bid to "Yes" to respond to this event.

[Yes, I Intend to Bid](#) [No Bid](#)

|               |                                     |                                |  |
|---------------|-------------------------------------|--------------------------------|--|
| Event Title   | Quote GPO                           | Time Zone                      | CDT/CST - Central Standard Time (US/Central) |
| Event Type    | Quote - Group Purchase Organization | Event Open Date                | 4/30/2020 11:00 AM CDT                       |
| Event Number  | 743-2020-GPO-QT-266                 | Event Close Date               | 5/5/2020 2:30 PM CDT                         |
| Currency      | USD                                 | Sealed Bid Open Date           | 5/5/2020 2:30 PM CDT                         |
| Payment Terms | -                                   | Question Submission Close Date | 5/5/2020 2:30 PM CDT                         |
| Sealed Bid    | Yes                                 |                                |  |

**Contacts**

If you need more information on this event, please contact:

**Antonio Monserrate**  
[+1-210-458-5076](#)

[Next >](#) [Need Help?](#)

Powered by JAGGAER | [Privacy Policy](#)

Menu Bar to navigate through solicitation

Solicitation General Information and Key Events

Navy Blue buttons and symbols indicate required information, navigate to next section, and upload files:

★ Required

★ Required to Enter Bid


🔒 Required to View Event

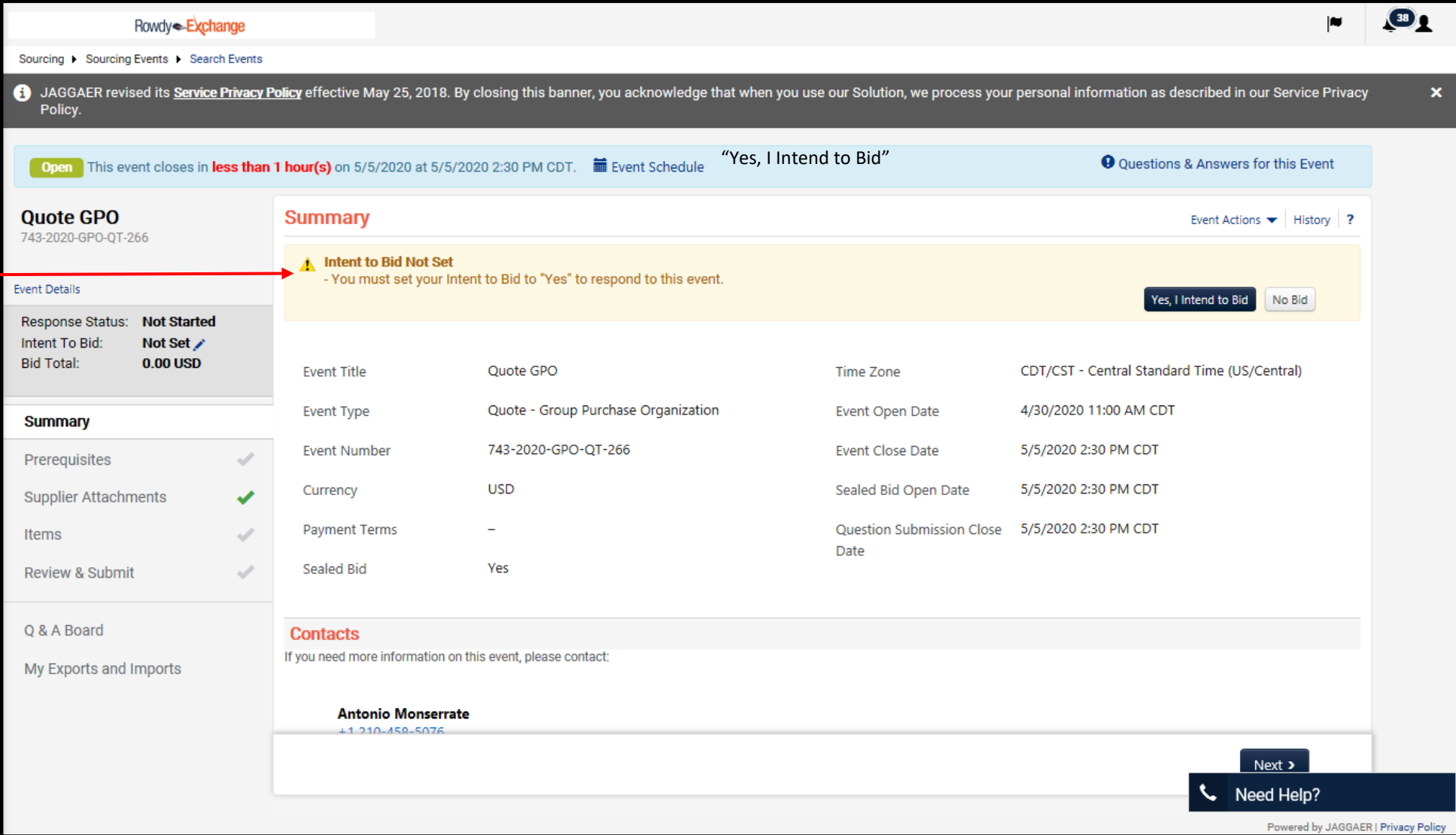
[Save Progress](#)

[Next >](#)

Check Mark:  
Green – Complete  
Gray - Incomplete

# UTSA' Sourcing Event Supplier Guide

Items that need Suppliers attention are indicated in Yellow boxes with 



Rowdy Exchange

Sourcing > Sourcing Events > Search Events


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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) "Yes, I Intend to Bid" [Questions & Answers for this Event](#)





### Quote GPO

743-2020-GPO-QT-266

Event Details


Response Status: **Not Started**  
Intent To Bid: **Not Set**   
Bid Total: **0.00 USD**

#### Summary

Prerequisites   
Supplier Attachments   
Items   
Review & Submit 

Q & A Board  
My Exports and Imports

#### Summary

 **Intent to Bid Not Set**  
- You must set your Intent to Bid to "Yes" to respond to this event.

[Yes, I Intend to Bid](#) [No Bid](#)


|               |                                     |                                |  |
|---------------|-------------------------------------|--------------------------------|--|
| Event Title   | Quote GPO                           | Time Zone                      | CDT/CST - Central Standard Time (US/Central) |
| Event Type    | Quote - Group Purchase Organization | Event Open Date                | 4/30/2020 11:00 AM CDT                       |
| Event Number  | 743-2020-GPO-QT-266                 | Event Close Date               | 5/5/2020 2:30 PM CDT                         |
| Currency      | USD                                 | Sealed Bid Open Date           | 5/5/2020 2:30 PM CDT                         |
| Payment Terms | -                                   | Question Submission Close Date | 5/5/2020 2:30 PM CDT                         |
| Sealed Bid    | Yes                                 |                                |  |

#### Contacts

If you need more information on this event, please contact:

**Antonio Monserrate**  
[+1 210-458-5076](#)

[Next >](#)

 [Need Help?](#)

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# UTSA' Sourcing Event Supplier Guide

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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) [Questions & Answers for this Event](#)

## Quote GPO

743-2020-GPO-QT-266

Event Details

Response Status: **Not Started**  
Intent To Bid: **Yes** ✓  
Bid Total: **0.00 USD**

Summary

**Prerequisites** ✓

Supplier Attachments ✓

Items ✓

Review & Submit ✓

Q & A Board

My Exports and Imports

### Prerequisites

Event Actions | History | ?

Please review and agree to the prerequisites listed below.

**⚠ Prerequisites Required to Enter Bid**  
- You must complete prerequisites before you may enter your bid.

★ Required to Enter Bid

Please read and acknowledge the UTSA Bid Terms and Conditions located at <http://www.utsa.edu/purchasing1/vendor-resources/terms-bid.html>

**Bid Terms and Conditions**

I certify that I have read and agree to the terms above.

Please read and acknowledge. ★

**VENDOR DIRECT DEPOSIT**

I certify that I have read and agree to the terms above.  
⚠ You must complete this prerequisite to bid on this event.

Please read and acknowledge. ★

**QUANTITIES**

I certify that I have read and agree to the terms above.  
⚠ You must complete this prerequisite to bid on this event.

Please read and acknowledge. ★

**WARRANTY AND MATERIAL DEFECTS PRODUCTS**

I certify that I have read and agree to the terms above.  
⚠ You must complete this prerequisite to bid on this event.

< Previous Save Progress Next >

Prerequisites will vary depending on the type of goods and services requested, or type of procurement.

Read each prerequisites and check the box to confirm acknowledgement.

# UTSA' Sourcing Event Supplier Guide

Rowdy Exchange

Sourcing > Sourcing Events > Search Events

This event is **Open**, and will be closed on 5/11/2020 5:00 PM CDT. You may view responses on 5/11/2020 5:00 PM CDT. Workflow Actions

### Quote GPO

743-2020-GPO-QT-266

Event Details

Response Status: **Not Started**  
Intent To Bid: **Yes**  
Bid Total: **0.00 USD**

Summary

Prerequisites ✓

**Buyer Attachments**

Items ✓

Review & Submit ✓

Q & A Board

My Exports and Imports

### Buyer Attachments

Event Actions | History | ?

| Attachment ^  | Version ^ | Size ^ | Added By ^         | Modified Date ^ |                      |
|---|-----------|--------|--------------------|-----------------|----------------------|
| <a href="#">DIR-TSO-3926</a><br>DIR-TSO-3926 Contract.pdf   | 1         | 236 KB | Antonio Monserrate |                 | <span>Actions</span> |
| <a href="#">DIR-TSO-3926 Pricing Index</a><br>DIR-TSO-3926 Appendix C Pricing Index (per Amendment 2).pdf | 1         | 142 KB | Antonio Monserrate |                 | <span>Actions</span> |

### Buyers Attachments Section

Buyer will attach supporting documentation required for the solicitation.

Supplier must review all attachments contained in Buyer Attachments Section  
Upload narrative responses or completed forms to the Supplier Attachment area.

Responses should coincide with the order of the specification as presented and be numbered exactly as given. Misinterpretation of specifications by the Supplier shall not relieve the Supplier of responsibility to accurately address the requirements of the solicitation.

Failure to provide additional support will be consider unresponsive and disqualified.

< Previous Next >

# UTSA' Sourcing Event Supplier Guide

Rowdy Exchange

Sourcing > Sourcing Events > Search Events

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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) [Questions & Answers for this Event](#)

## Quote GPO

743-2020-GPO-QT-266

Event Details

Response Status: **Not Started**  
Intent To Bid: **Yes** ✓  
Bid Total: **0.00 USD**

Summary  
Prerequisites ✓  
**Supplier Attachments** ✓  
Items ✓  
Review & Submit ✓

Q & A Board  
My Exports and Imports

### Supplier Attachments

[Event Actions](#) | [History](#) | ?

Please upload any additional files that are relevant to this bid response. Files are limited to 50MB or 50,000 KB in size. Allow up to 10 minutes for large files to upload. Files exceeding 50MB should be uploaded in multiple parts. Preferred document formats are Adobe PDF, Microsoft Excel, Word, or Power Point.

*Please add your attachments below.*

[Add New Attachment](#)

**Supplier Attachments Section**

If supporting documents are required Supplier needs to upload non-modifiable pdf files to this section

(not all solicitations will require supporting documentation)

★ Required

[< Previous](#) [Next >](#)



# UTSA' Sourcing Event Supplier Guide

## Items Section

If line item pricing is required by Supplier, Buyer will include descriptions of the goods and services requested in the items section.

Click the “Respond to Item” to provide Suppliers price and estimated delivery date.

Click on “View Details” for additional item specifications.

(Please keep in mind if Supplier does not provide pricing in the format displayed by Buyer Supplier may be disqualified)

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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) [Questions & Answers for this Event](#)

### Quote GPO

743-2020-GPO-QT-266

Event Details

Response Status: **Not Started**  
Intent To Bid: **Yes**  
Bid Total: **0.00 USD**

Summary

Prerequisites

Supplier Attachments

**Items**

Review & Submit

O & A Board

My Exports and Imports

### Items

Please provide the price per unit and an estimated delivery date. The total price will be calculated when progress is saved. Additional information can be expressed to the buyer in the comments for each item.

Import Options

★ Response is Required  
⌚ Estimated Delivery Date is Required

Product Line Items (1)

Go To:  [Expand All Fields](#) [Collapse All Fields](#)

| #    | Item Name, Description, Etc  | Qty | UOM  | Requested Delivery | Unit Price (USD)                | Total Price (USD) | Estimated Delivery                                    |  |
|------|--|-----|------|--------------------|---------------------------------|-------------------|---|--|
| P1.1 | F5 VPN License (1,000 Concurrent Users per License)<br>★ <input type="checkbox"/> <input type="checkbox"/><br><a href="#">View Details</a> | 30  | Each | 7/1/2020           | <input type="text" value="35"/> | -                 | <input type="text" value="07/01/2020"/><br>mm/dd/yyyy | <input type="button" value="Respond to Item"/> |

Comment:    
984 characters remaining

Total Price (USD) **0.00**

★ Required

Total for Product Items **0.00 USD**  
Total for Service Items **0.00 USD**  
Grand Total for Bid **0.00 USD**

# UTSA' Sourcing Event Supplier Guide

Rowdy Exchange

Sourcing > Sourcing Events > Search Events

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**Open** This event closes in **less than 1 hour(s)** on 5/5/2020 at 5/5/2020 2:30 PM CDT. [Event Schedule](#) [Questions & Answers for this Event](#)

## Quote GPO

743-2020-GPO-QT-266

Event Details

Response Status: **Draft**  
Intent To Bid: **Yes** ✓  
Bid Total: **1,050.00 USD**

Summary  
Prerequisites ✓  
Supplier Attachments ✓  
Items ✓  
**Review & Submit** ⚠

Q & A Board  
My Exports and Imports

### Review & Submit

Event Actions ▾ | History | ?

Please review and submit your response after all errors have been cleared. You will still be able to come back to the event and edit your response until the event is closed.

All sections are now complete, and you may submit your bid below.

| Section              | Progress                   |
|----------------------|----------------------------|
| Summary              | ✓ No Required fields       |
| Prerequisites        | ✓ Required fields complete |
| Supplier Attachments | ✓ No Required fields       |
| Items                | ✓ Required fields complete |

### Certification

I certify that the statements and information in this response are true and correct to the best of my knowledge and belief.

[< Previous](#) [Submit Response](#)

Once all areas have been reviewed and completed, submit your response.

UTSA will not be able to see Supplier's Response until event closes.

Be mindful of **Buyer Attachments**, IF the solicitation required supporting documentation (i.e. HUB Subcontracting Plan, Execution of Offer, Proposer's General Questionnaire, sample agreement) Supplier **must** provide the supporting documents in the Supplier Attachments area for response to be valid.

Certification needs to be a Duly Authorized Representative

# UTSA' Sourcing Event Supplier Guide

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## Response Submitted

### Next Steps

You have submitted a bid of **1,050.00 USD**. You have until **5/5/2020 2:30 PM CDT** to withdraw or change your bid.

- [Return to Home Page](#)
- [Event Summary](#)

Upon submission of response, Suppliers may modify or withdraw response while event remains open by logging back into the Suppliers account.

### Event Summary

|               |                                     |                                |  |
|---------------|-------------------------------------|--------------------------------|--|
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| Payment Terms | -                                   | Question Submission Close Date | 5/5/2020 2:30 PM CDT                         |
| Sealed Bid    | Yes                                 |                                |  |

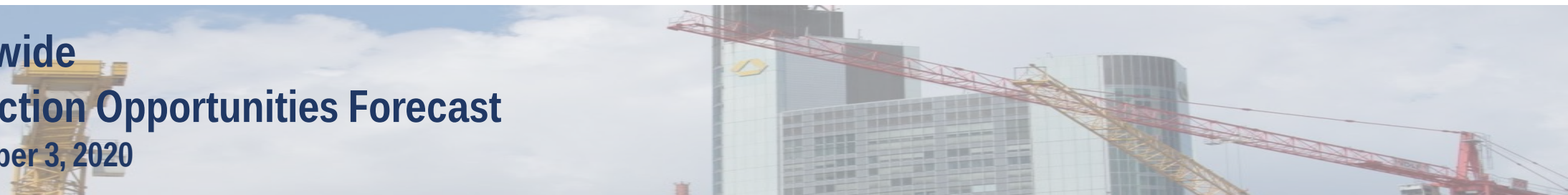
# Current Contracting Opportunities

Current bidding opportunities can be viewed online at:  
<https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=UTSA>

\*All solicitations, including previously awarded solicitations can be viewed by clicking the appropriate tab under the Business Opportunities section below and selecting a specific event title. Current bids are listed in the "Open for Bid" tab.

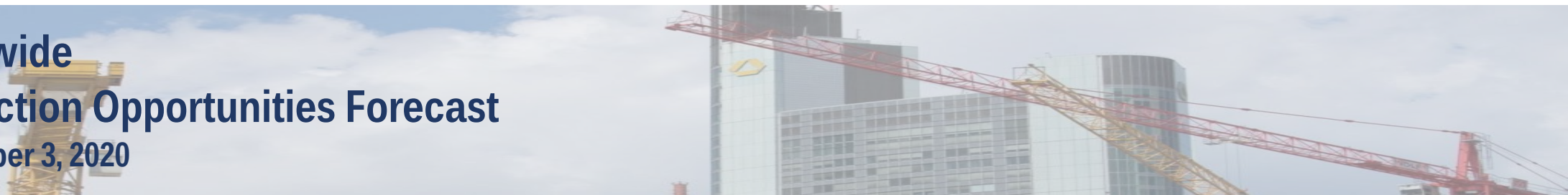
# Future Contracting Opportunities

- Capital Project Equipment
  - Fixed Seating – Open Market – This one is Open now.
  - AV Equipment – Open Market
  - Fitness & Sports Equipment – Open Market
  - Branding, Graphics & Wayfinding -Open Market
  - Furniture – Open Market
  - IT Equipment – Open Market.
- Capital Project Subcontracting Bidding (Whiting-Turner NSCC)
  - Waterproofing, Doors, Frames & Hardware, Glass & Glazing, Carpet, Ceramic Tile, Drywall & Framing, Painting, Polished Concrete, Raised Access Flooring, Terrazzo, VCT, Specialties, Conveying Systems, Fire Protection, Plumbing & Fixtures, HVAC, Electrical, Data & Telecommunications, Security Systems, Landscape



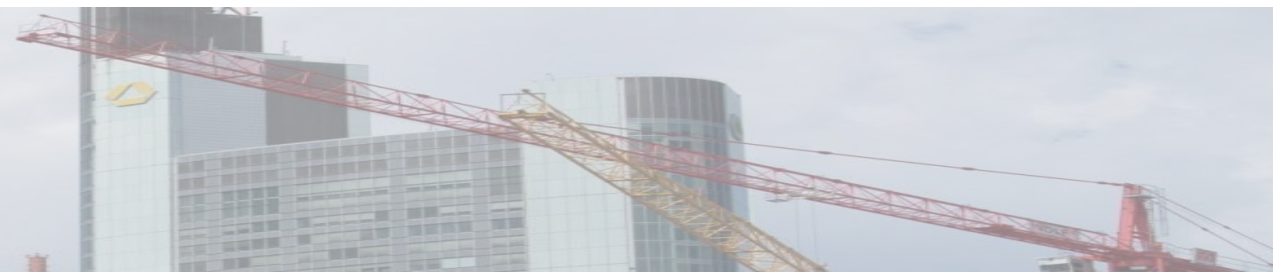
# UTSA Purchasing Contacts & Directory

- Purchasing Department Contacts
  - <https://www.utsa.edu/purchasing/about-us/contact-us.html>
- Major Capital Projects and Real Estate
  - <https://www.utsa.edu/businessaffairs/about/leadership-team.html>
    - Website in the works, all contacts are located on page.
- Facilities - Engineering and Project Management
  - <https://facilities.utsa.edu/departments/engineering-and-project-management/>
    - Project Management provides project management services for institutionally managed construction, renovation, repair, and maintenance projects.



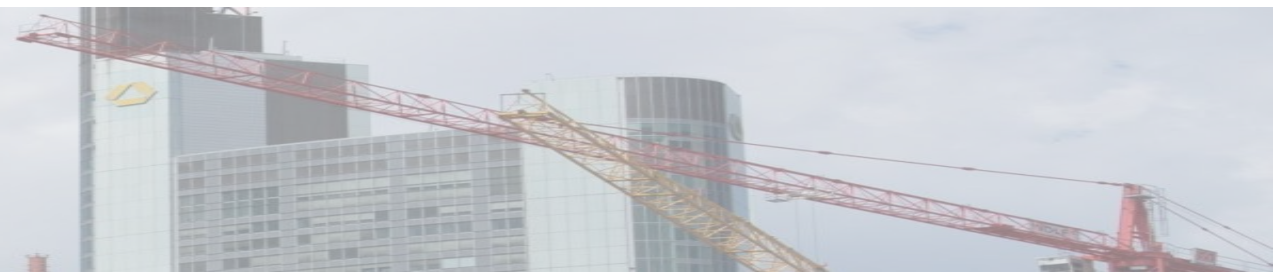
# Subcontracting Opportunity Contacts

- Capital Project
  - Whiting-Turner Contracting Co
    - Justin Lehman, Project Manager, [Justin.Lehman@whiting-turner.com](mailto:Justin.Lehman@whiting-turner.com)
    - Jeremy Moeller, Project Manager, [Jeremy.Moeller@whiting-turner.com](mailto:Jeremy.Moeller@whiting-turner.com)
- JOC General Contractors
  - Sabinal Group
    - Nick Bauch, Project Manager, [nick@sabinal-group.com](mailto:nick@sabinal-group.com)
  - Sullivan Contractors
    - Cody Hallmark, Operations Manager, [cody@scs-tx.com](mailto:cody@scs-tx.com)



# HUB Marketing Tools & Tips

- **Capability Statement & Elevator Speech**
- **Finding key Departments and contacts utilizing [UTSA Online Directory](#)**
- **4-step Connecting Process model**
  - **Connect:** Finding the right leads and getting them to respond.
  - **Qualify:** Making sure they're in the right place and the right time.
  - **Close:** Getting them to say yes to your stuff.
  - **Deliver:** Having a process to continue the relationship.
- **Keep track!**





**GRACIAS**  
**ARIGATO**  
**SHUKURIA**  
**JUSPAXAR**  
**DANKSCHEEN**  
**TASHAKKUR ATU**  
**YAQHANYELAY**  
**SUKSAMA**  
**EKHMET**  
**TINGKI**  
**BIYAN**  
**SHUKRIA**  
**THANK**  
**YOU**  
**BOLZIN**  
**MERCI**  
**GOZAIMASHITA**  
**EFCHARISTO**  
**KOMAPSUMNIDA**  
**MAAKE**  
**GRAZIE**  
**MEHRBANI**  
**PALDIES**

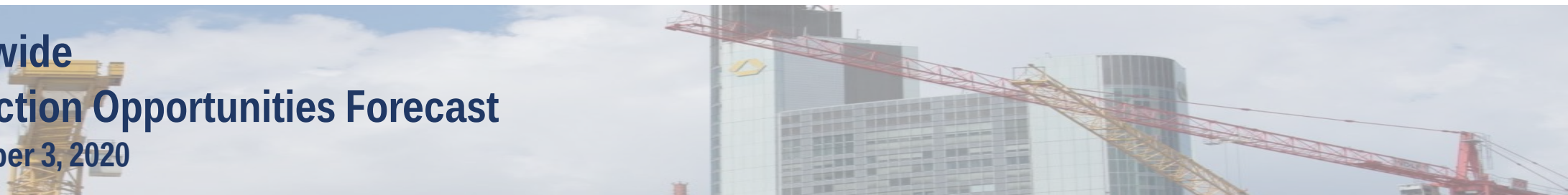
2020 Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020





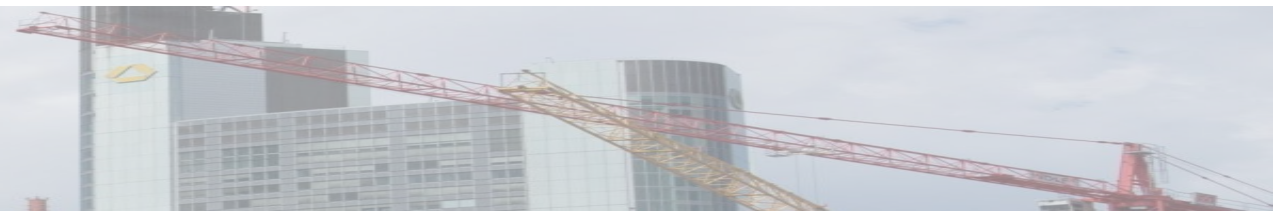
UNIVERSITY OF  
**TEXAS**  
ARLINGTON

**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



# UT Arlington Facts

- Founded in 1895, The University of Texas at Arlington is a Carnegie Research 1 institution with more than 125 years of academic excellence and tradition.
- **UTA** is the **largest university in North Texas** and **second largest in The University of Texas System**, and is located in the heart of Dallas-Fort Worth!
- Our campus spans 420 acres and includes more than 100 buildings- **some dating from back to 1919**.
- Total funding for research exceeded \$100 million for 2018.
- Recently achieved Tier1 Status and now in the process of auditing the results.
- UTA has enrolled the largest freshman class for the fall term (even with the pandemic).



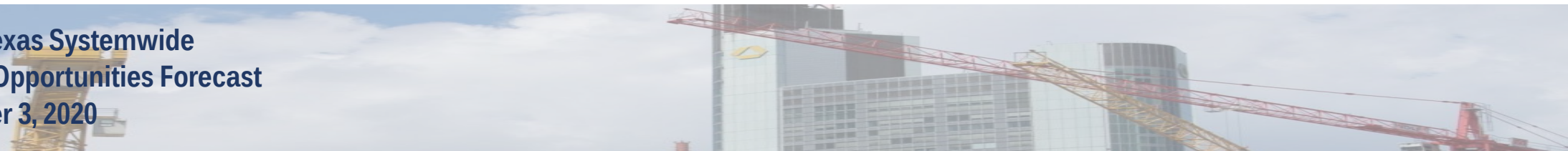
# Office of Facilities Management

The Office of Facilities Management oversees all phases of campus facilities maintenance.

Our mission is "To provide well maintained and clean campus facilities while providing an environment that attracts and retains students and encourages the pursuit of knowledge, truth and excellence.

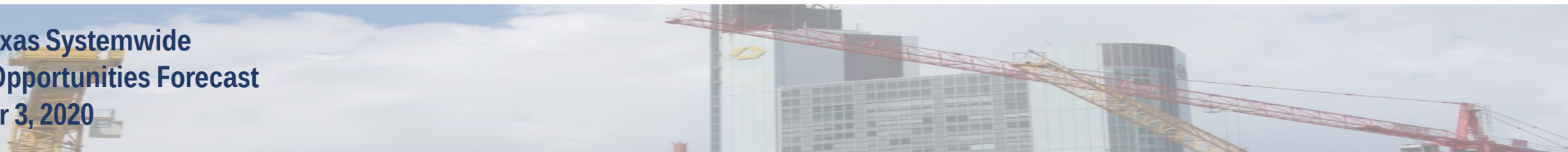
We are also committed to effective campus master planning and energy conservation management, allowing for the orderly development and renovation of campus facilities to meet the ever-changing demands of the academic and research community.

Effective campus master planning will allow us to meet the many changing demands of the academic community taking advantage of the latest and planned technological advancements.



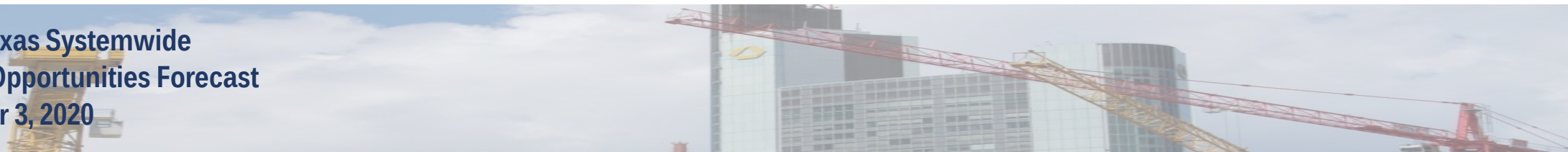
## The Office of Facilities Management Shops Include

- Custodial and Housekeeping
- Carpenter Shop
- Grounds
- PM After Hours and Preventative Maintenance
- Thermal Energy Plant
- Plumbing Shop
- Housing Maintenance
- Electric Shop
- HVAC Shop
- Paint & Sign Shop
- Asbestos Shop
- Auto Shop

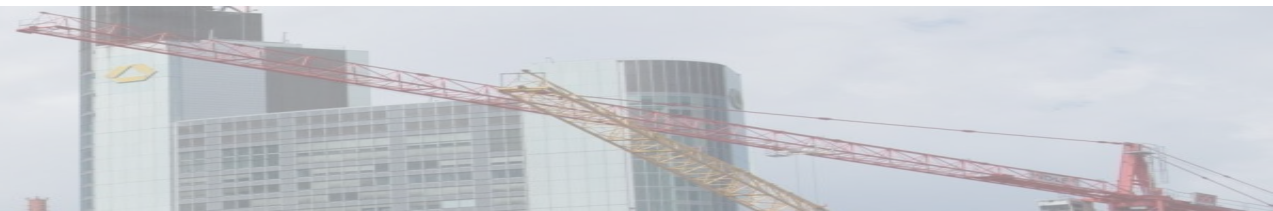


# CAPITAL PROJECTS

## Managed in House

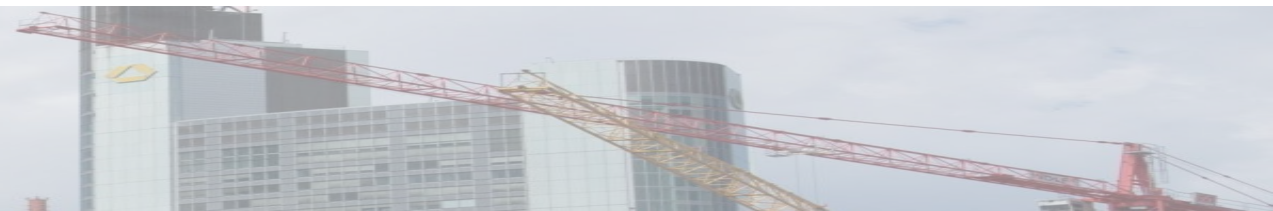


# TRINITY HALL NEW CONSTRUCTION



# SCHOOL OF SOCIAL WORK AND COLLEGE OF NURSING & HEALTH INNOVATION

- 4 Story Building, Approximately 155,000 SF
- Building Includes: Classrooms (flexible, state-of-the-art technology enriched learning spaces), teaching and research labs, faculty and staff offices, student engagement, study and support spaces, and infrastructure support space.
- New location for the School of Social Work and College of Nursing Smart Hospital and Smart Labs
- Construction Start January 2021
- Substantial Completion November 2022
- Estimated Cost \$76,000,000

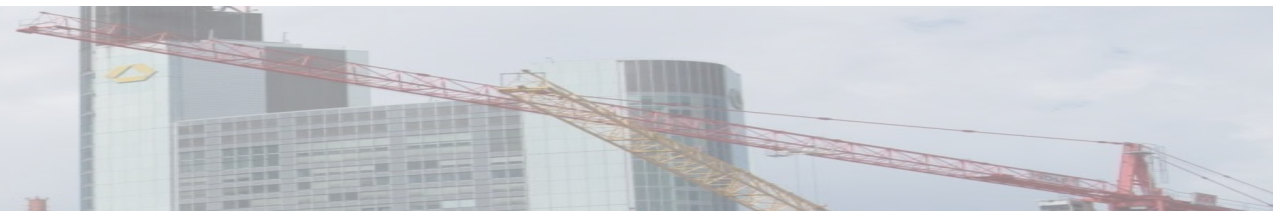




# SCHOOL OF SOCIAL WORK AND COLLEGE OF NURSING & HEALTH INNOVATION

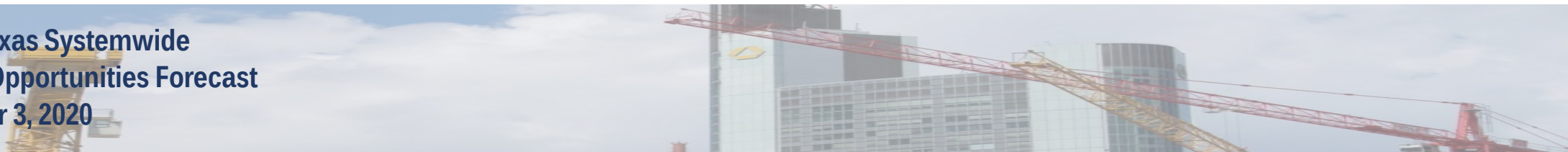


- Design/Build Contractor: Turner Construction Company & SmithGroup (Architect Partner)
- Solicitation for Bids: February 15, 2021
- Subcontracting Opportunities:
  - *Masonry, Steel & Misc. Metals, Waterproofing, Metal Wall Panels, Roofing, Glass & Glazing, Glass Railings, Site Concrete/Paving, Landscaping & Irrigation*
  - *Millwork, Doors, Frames, & Hardware, Drywall, Tile, Terrazzo, VCT & Carpet, Painting, Specialties, Window Treatments, Structured Data Cabling, Signage*
  - *MEP Opportunities with out Design Assist Partners*



# TYPICAL SUBCONTRACTING OPPORTUNITIES

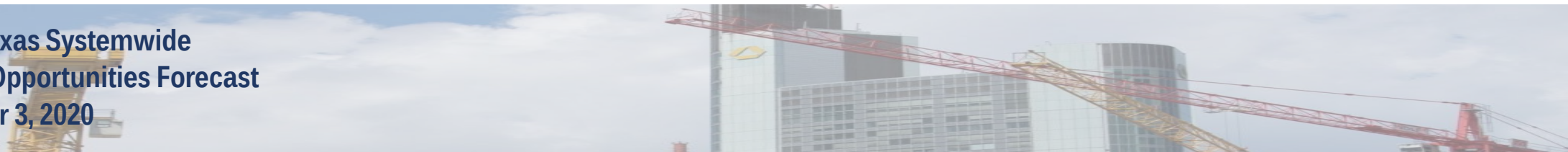
- Electrical
- Paint
- Drywall
- HVAC
- Plumbing
- Doors & Hardware
- Roofing
- Sheet metal
- Insulation
- Flooring
- Data
- Furniture Moving



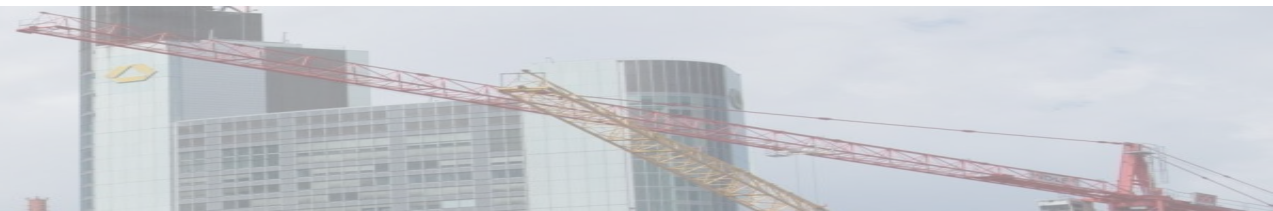
# JOC PROJECTS

Many designed by In House Design Team

IDIQ Contracts for  
Architectural & Engineering Design Services



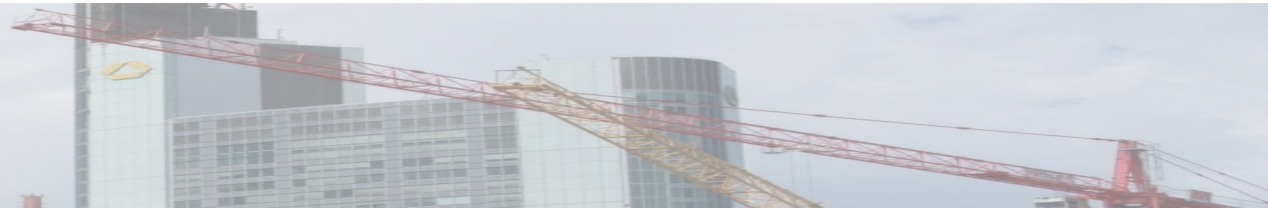
# Life Science Lab Projects



# Trimble / Hammond Breezeway

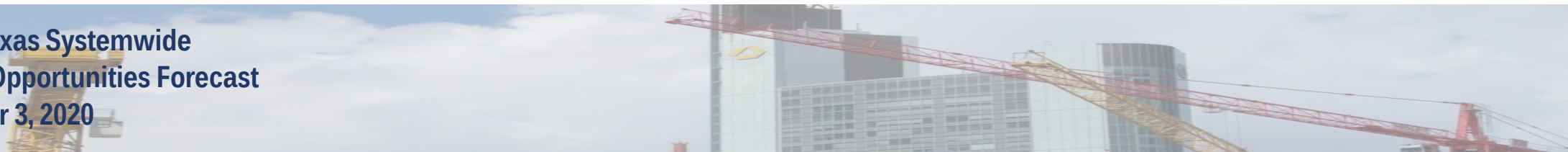


# Mock Courtroom Project



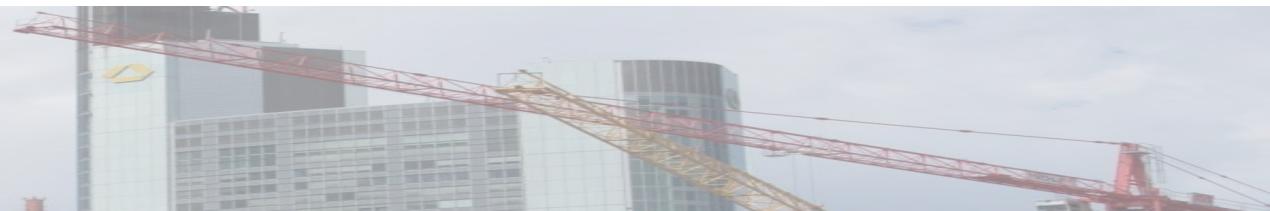
# CURRENT JOC PROJECTS

- **English Department Renovation**
- **Texas Hall Office Renovations**
- **University Hall Testing Suite**
- **CAPPA Design Build Institute**
- **Life Science Shimadzu Lab Renovation**
- **Davis Hall Provost Office Suite Renovation**



# UPCOMING UTA PROJECTS

- Business Building 1<sup>st</sup> Floor lobby and coffee shop renovation -- Est. Cost: \$35,000
- HVAC Control System Upgrade Phase 2. Replace existing Siemens control panels that are obsolete. (Buildings: MAC, CRB, Davis Hall, ELB, GeoScience, Hammond/Trimble, UC, Finance & Administration Building and Woolf Hall) – Estimated Cost: \$750,000.



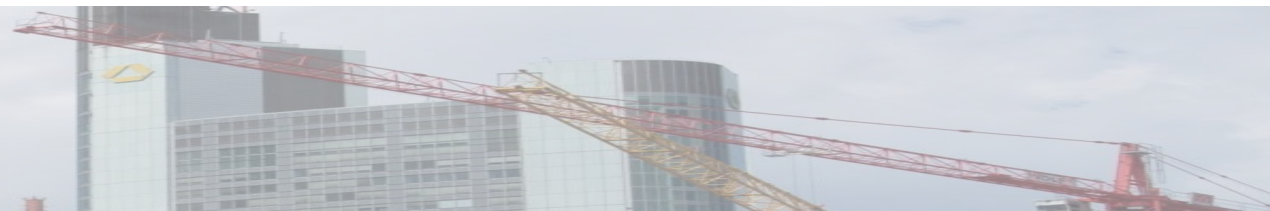


# **RETAIL #9 RENOVATION**

## **Center for Entrepreneurship & Economic Innovation (CEEI)**

### **Beck Construction is the Design/Build Partner**

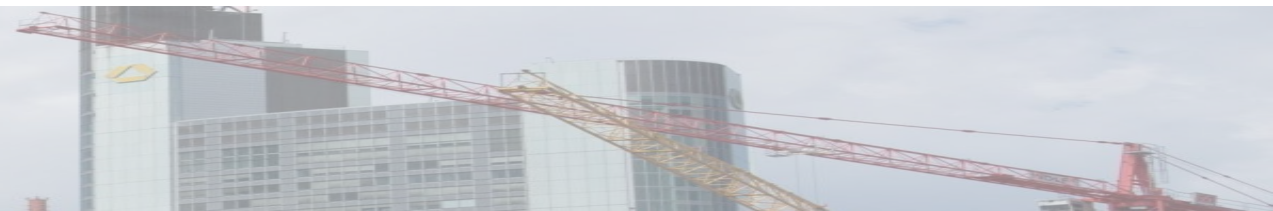
- Start Date: Oct 2020
- Est. Completion Date: May 2021
- Convert empty shell space in College Park District into office, meeting & community engagement space for CEEI



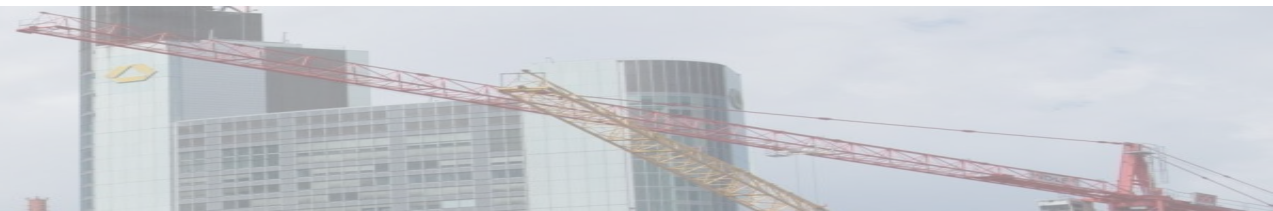
# CEEI

## PROJECT TRADES

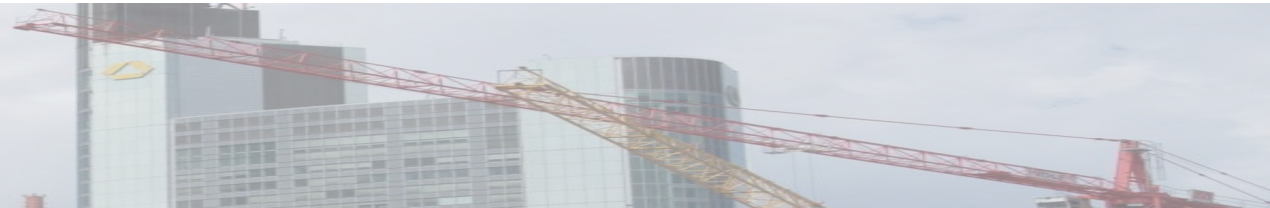
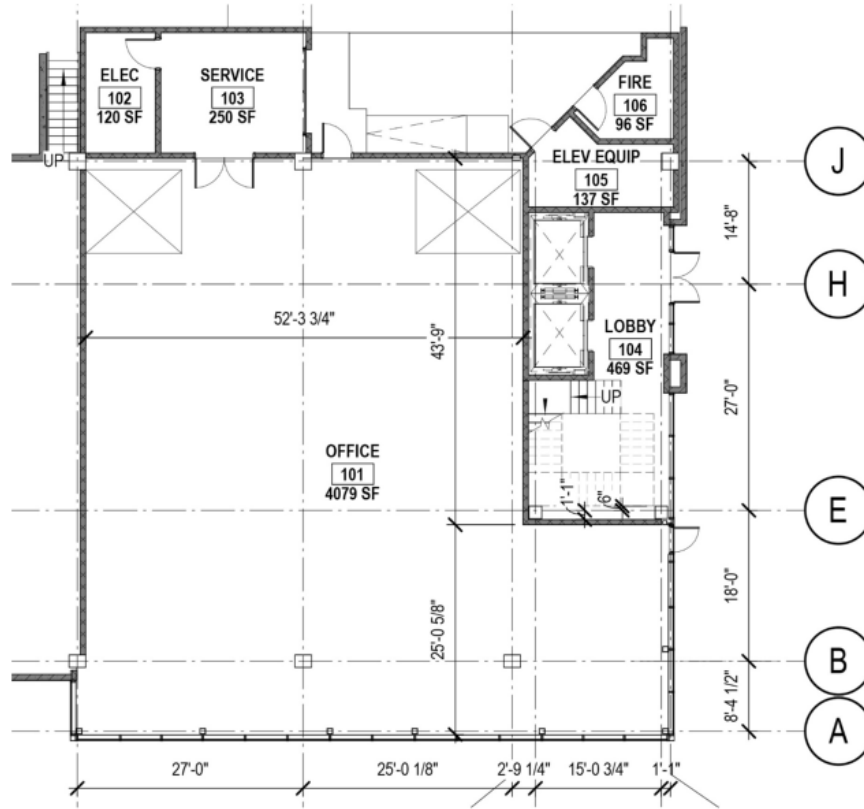
- Metal Panels
- Millwork
- Drywall
- Painting
- Carpet
- Tiling
- Doors
- Glazing
- Specialties
- Movable Partitions
- Mechanical
- Plumbing
- Electrical
- Low Voltage
- Fire Suppression



# CEEI

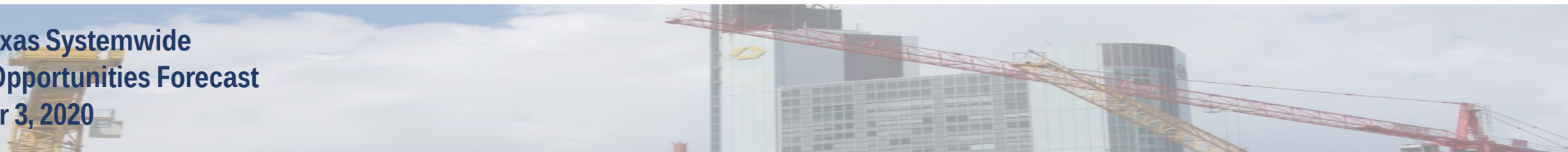


# CEEI



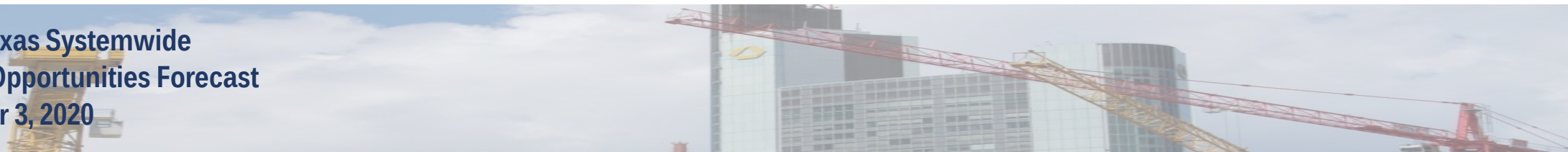
# STANDING ORDERS

- Uniforms
- Bath tissue
- Insulating services
- Asbestos Abatement
- Boiler Services
- Waterproofing
- Parking lot and crosswalk striping
- Preventative Maintenance for Chillers
- Tree trimming service
- Landscape service for apartments
- Air filter change out service
- Vent-a-hood cleaning
- Painting
- Apartment and residence hall make-ready service



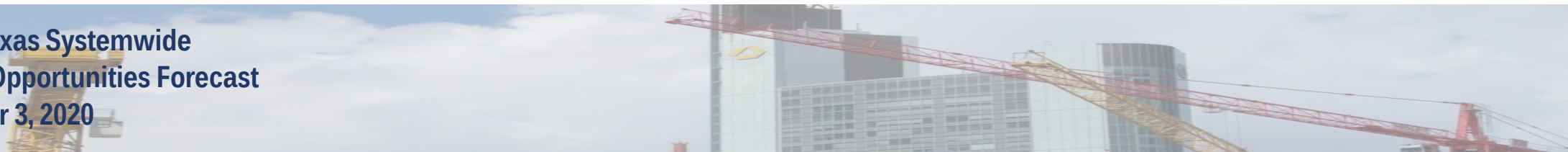
# ONE TIME BID OPPORTUNITIES

- Parking Lot Striping and Seal Coating  
Bidding August 2021
- Campus Tree Trimming and Removal  
Bidding August 2021
- Campus Waterproofing and Minor Brick Repairs  
Bidding August 2021
  
- Exterior Cleaning Limestone Buildings on Campus  
Bidding January 2021
- Trinity Hall - Landscaping Sod Installation  
Bidding January 2021
- Handrails for selected locations  
Bidding January 2021



# Upcoming Opportunities

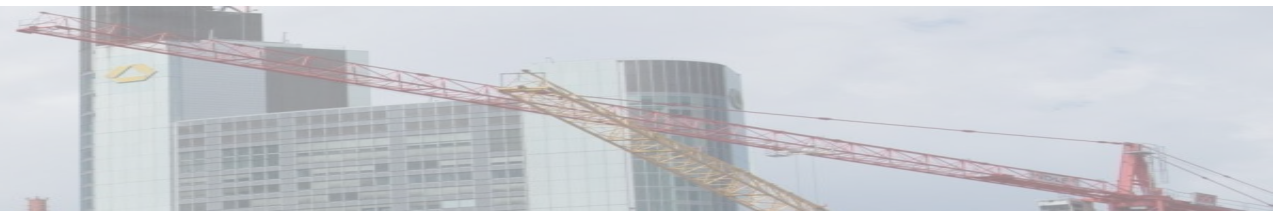
- Exterior painting of up to 5 apartment complexes  
Bidding January 2021
- Counter top and sink replacement in 228 residential hall bathrooms  
Bidding March 2021
- Flooring update in 228 residential bathrooms  
Bidding March 2021
- Painting in apartment units being prepared for new resident (make-ready process)  
Bidding May 2021
  
- Job Order Contract (Asbestos Abatement & General Contracting)  
Bidding January 2021
- Roof Repair and Replacement  
Bidding February 2021
- Geotechnical/Construction Material Testing  
Bidding June 2021



# HOP PAINT CONCEPT ELEVATIONS



PPG Dover Gray Elevation #1





# APARTMENT MAKE-READYS CHECKLIST

## ITEMS PER UNIT

TAPE OFF ALL PHONE JACKS

TAPE OFF ALL WALL PLATES FRONT/BACK DOOR:

THRESHHOLD/VIEWER

LIVING RM/BED RM ALL WINDOW BLINDS ALL WINDOW GLASS ALL WINDOW SCREENS ALL WINDOW LOCKS ALL LIGHT FIXTURES ALL LIGHT BULBS

ALL OUTLETS/SWITCHES BOOKCASE

HALLWAY

SMOKE/FIRE DETECTOR DINING ROOM

HVAC ACCESS DOOR

REVERSE ENTRY AND ADJUST .DOORS TO LATCH

## KITCHEN:

CABINET DOOR/DRAWER FRICTION CATCHES COUNTERS & BAR TOP PANTRY

BACKSPLASH REFRIGERATOR (parts)

CLEAN REFRIGERATOR CONDENSING UNIT RANGE & OVEN

STOVE SHIELDGUARD VENT-A-HOOD & FILTER FAUCETS/WASHERS RINGS/SEATS/AIRATOR DISPOSAL

FLOOR TILE (kitchen) INSTALL OVEN STICKER

## BATHROOM:

COMMODE TOILET SEAT

TISSUE HOLDER TOWEL BARS SOAP DISH

SHOWER WALLS & TILE GROUT SHOWER HEAD

TUB & SPLASHENDERS SHOWER ROD

SINK & TUB STOPPERS LAVATORY

SHELVES

VENT & HEATER FAN

MIRRORS COMPLETED BY MEDICINE CABINET

FLOOR TILE (bathroom)

INSTALL MIRROR CLIPS DATE COMPLETED

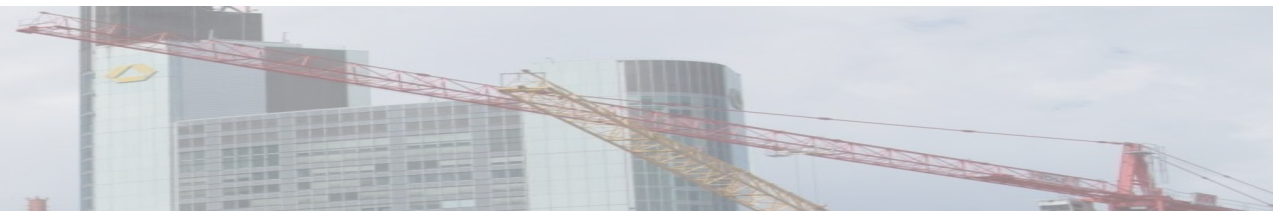
## LIVING ROOM/BED ROOM:

ALL BASEBOARD TRIM

ALL INTERIOR DOORS ALL DOOR STOPPERS ALL HEAT A /C GRILLS ALL WALLS & CEILING

ALL CLOSETS & SHELVES

ALL WINDOWS REPAIR/REPLACE BALANCE RODS AS NEEDED



**Bids are posted on the Electronic State Business Daily website:**

<http://www.txsmartbuy.com/sp>

*Contact Info:*

**Kelly Henshall: Coordinator: [kelly.henshall@uta.edu](mailto:kelly.henshall@uta.edu) 817-272-1717**

Don Lange, Assistant Vice President for Facilities and Campus Operations: [donlange@uta.edu](mailto:donlange@uta.edu)  
817-272-2096

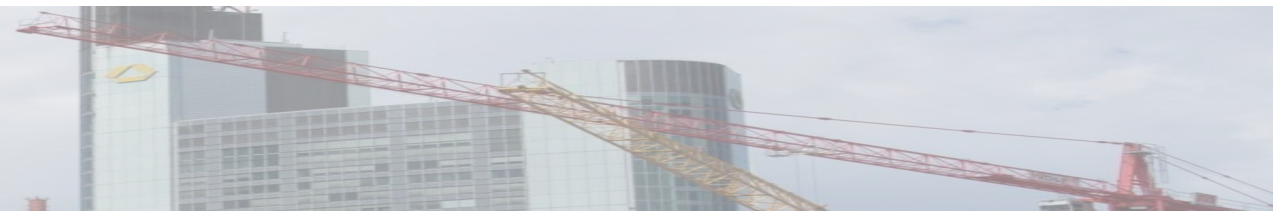
Troy Yoder, Director of Institutional Construction: [yoder@uta.edu](mailto:yoder@uta.edu) 817-272-7005

Dayle Pettus, Director of Capital Projects: [dayle.pettus@uta.edu](mailto:dayle.pettus@uta.edu) 817-272-6094

Jeff Johnson, Director of Maintenance and Special Projects: [jljohnson@uta.edu](mailto:jljohnson@uta.edu) 817-272-3232

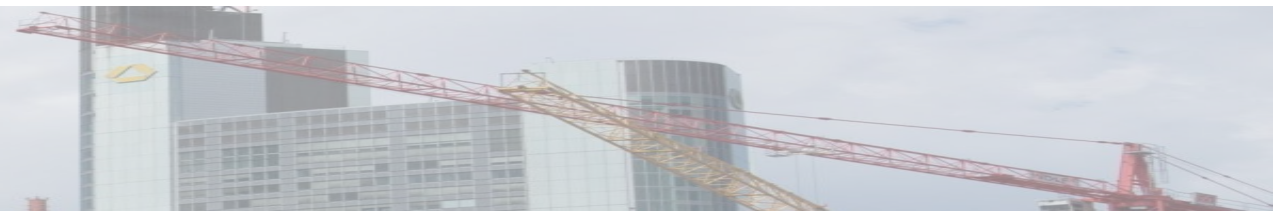
Sharon Carey, Director Auxiliary Operations and Logistics: [scarey@uta.edu](mailto:scarey@uta.edu) 817-272-3955

Ragenna Prince, Director of Facilities Services: [rprince@uta.edu](mailto:rprince@uta.edu) 817-272-3725

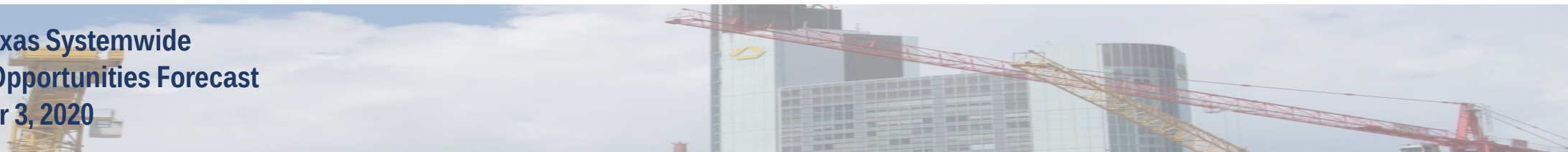


# CURRENT UTA JOB ORDER CONTRACTORS

|  |                   |              |  |                      |
|--|-------------------|--------------|--|----------------------|
| ATMS, Inc.                                     | Mike Shaver       | 817-589-1421 | <a href="mailto:atmsmike@att.net">atmsmike@att.net</a>                             | Asbestos Abatement   |
| The Brandt Companies, LLC                      | Karl Kirkpatrick  | 972-395-6776 | <a href="mailto:karl.kirkpatrick@brandt.us">karl.kirkpatrick@brandt.us</a>         | HVAC/Mechanical      |
| CCS Custard Construction Services, Inc.        | Chris Custard     | 214-415-2383 | <a href="mailto:chris@ccsvcs.com">chris@ccsvcs.com</a>                             | General Construction |
| FJW Construction, LLC (now Broaddus)           | J. Patrick Messer | 817-265-1154 | <a href="mailto:jpmesser@fjwcc.com">jpmesser@fjwcc.com</a>                         | General Construction |
| Harendt Construction, Inc.                     | Josh Harendt      | 817-854-3080 | <a href="mailto:jharendt@harendtconstr.com">jharendt@harendtconstr.com</a>         | General Construction |
| Harold James, Inc.                             | David James       | 817-921-5434 | <a href="mailto:djames@haroldjames.com">djames@haroldjames.com</a>                 | HVAC/Mechanical      |
| J. T. Vaughn Construction, Inc.                | Tom Vaughn        | 214-382-3700 | <a href="mailto:tvaughn@vaughnconstruction.com">tvaughn@vaughnconstruction.com</a> | General Construction |
| Mart, Inc.                                     | John Stone        | 972-721-1522 | <a href="mailto:john.stone@martgc.com">john.stone@martgc.com</a>                   | General Construction |
| Nouveau Technology & Construction Services, LP | Eddie Ricco       | 972-484-5072 | <a href="mailto:erico@ntslp.com">erico@ntslp.com</a>                               | General Construction |
| TDIndustries, Inc.                             | Chris Rogers      | 817-306-6500 | <a href="mailto:chris.rogers@tdindustries.com">chris.rogers@tdindustries.com</a>   | HVAC/Mechanical      |



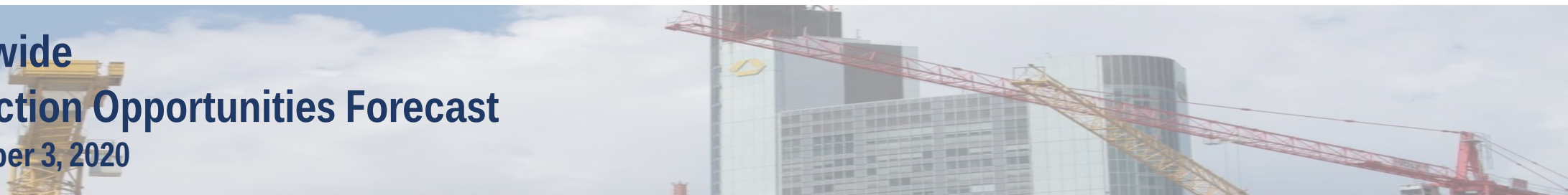
**THANK YOU!**





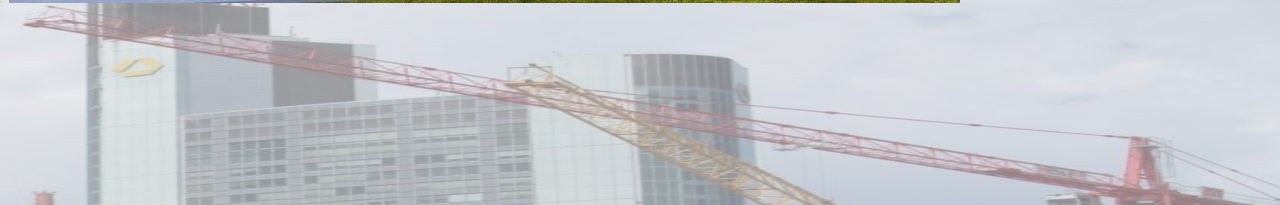
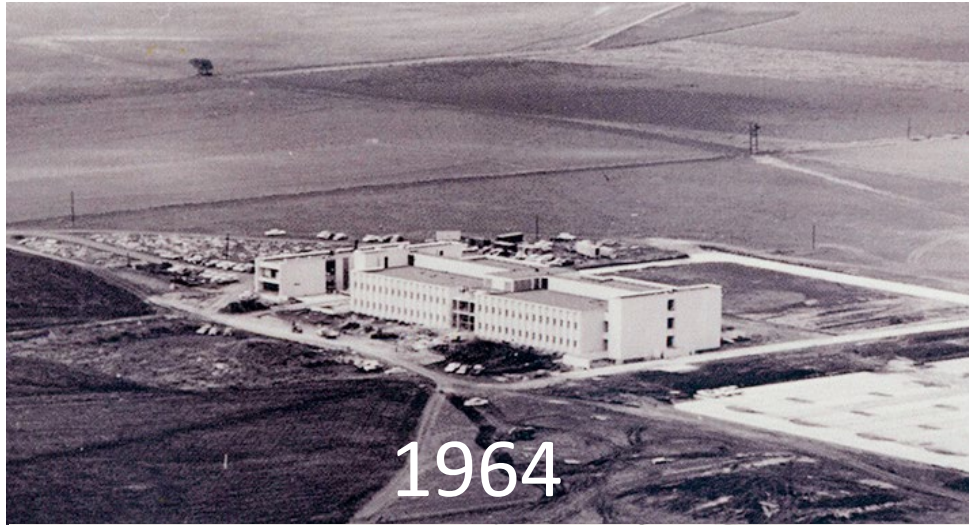
**THE UNIVERSITY  
OF TEXAS AT DALLAS**

**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



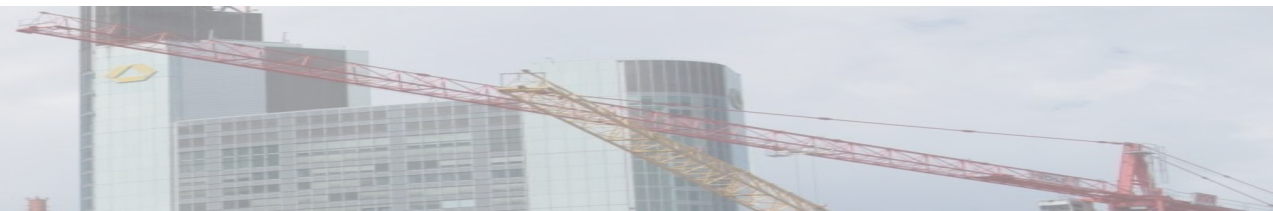
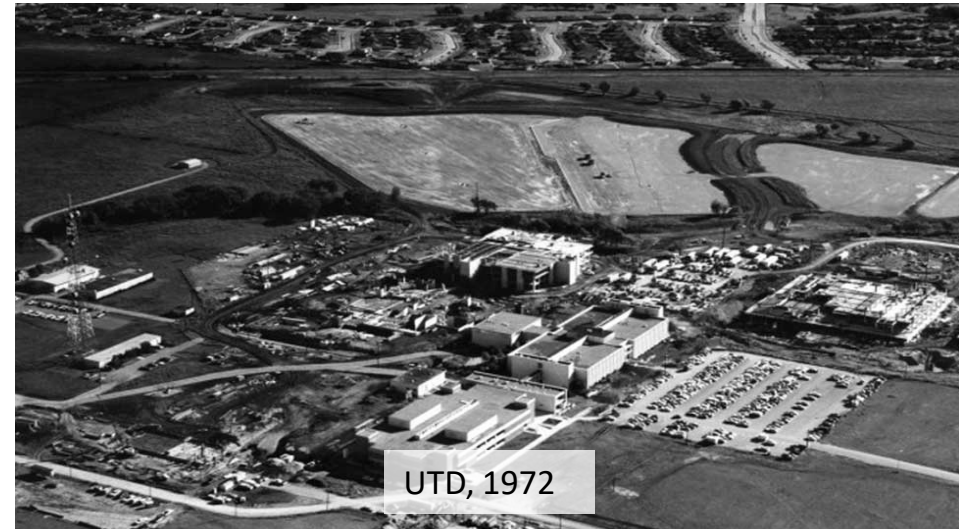
# UT Dallas: Then, Now, and the Future

Presented by Dr. Calvin Jamison,  
VP for Facilities & Economic Development



# Historical View of UT Dallas

- Founded in 1969 by Erik Jonsson, Cecil Green and Eugene McDermott, TI execs who envisioned UT Dallas as the “MIT of the South”
- UTD only offered graduate degrees until 1975, when juniors, seniors were added
- The University admitted its first freshman class (100 students) in 1990





# Campus Then

2007

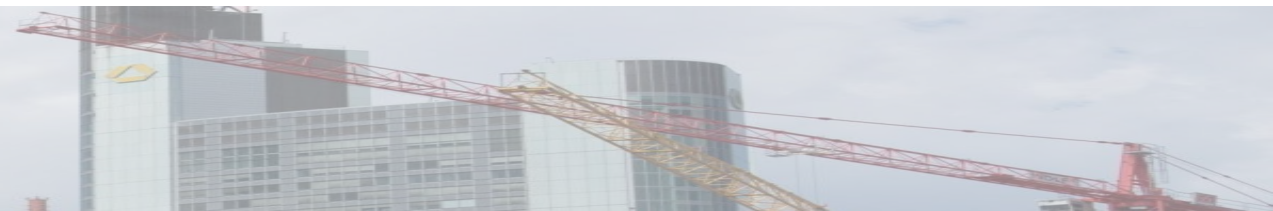
80 Buildings

2.7M Square Feet

\$46.5M Research

\$264M Endowment

2,500+ Students Living on Campus





# Campus Now

2020

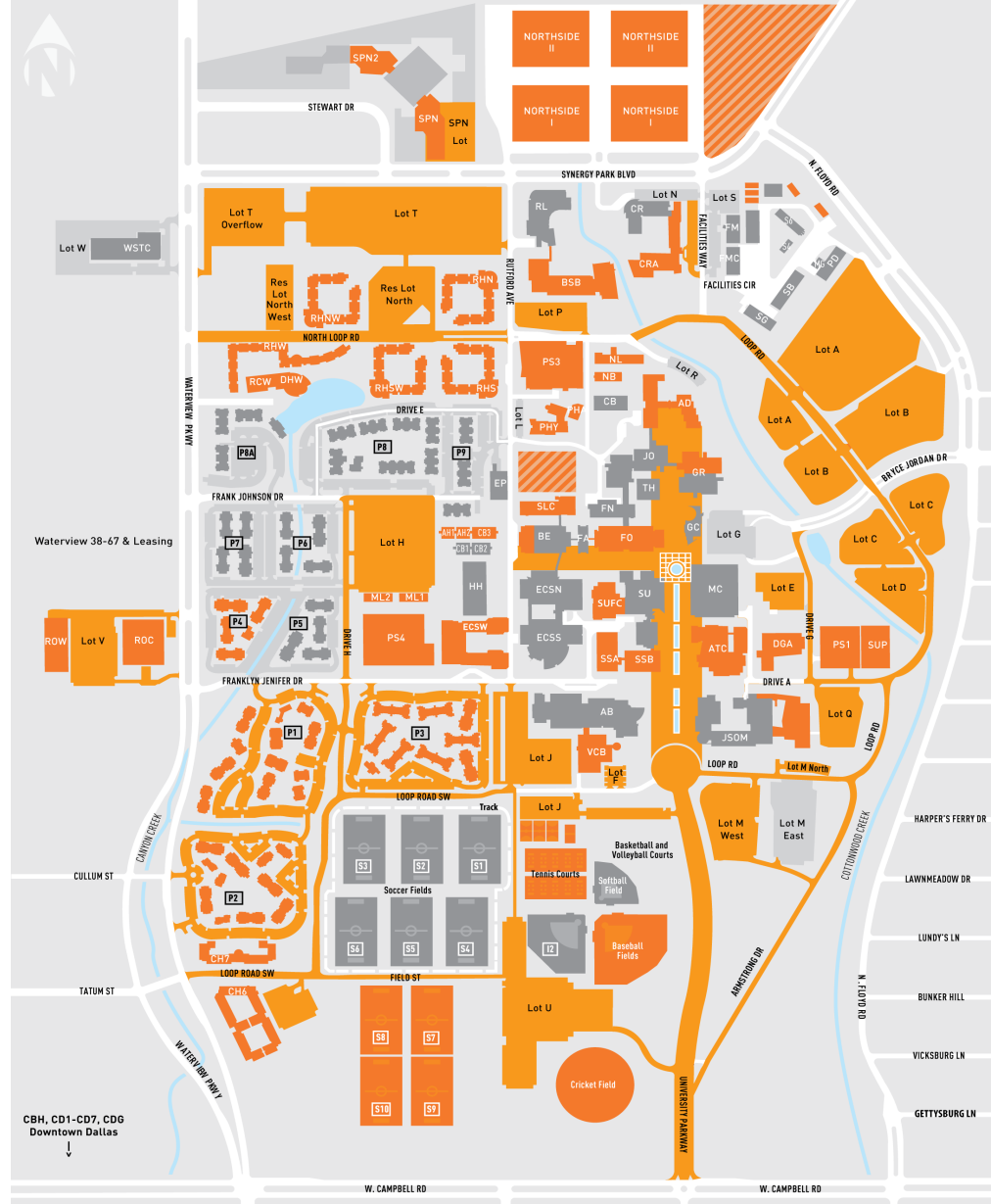
160 Buildings

7.0M Square Feet

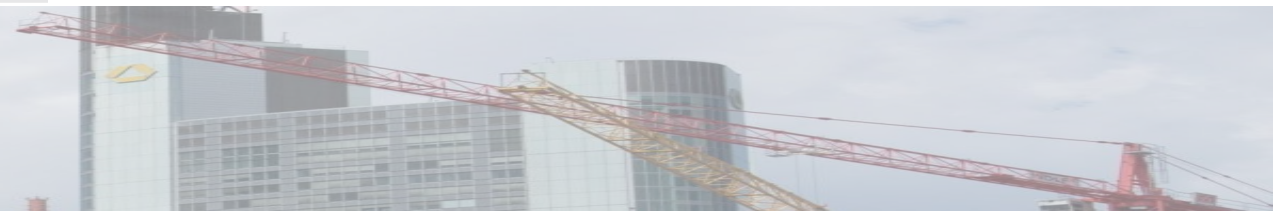
\$126.6M Research

\$573M Endowment

7,000+ Students Living on Campus



The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020

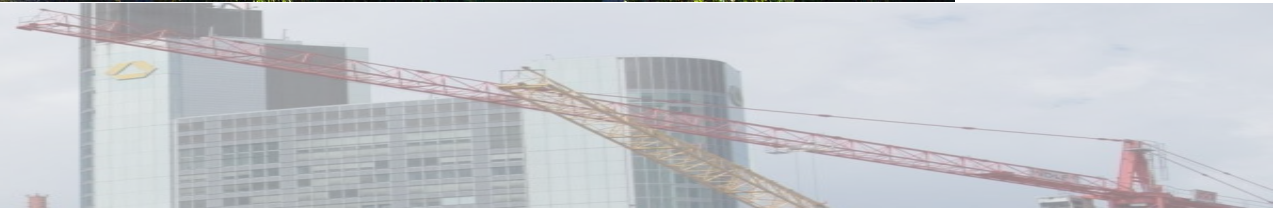


# Better Buildings, Infrastructure for Students



## Growth & Improvement:

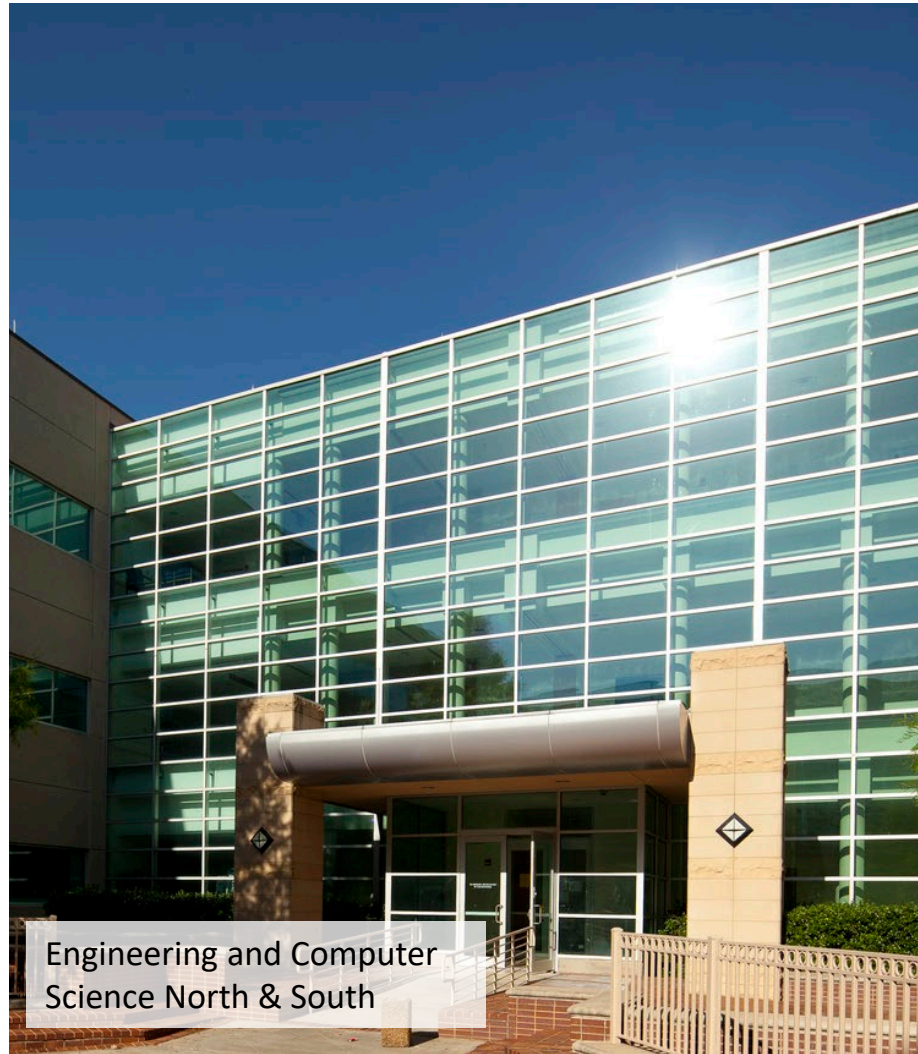
Since 2007 we've added almost 12 million sq. ft. of new or renovated space and infrastructure, and more than \$2 billion in development to campus.



# Academic Facilities – Founders Building



## Academic Facilities – ECSN / ECSS / ECSW



Engineering and Computer  
Science North & South



Engineering and Computer  
Science West Building  
(opened in 2018)

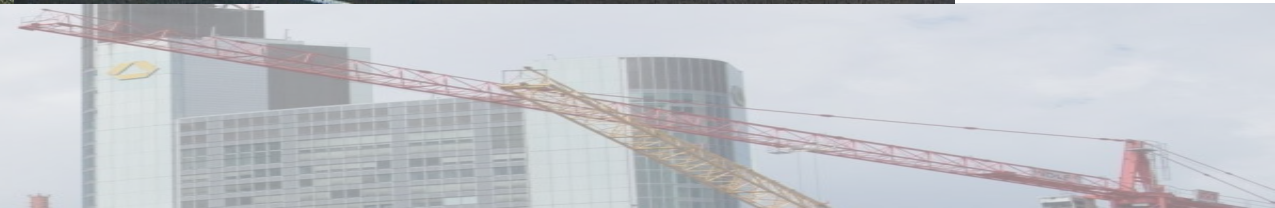
# Academic Facilities – Jindal School of Management Building



Jindal School of Management  
(est. 2003)



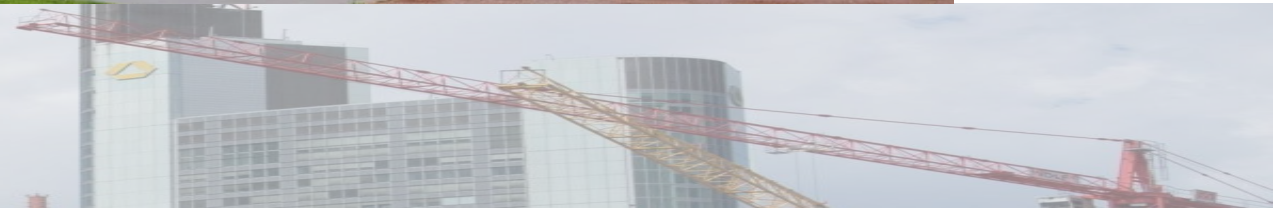
JSOM II Addition  
(inset: Finance Trading Lab)



# Academic Facilities – Bioengineering and Sciences Building



The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020



# Academic Facilities – Edith O’Donnell Arts & Technology Building



# Academic Facilities – Research Buildings





## Academic Facilities – Research Buildings (cont'd)

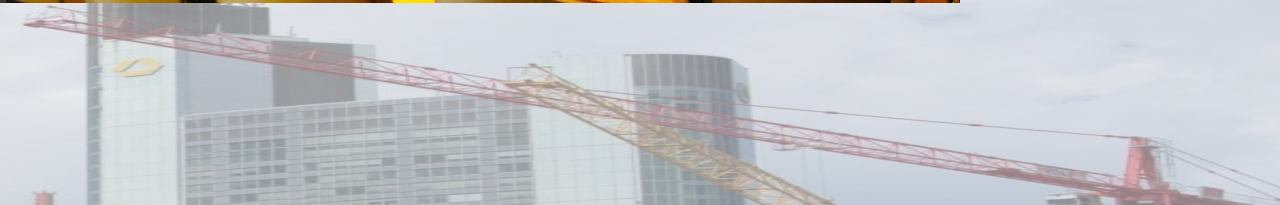


Callier Center

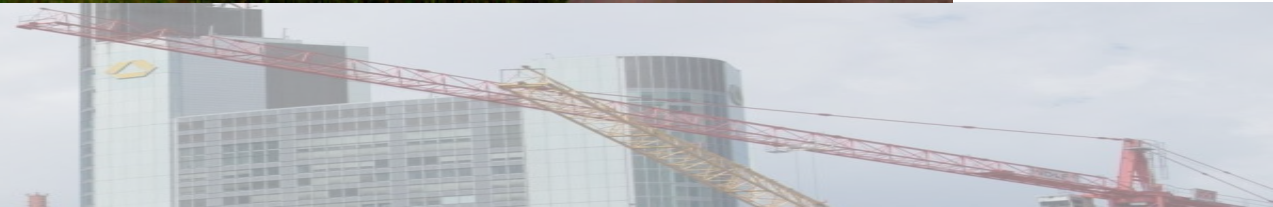


Callier Center Addition

# Support Facilities: Student Services Building and Addition



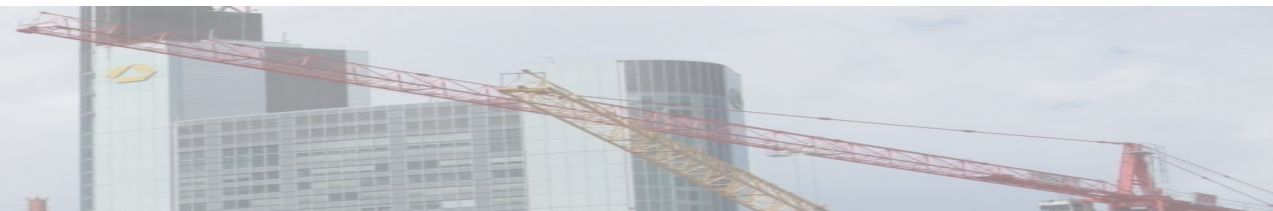
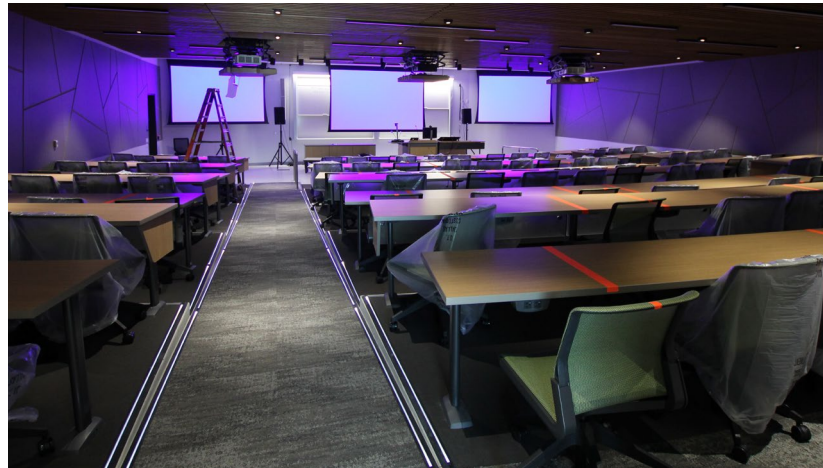
# Davidson-Gundy Alumni Center



# Sciences Building



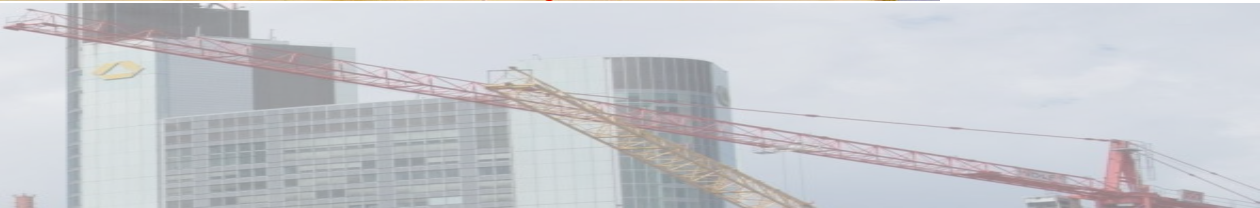
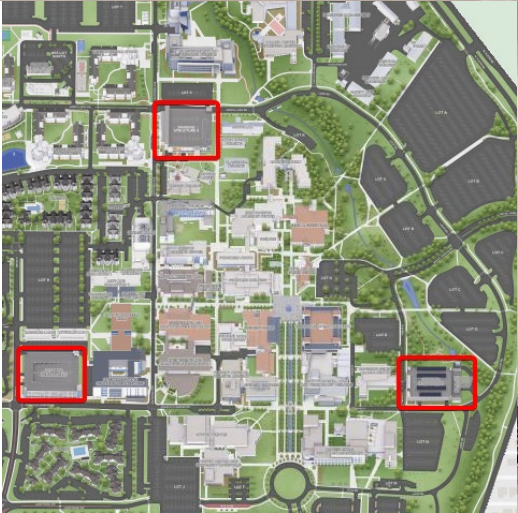
- LEED Gold
- Completed in 2020
- 187,000 sq.ft.
- 150- and 300-seat lecture halls
- Laboratories
- Classrooms
- Offices
- Home of Physics Department



# Parking Structures



- Three 5-story garages
- Electric vehicle charging
- Convenient access to campus

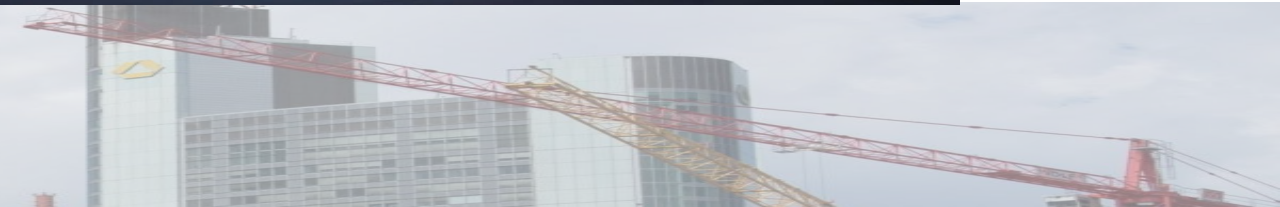


# On-Campus Housing

Canyon Creek Heights



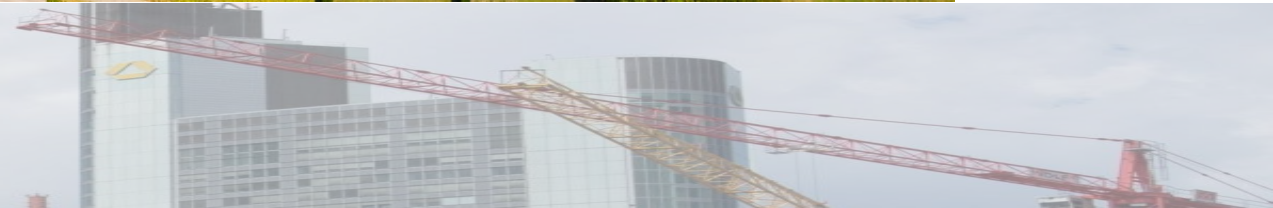
Residential Halls



# Campus Landscape Enhancement Project

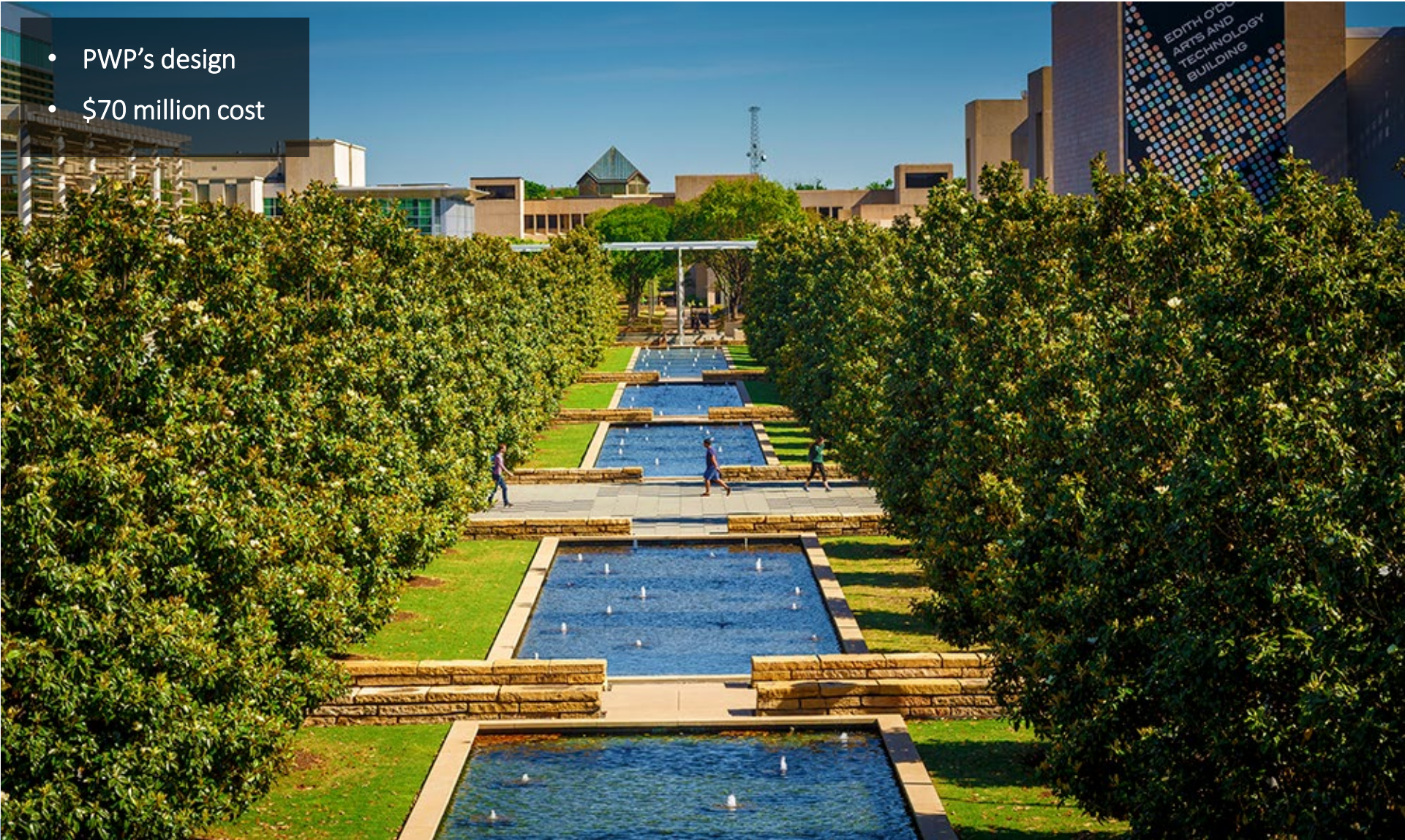
The beautification of the UT Dallas campus was made possible through the generous donation by the late Margaret McDermott, wife of UTD founder Eugene McDermott.

Architect Peter Walker hand-picked and placed each tree to enhance campus.



# South Mall Enhancement

- PWP's design
- \$70 million cost





# South Mall Enhancement



## Margaret McDermott Trellis Plaza

- Plinth created by covering existing steps with wood
- Wall clocks, trellis and mister help create an “outdoor room”

# Transportation Services



Zipcar



Booster Fuel



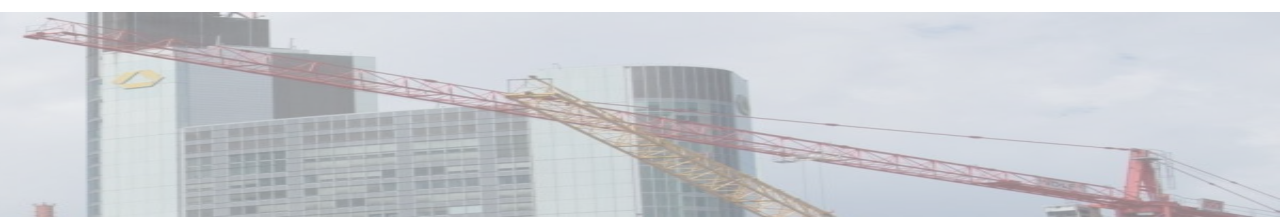
Comet Cabs



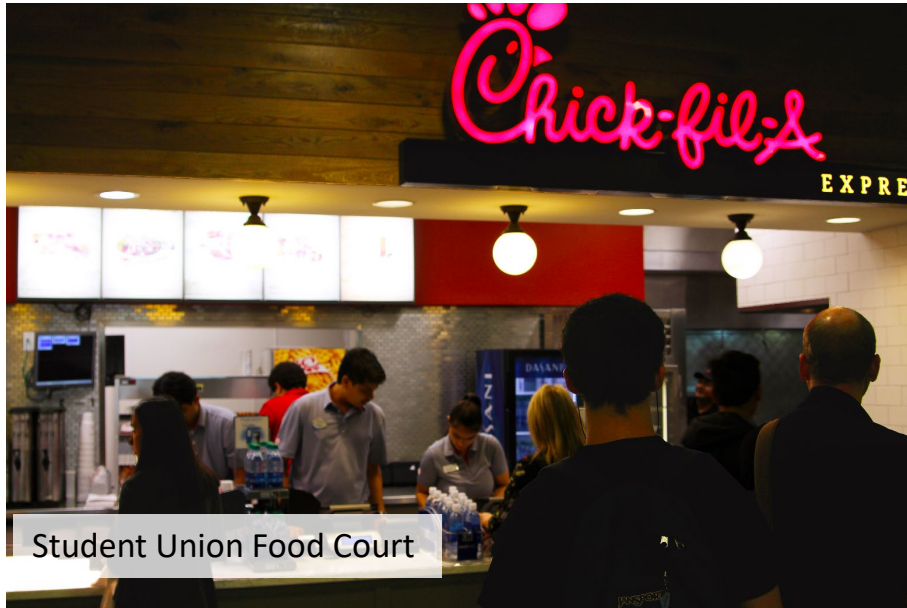
Comet Cruiser



# Northside Retail



# Dining Services



Student Union Food Court



PS3 Taco Bell & Einstein's



Student Union Cafe



Food Truck Park



# Retail Services



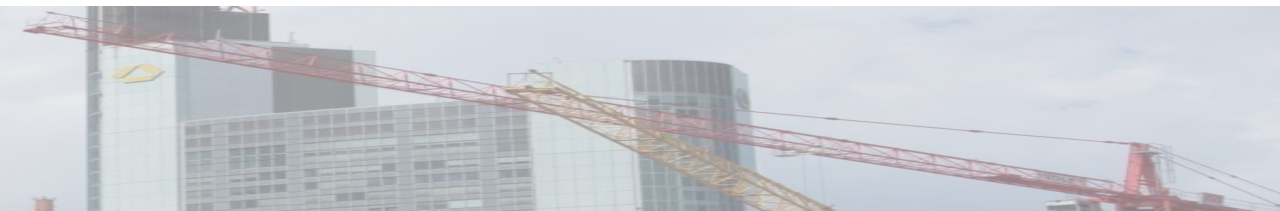
*“Service is not what we do, it’s who we are.”  
-Dr. Jamison*



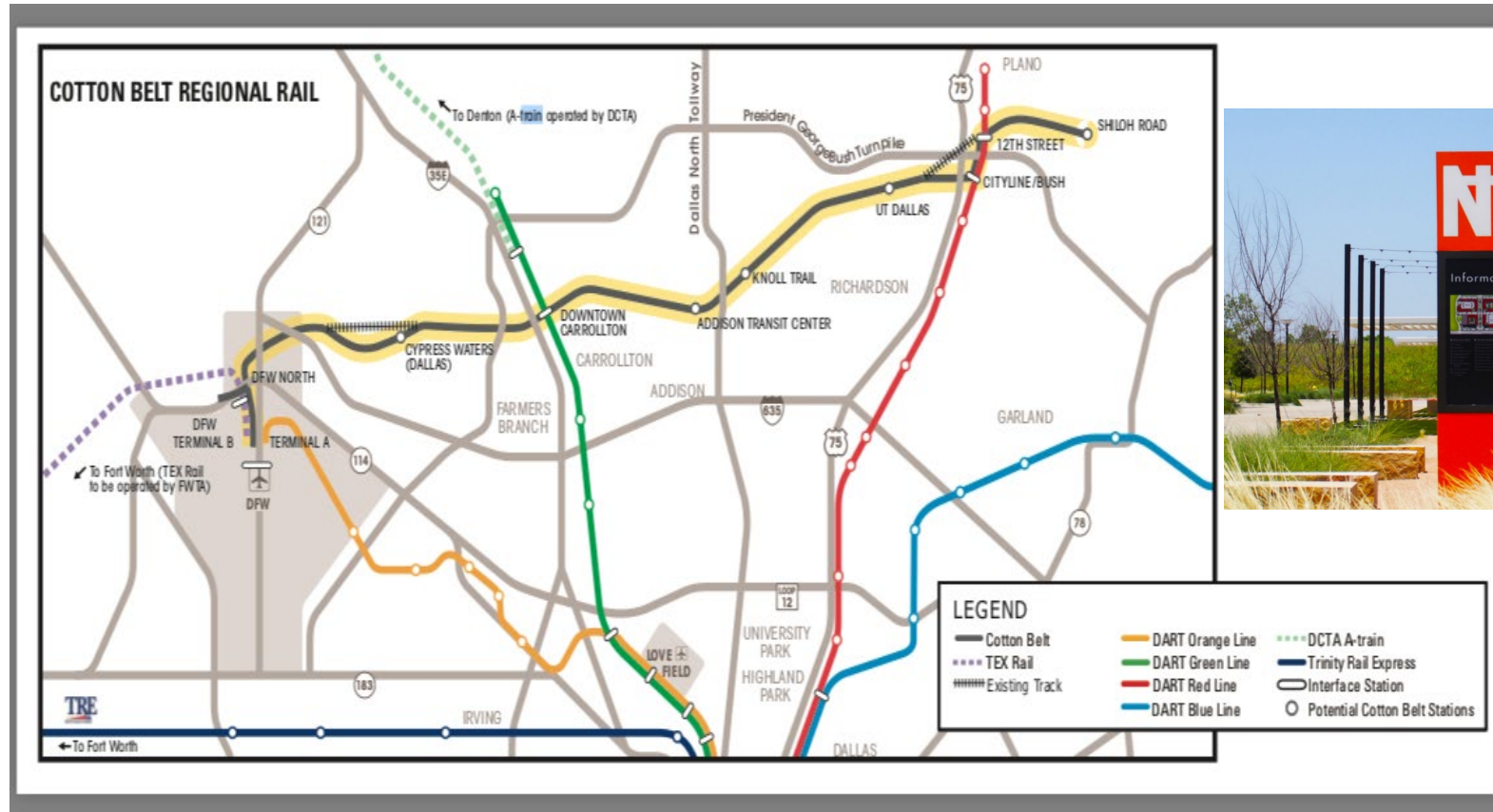
# Northside



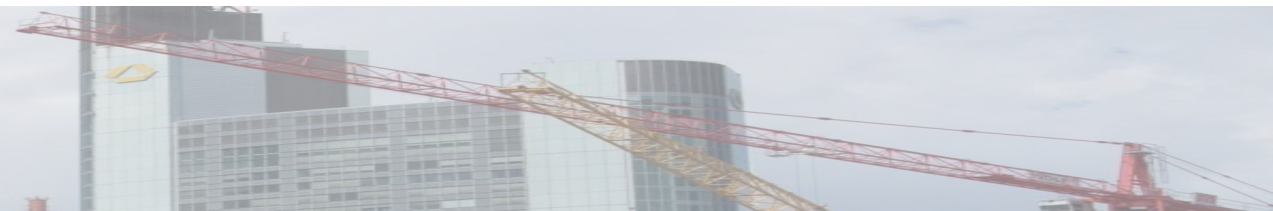
- Under Construction
- 211,607 gross sq.ft.
- Mix of furnished one- and two-bedroom apartments, plus unfurnished three-bedroom town homes
- “Smart Apartments” that can be automated and controlled by phone
- 246 living units, 370 beds



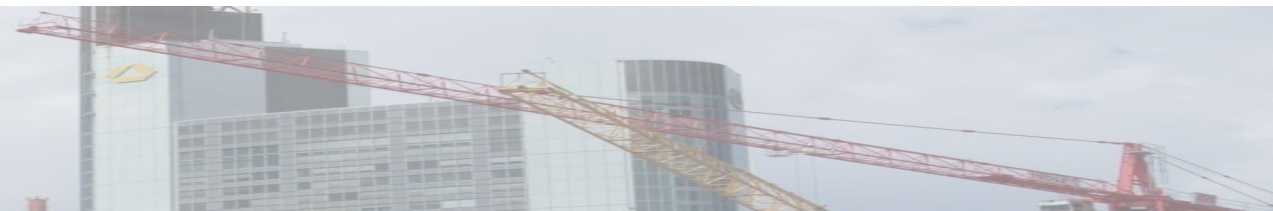
# Up Next: UTD DART Silver Line Station



- 10-station, 26-mile rail line connecting Plano and DFW Airport
- Projected to carry 7,000 riders daily
- Slated for March 2023 opening; station behind Northside 2



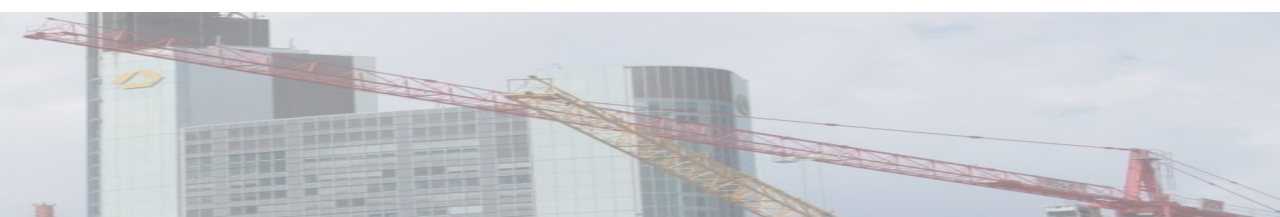
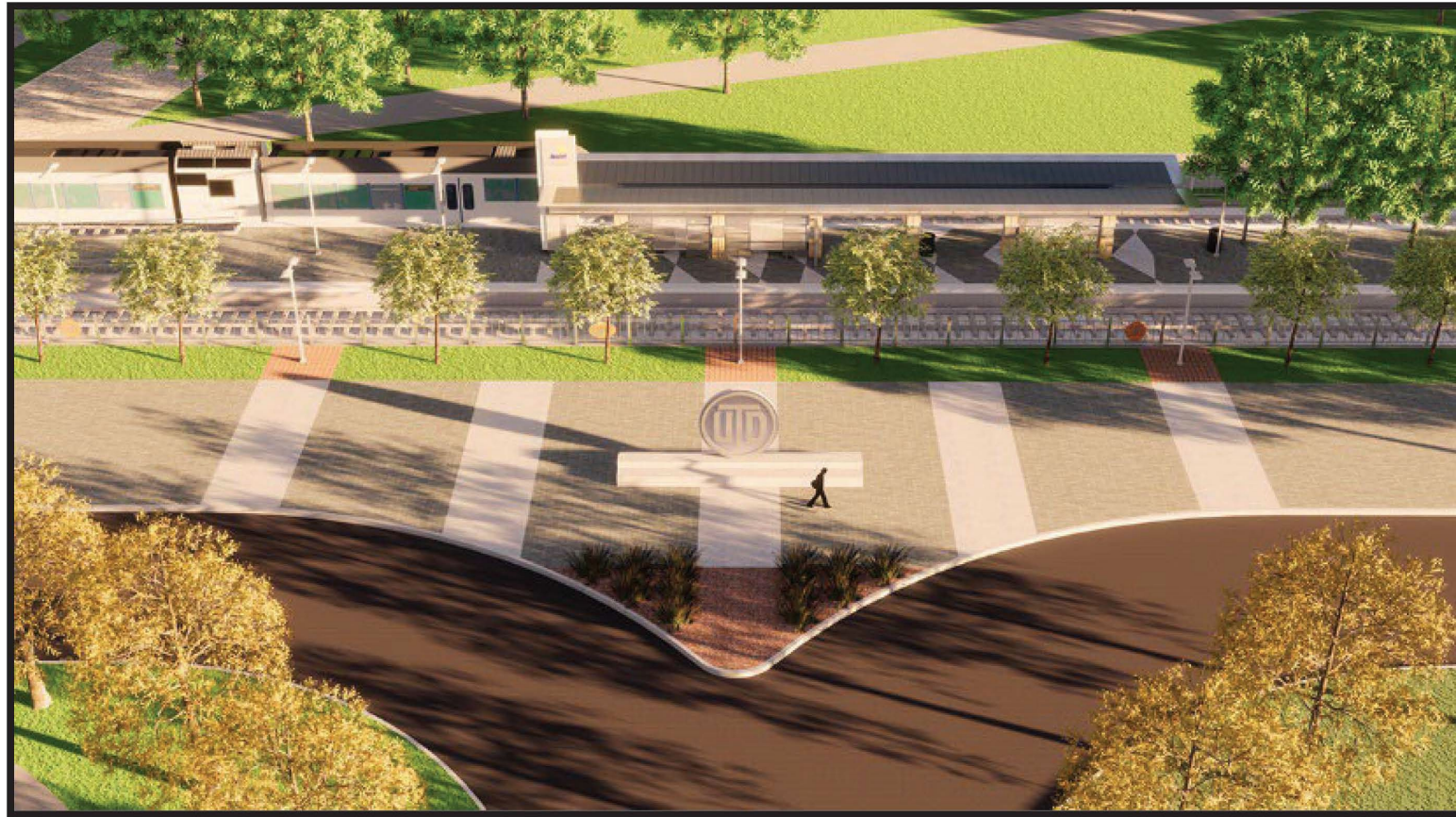
# Up Next: UTD DART Silver Line Station





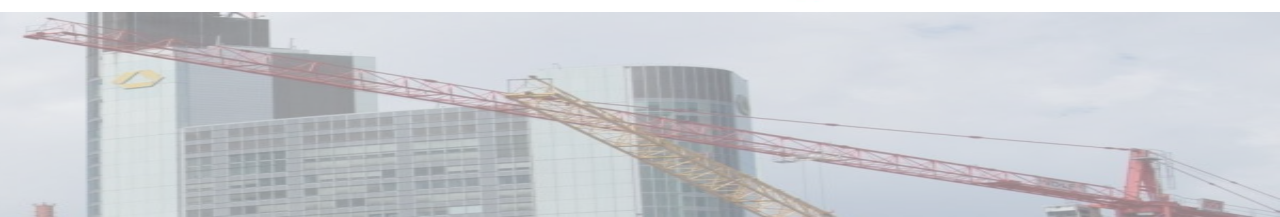
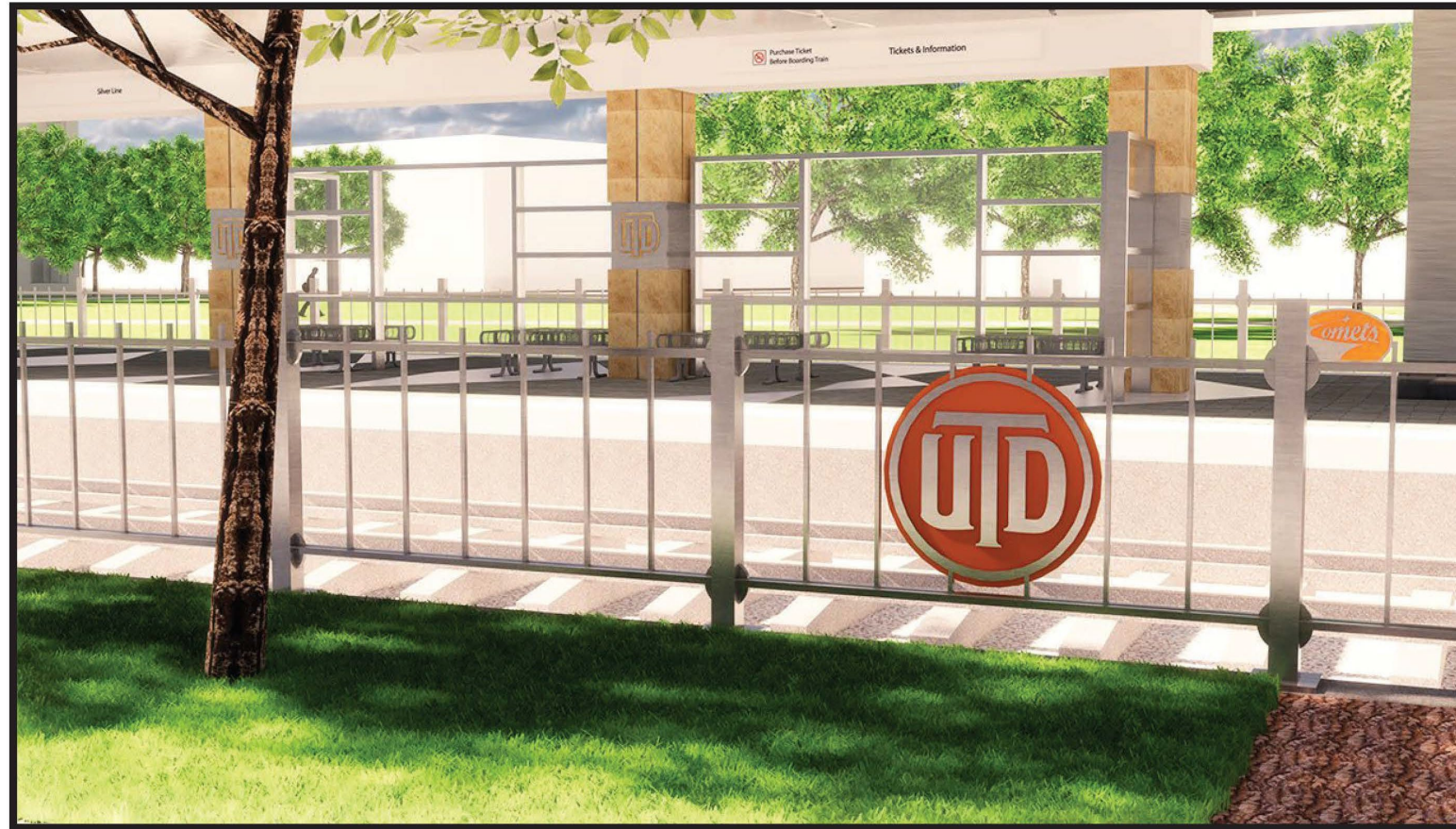
# Richardson Art & Design Program

## UT Dallas Station



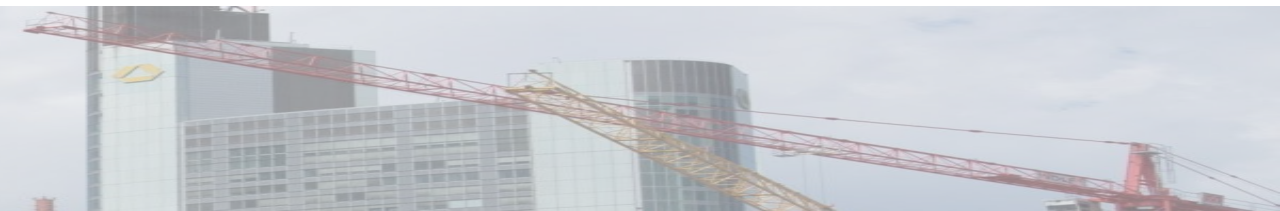
# Richardson Art & Design Program

## UT Dallas Station



# Richardson Art & Design Program

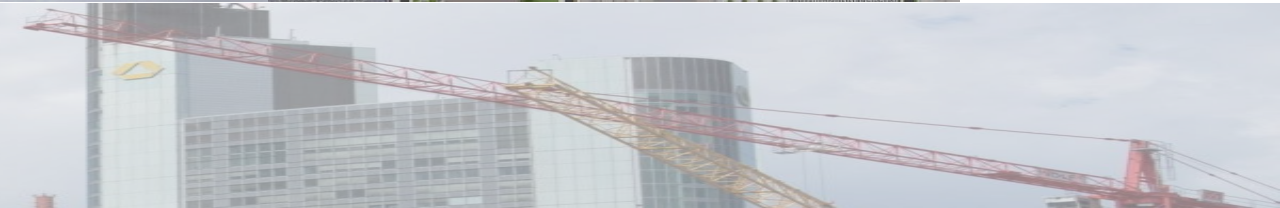
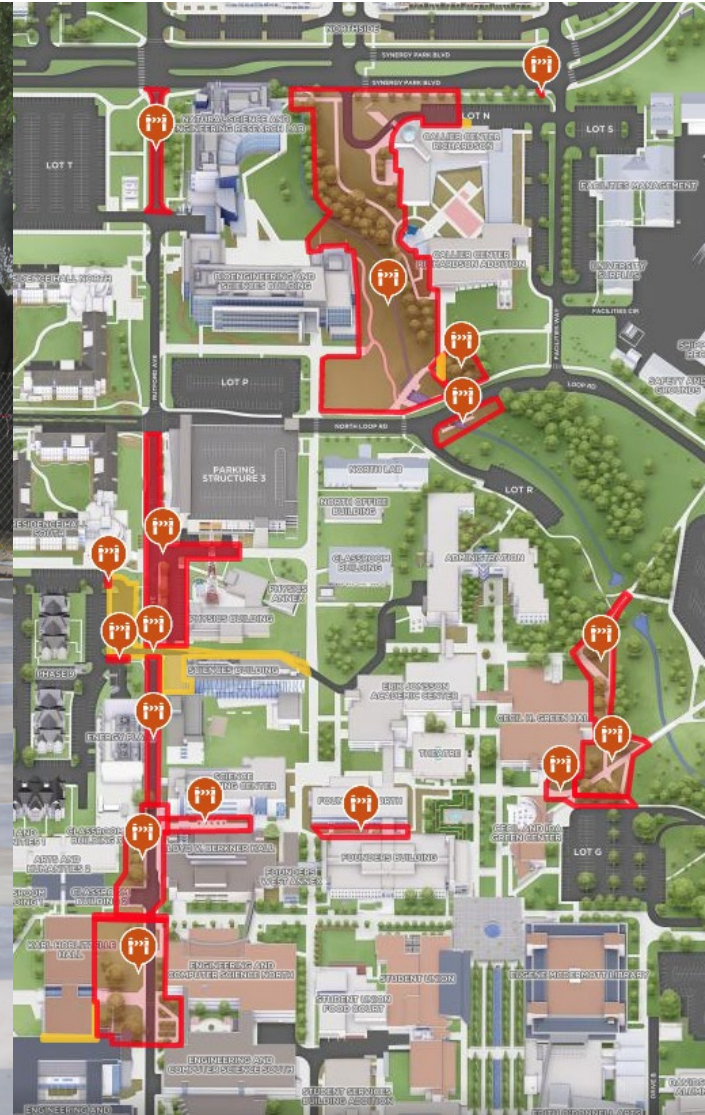
## UT Dallas Station



# Up Next: Campus Landscape Enhancement Project III



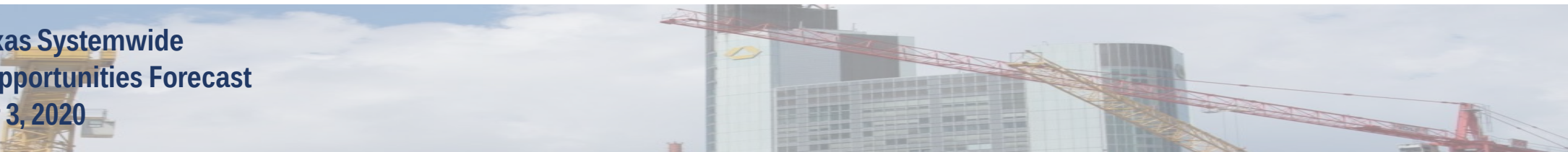
Rutford Avenue Pedestrian Promenade



**Thank You. Questions?**

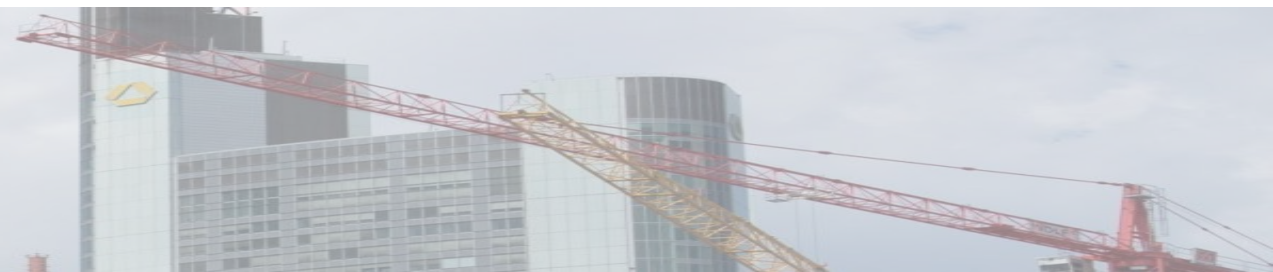


**The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020**



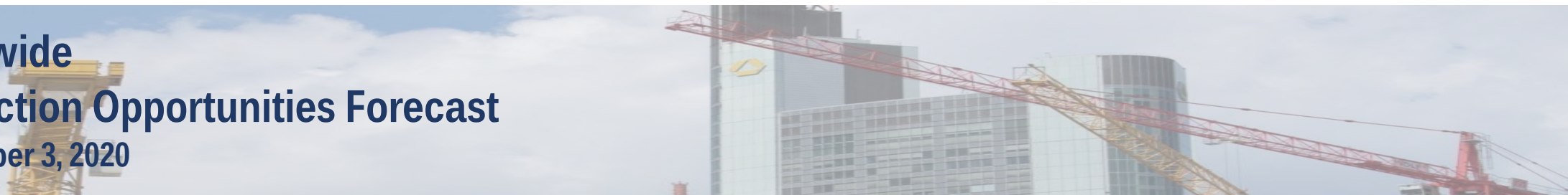


**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



# Agenda

- Introductions
- UTEP Procurement Thresholds
- How to Do Business with UTEP
- Contact Information
- Upcoming Projects



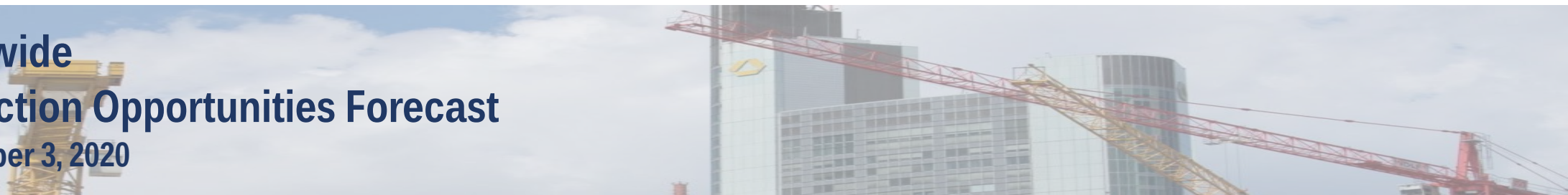
# Introductions

- **Dr. Diane De Hoyos** – Associate Vice President, Purchasing & General Services
- **Greg McNicol** – Associate Vice President, Facilities Management
- **Ben Alvarez** – Director, Purchasing & General Services & HUB Coordinator
- **Anna Goodwin** – Technical Buyer, Purchasing & General Services



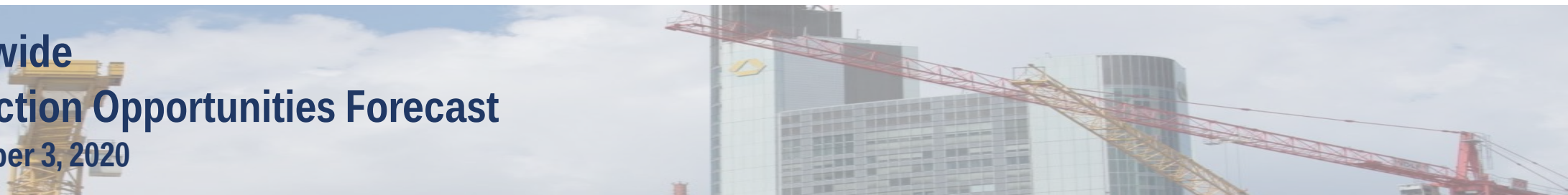
# UTEP Procurement Thresholds

| <b>Amount</b>        | <b>Requirement</b>               |
|----------------------|----------------------------------|
| \$1,000 to <\$15,000 | Single Quote                     |
| \$15,000 to \$50,000 | Multiple Quotes                  |
| >\$50,000            | Formal Bid or Job Order Contract |



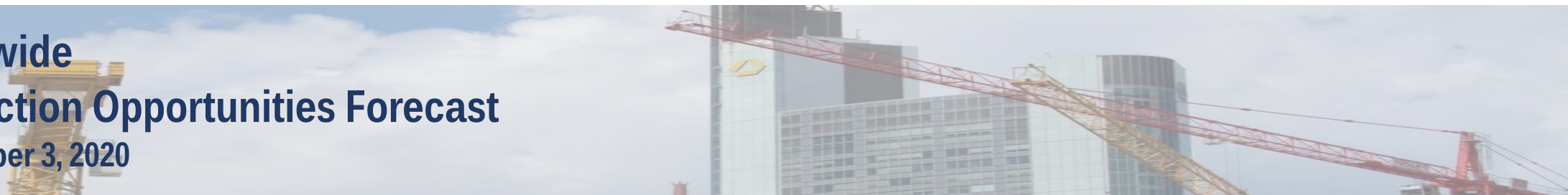
# Small Construction/Renovation Projects

- **\$15,000 to \$50,000**
  - Multiple quotes via project managers
  - Evaluated and recommended for award
  - Approved by Director, Planning & Construction
  - Purchasing reviews and processes award



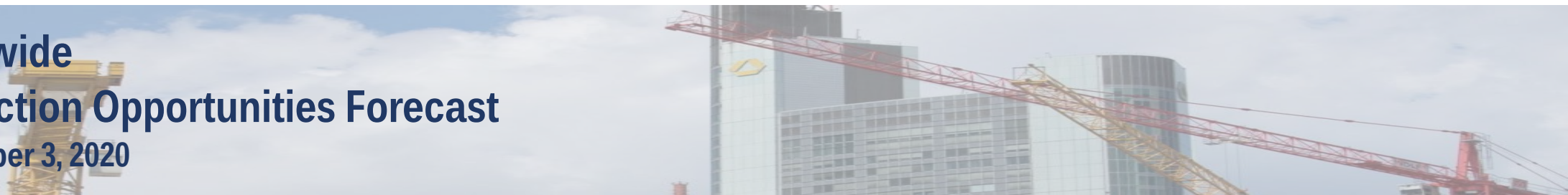
# Major Capital Projects

- Miner Mall Sourcing Manager (online bid system) located at <https://adminapps.utep.edu/sourcing/>
- All projects over \$25K are also posted on ESBD (Electronic State Business Daily)



# Job Order Contracts

- UTEP does not have a JOC program but does procure under UT System-approved cooperative purchasing JOC contracts
- Typically used for the smaller renovation or construction projects



# Contact Information

## **Anna Goodwin**

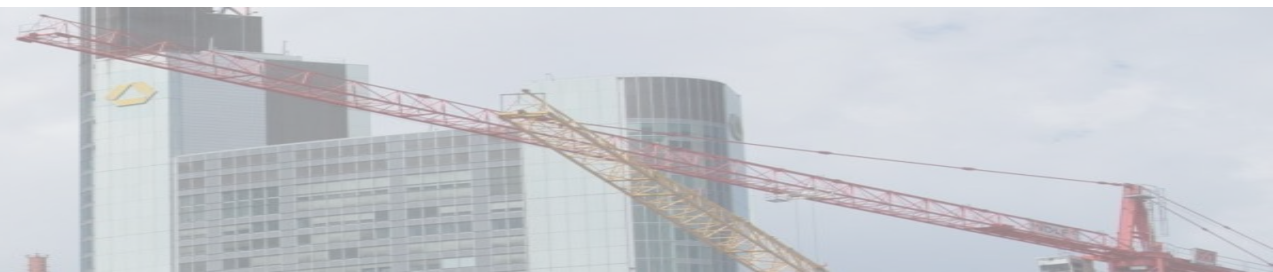
Technical Buyer for Facilities/Planning & Construction

[amgoodwin@utep.edu](mailto:amgoodwin@utep.edu)

## **Ben Alvarez**

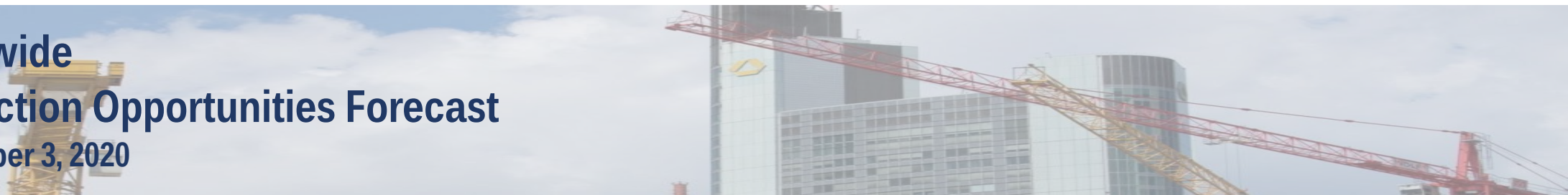
UTEP HUB Coordinator

[baalvarez@utep.edu](mailto:baalvarez@utep.edu)



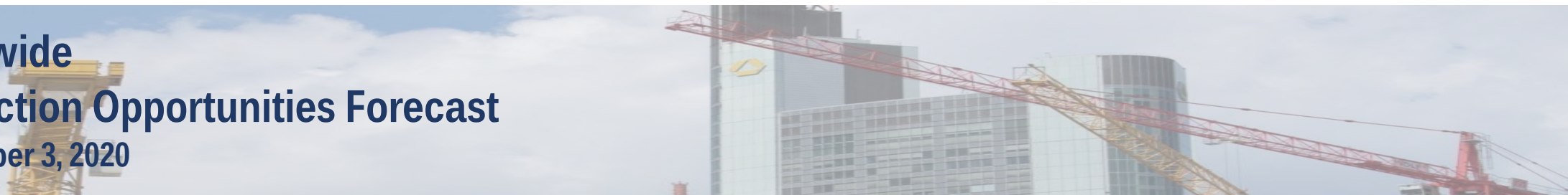
# Forecast for Bidding Opportunities-Funded Projects

- Center for Advanced Manufacturing and Aerospace - General Contractor
  - Estimated \$50 million GMP
  - New construction
  - CMAR process



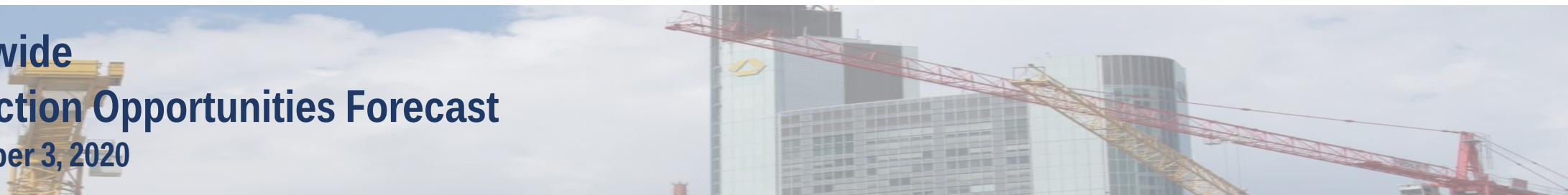
# Forecast for Bidding Opportunities – Future Project

- Advanced Teaching and Learning Complex (classrooms/student success components)
  - Estimated \$88.5 million GMP
  - New construction/multi-phased
  - CMAR process



# Forecast for Bidding Opportunities-Ongoing Projects

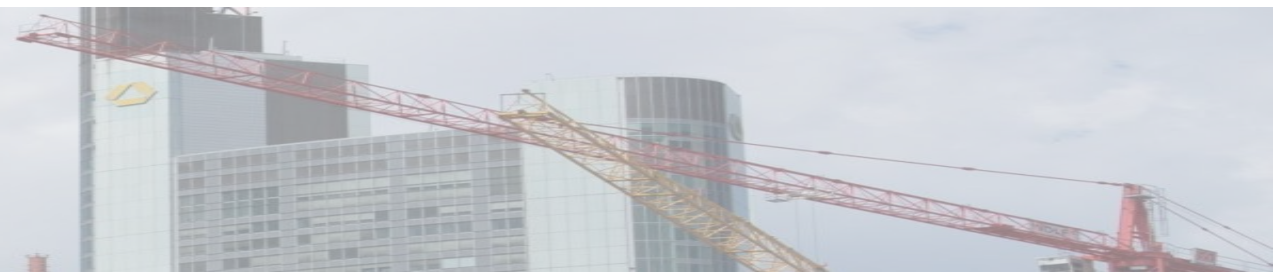
- Deferred Maintenance Projects
  - \$1.25 million budgeted annually
  - For projects other than renovations such as roofing, electrical, plumbing, HVAC projects, etc.





# QUESTIONS

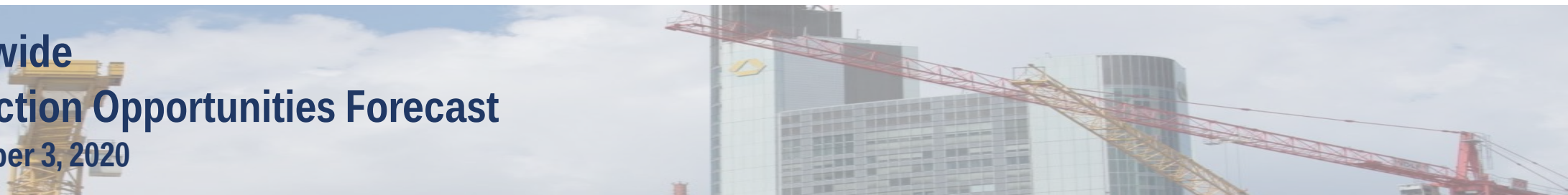
**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020





The University of Texas  
Health Science Center at Tyler

**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



# UT Health Science Center at Tyler – Purchasing & HUB Contacts

## Crystal Smith

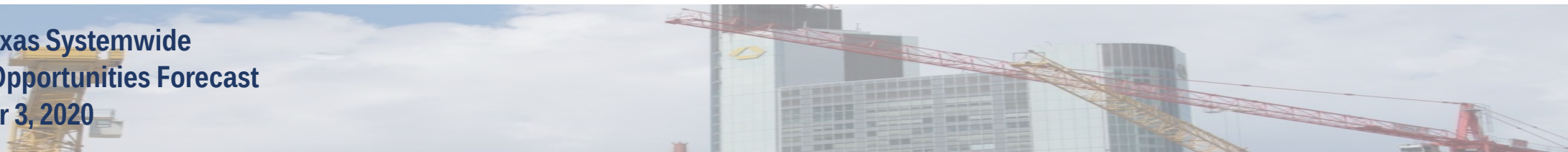
Director of Purchasing & HUB Programs

(903) 877-7718 or [crystal.smith@uthct.edu](mailto:crystal.smith@uthct.edu)

## Tara Cheney

Buyer II / HUB Assistant

(903) 877-7475 or [tara.cheney@uthct.edu](mailto:tara.cheney@uthct.edu)

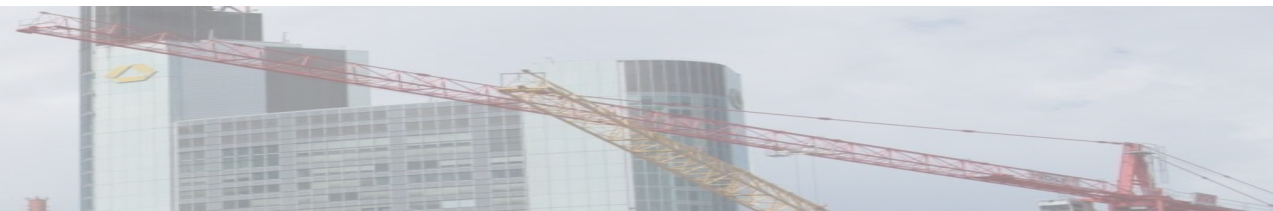


# UT Health Science Center at Tyler – Website

- Purchasing and HUB Program

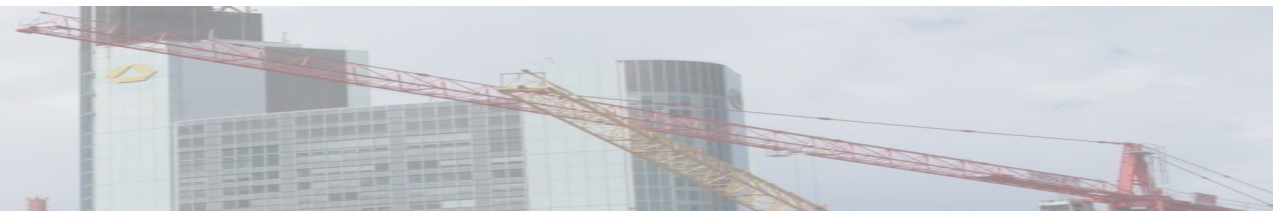
<http://uthct.edu>

(web page is under construction )



# UT Health Science Center at Tyler – Purchasing Thresholds

- Under \$15,000
  - Non-Competitive: Satellite buyers make non-restricted purchases directly from supplier on a PO or ProCard
- \$15,000.01 - \$49,999.99
  - Request for Quotes: Minimum 3 quotes with at least 1 quote from a minority owned, woman-owned or service-disabled veteran-owned business (HUB)
- \$50,000.01 and Over
  - Request for Bids/Request for Proposals
  - Bids over \$100,000 require a HUB Subcontracting Plan (HSP)



# UT Health Science Center at Tyler – Facilities Management Contacts

**Blake Curtis**

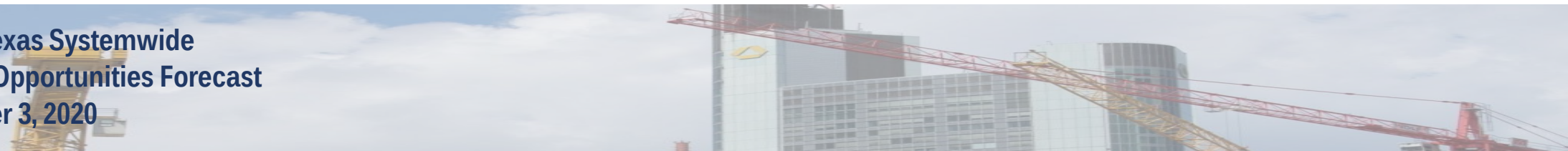
Director of Architecture and Construction

(903) 877-2830 or [blake.curtis@uthct.edu](mailto:blake.curtis@uthct.edu)

**Kenny Huffman**

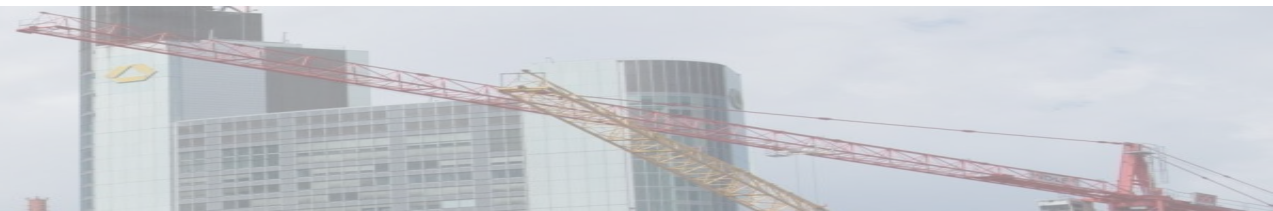
Executive Director of Facilities Management

(903) 877-5043 or [kenneth.huffman@uthct.edu](mailto:kenneth.huffman@uthct.edu)



# UT Health Science Center at Tyler – Upcoming Opportunities

- Biomedical Research Lab Renovations
- Surgery Renovations
- Behavioral Health Unit
- Negative Pressure Patient Rooms
- North Tyler Health Clinic Expansion
- Administration Office Renovations



# Contact Us

## *PURCHASING & HUB PROGRAM*

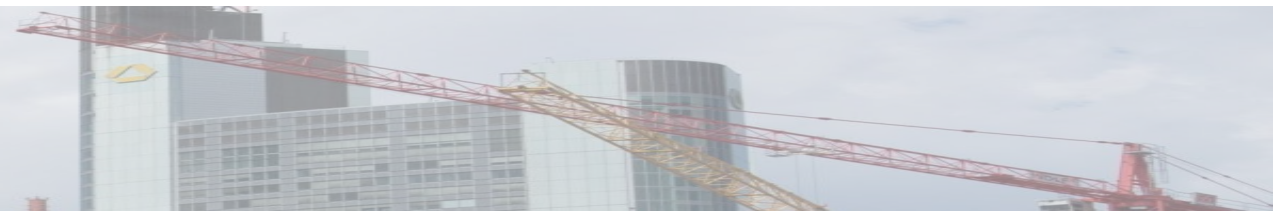
*Crystal Smith*, Director of Purchasing &  
HUB Programs  
[crystal.smith@uthct.edu](mailto:crystal.smith@uthct.edu)  
(903) 877-7718

*Tara Cheney*, Buyer II/ HUB Assistant  
[tara.Cheney@uthct.edu](mailto:tara.Cheney@uthct.edu)  
(903) 877-7475

## *FACILITIES MANAGEMENT*

*Blake Curtis*, Director of  
Architecture and Construction  
[blake.curtis@uthct.edu](mailto:blake.curtis@uthct.edu)  
(903) 877-2830

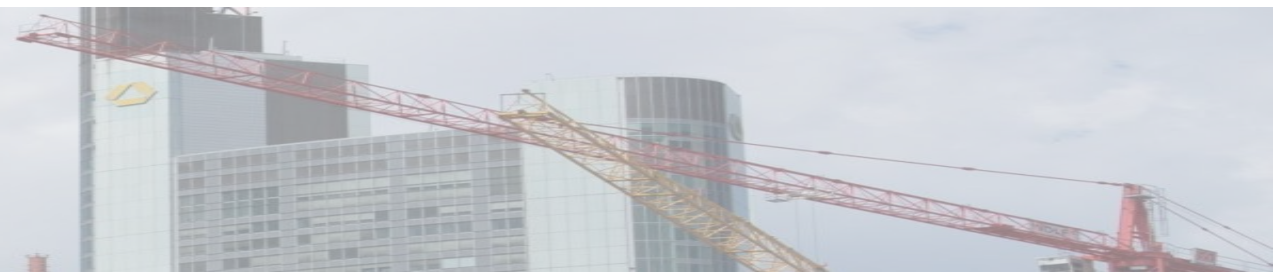
*Kenny Huffman*, Executive Director of  
Facilities Management  
[Kenneth.huffman@uthct.edu](mailto:Kenneth.huffman@uthct.edu)  
(903) 877-5043







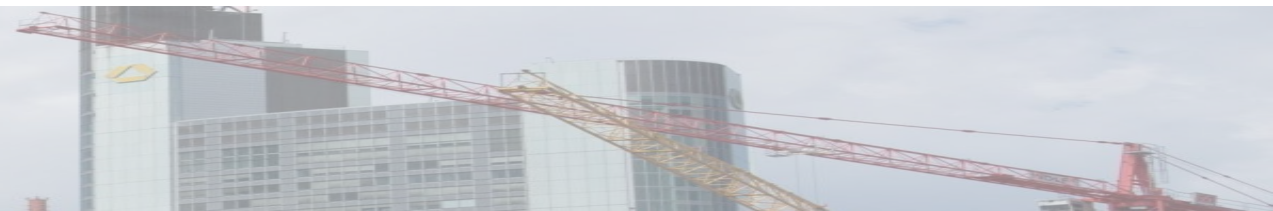
**2020 Systemwide  
HUB Construction Opportunities Forecast**  
Thursday December 3, 2020



# The University of Texas Permian Basin

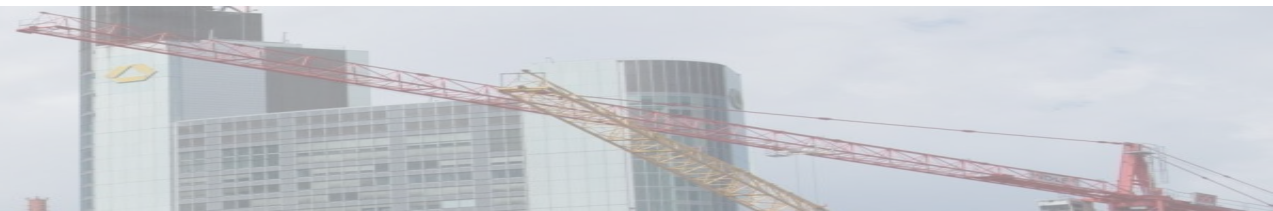


4901 E. University Blvd.  
Odessa, TX 79762  
[Utpb.edu](http://Utpb.edu)



# About US – University of Texas Permian Basin

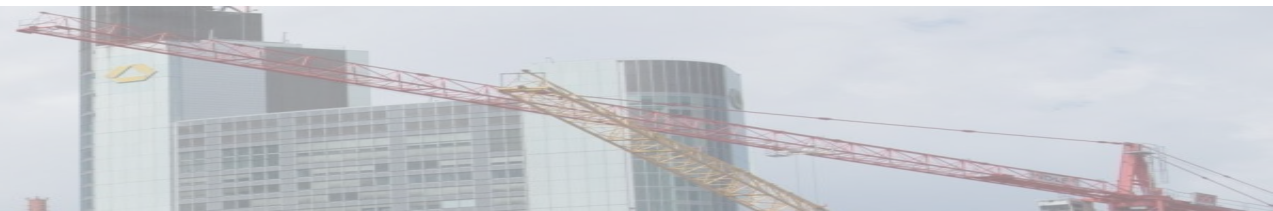
- Founded: 1969
- Campus Locations: Odessa and Midland, Texas
- Mascot: Falcon
- #2 - Best Four-Year Colleges (Schools.com, 2017)
- Highlights:
  - Wagner Noël Performing Arts Center
  - J. Conrad Dunagan Library
  - John Ben Shepperd Public Leadership Institute and Presidential Archives
  - Stonehenge replica (on campus)
  - 3-mile walking/jogging park around Odessa campus
  - Childhood home to President George W. Bush displayed
  - Largest heated outdoor pool in West Texas



# Upcoming Construction Projects Spring/Summer 2021



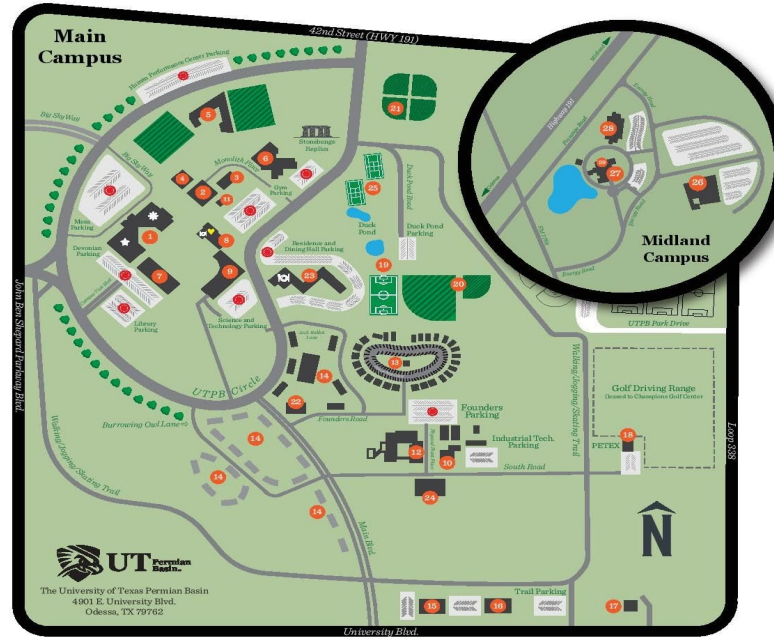
- Front Lobby – furnishings
- Welcome Center – Remodel
- Mesa Outdoor Deck – Asbestos abatement
- Student Success Center – Carpet, paint, and lighting upgrades
- Campus Wayfinding – Master planning and Wayfinding Architect and Engineering RFQ
- RO Water Station
- SAC Building Solar Shades - glass installation – shade
- Library and Ceed Bldg. Renovations – Interior renovations, adding food services, business incubator, conversion of Library space
- Landscaping Walkway – new walkway, lighting, landscaping





# UTPB Campus Map

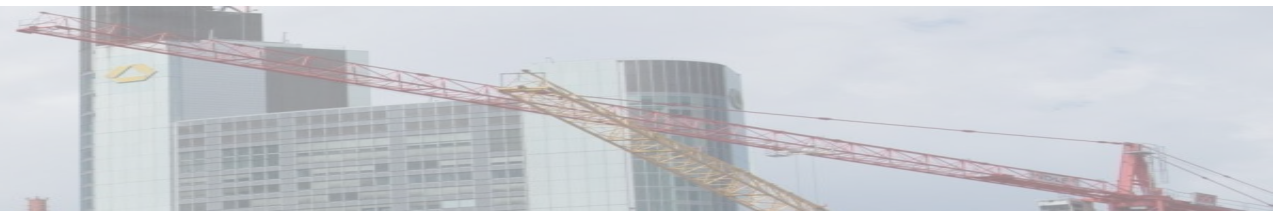
The University of Texas Permian Basin



- |  |   |   |  |
|--|---|---|--|
| <ul style="list-style-type: none"> <li>1. Mesa Building</li> <li>★ Admissions &amp; Financial Aid Offices</li> <li>✦ Prometric Test Center</li> <li>2. Gymnasium Complex</li> <li>3. Thermal Energy Plant</li> <li>4. Gym Annex Building</li> <li>5. D. Kirk Edwards Family Human Performance Center</li> <li>6. Visual Arts Studios</li> <li>7. J. Conrad Dunagan Library</li> <li>8. Student Activity Center</li> <li>♥ UTPB Child Care Center</li> <li>☕ Coffee Bistro</li> <li>9. Science &amp; Technology Building</li> </ul> | <ul style="list-style-type: none"> <li>10. Industrial/Petroleum Technology Building</li> <li>11. Pool</li> <li>12. Founders Building</li> <li>Countersing Center</li> <li>Physical Plant</li> <li>13. Saloon House (Student Mailboxes)</li> <li>14. Student Housing</li> <li>15. Eilen Noël Art Museum</li> <li>16. JBS Public Leadership Institute and Presidential Archive</li> <li>17. Fire Station (City of Odessa)</li> <li>18. PETEX</li> </ul> | <ul style="list-style-type: none"> <li>19. Soccer Practice Field/Intramural</li> <li>20. Ted &amp; Jan Roden Baseball Field</li> <li>21. Women's Softball Field</li> <li>22. Parker Launch House</li> <li>Student Housing Recreation</li> <li>23. Residence/Dining Hall</li> <li>24. S.T.E.M. Charter Academy</li> <li>25. Tennis Center</li> <li>26. Wagner Noël Performing Arts Center</li> <li>27. C.E.E.D. Building</li> <li>28. Engineering Building</li> <li>29. Small Business Development Center</li> </ul> | <ul style="list-style-type: none"> <li>■ Buildings</li> <li>▨ Parking</li> <li>■ Student Housing</li> <li>■ Sports Fields</li> <li>○ Visitor Parking</li> <li>⊙ Campus Dining</li> </ul> |
|--|---|---|--|

updated October 2019

The University of Texas Systemwide  
HUB Construction Opportunities Forecast  
Thursday December 3, 2020



# Who's My Contact for these Projects?

Construction Buyer

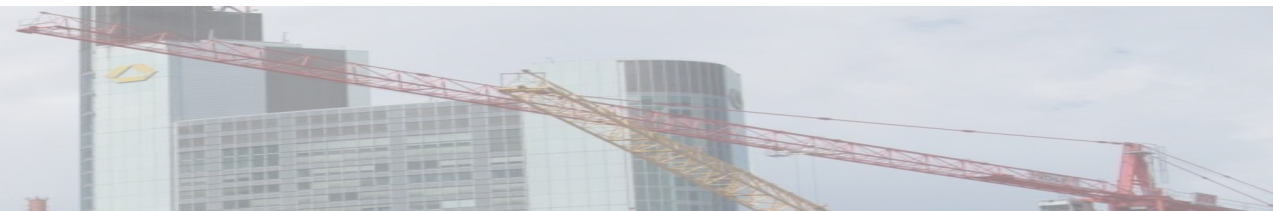


Pamela Jenkins  
jenkins\_p@utpb.edu

HUB Coordinator

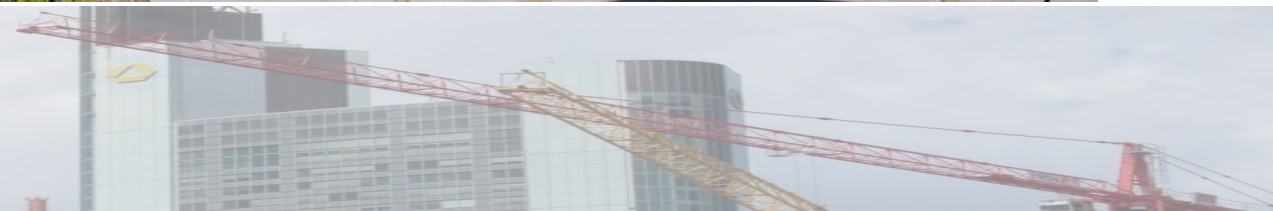


Elsa Montalvo  
montalvo\_e@utpb.edu



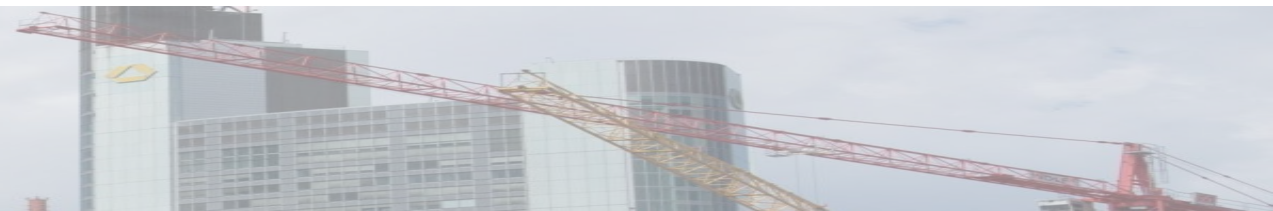
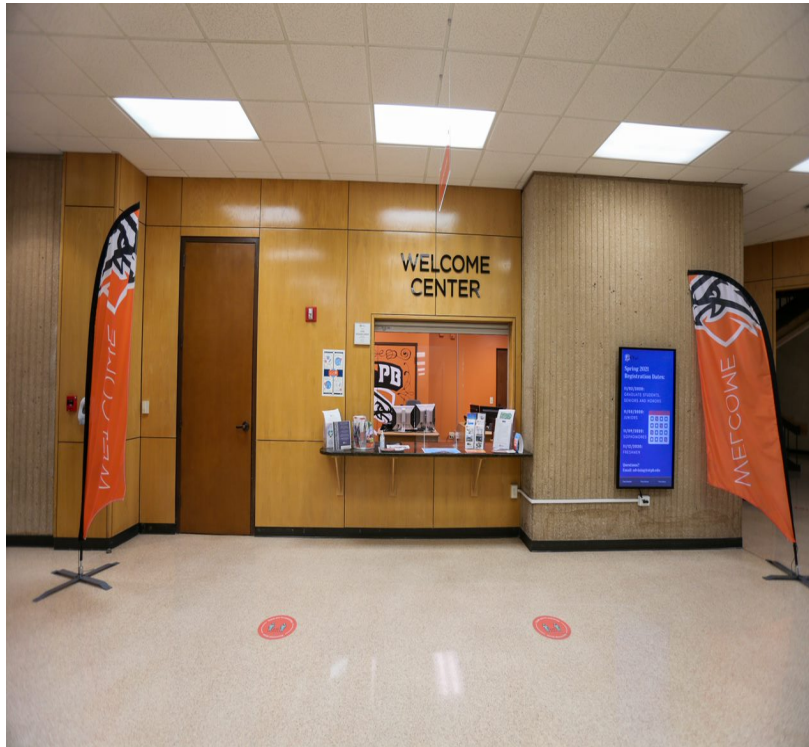


# Mesa Deck Asbestos Abatement





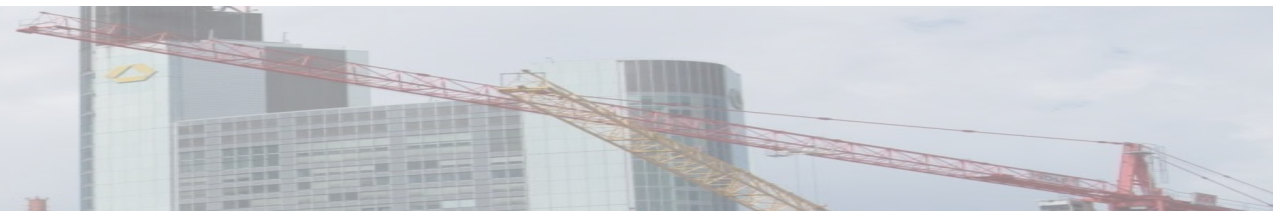
# Welcome Center Remodel & Front Lobby





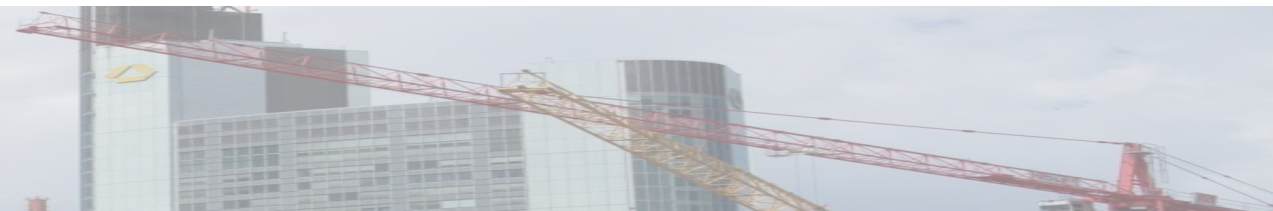


# Walkway Landscape & Portable Building Removal

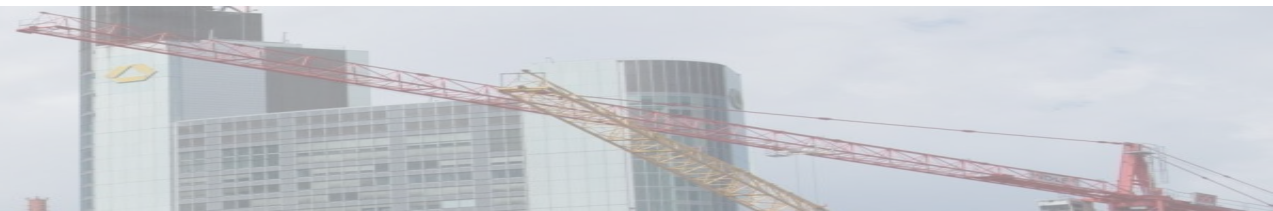




# Renovation of CEED Building & 1<sup>st</sup> Floor of Library



# Student Activity Center Shade Devices



# How will I know when the Bids will be posted?

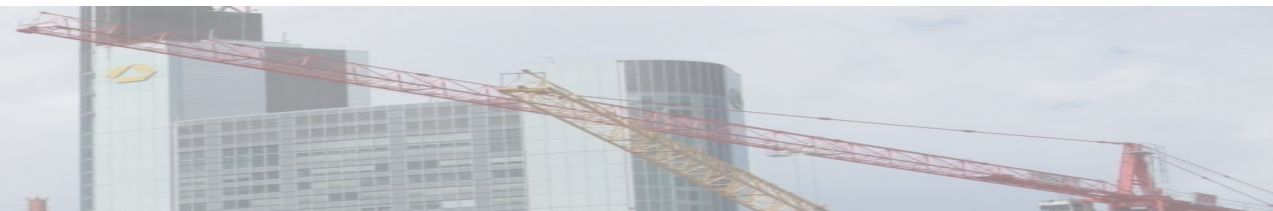
Bids will be posted on the UTPB.EDU website

## Bid Opportunities

"Vending Machines Services Related to Installation and Operation of Vending Machines"

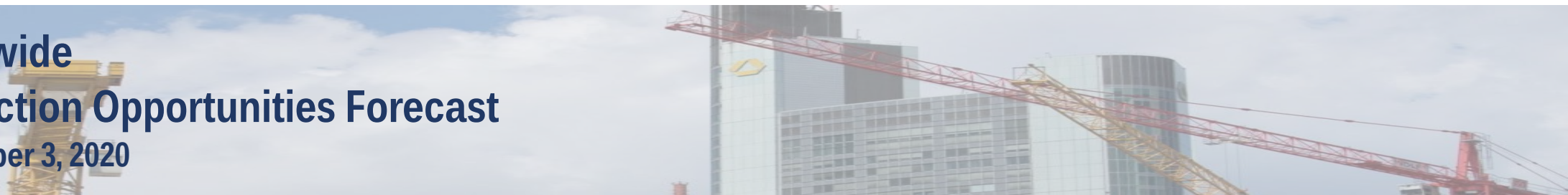
|                    |                                  |
|--------------------|----------------------------------|
| Bid Number         | <a href="#">RFP 742-21-174-2</a> |
| Date Issued        | November 2, 2020                 |
| Submittal Deadline | November 30, 2020                |
| Bid Information    |                                  |

Or you can call or email Pam Jenkins



# UT Southwestern Medical Center

**2020 Systemwide  
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Thursday December 3, 2020



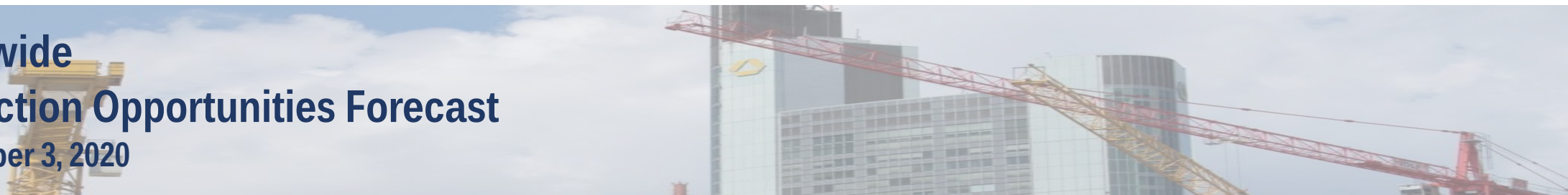
# Purchasing Process Overview

Jarrold W. Tallman, MID, CTCD

Director, Purchasing & Small Businesses & HUB Program

Mario Ramirez

Manager, Small Business & HUB Program



# Agenda

- Welcome
- Introduction
  - Why are we here?
  - Why now?
- Who We Are
- Procurement Overview
  - Purchasing
  - Strategic Sourcing
- Supplier Portal
- JOC
- Upcoming Requirement
- Q&A



# Who We Are...

## State Institution

- Facility run by State of Texas government

## Higher Education Institution (University)

- A proprietary institution of higher education

## Academic Health Center (Health Science Centers)

- Refers to one or more health professions schools (the medical school plus one other and a hospital)

## Academic Medical Center

- The medical school and a hospital (university-based)

## Academic Medicine

- Includes both these types plus the affiliated community hospitals





# Purchasing Teams

**Academic and Research Team (AR) responsible areas include:**

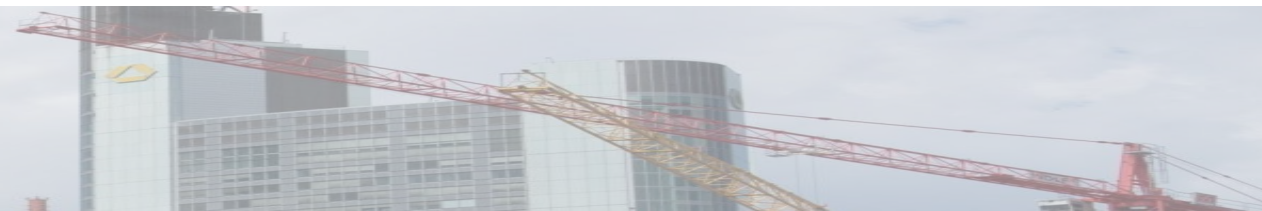
- **Academic/Clinical Research services, equipment and supplies**
- **Offsite clinic services**
- **Information Technology services equipment**

**Health System Team responsible areas include:**

- **All major healthcare/clinical categories**
- **Surgical categories**
- **Acute equipment/supplies/services**

**Facilities Team responsible areas include:**

- **Facilities maintenance and management (MRO)**
- **Fleet Management**



# Strategic Sourcing Team

## Goods and Services:

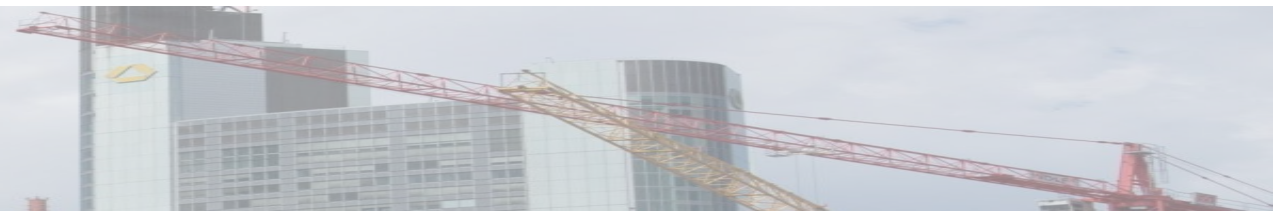
- **Facilities maintenance and management (MRO)**
- **Information Technology services equipment**

## Health System:

- **All major healthcare/clinical categories**
- **Surgical categories**
- **Acute equipment/supplies/services**

## Construction:

- **Construction Services**
  - **A/E**
  - **CM&R**
  - **CSP**

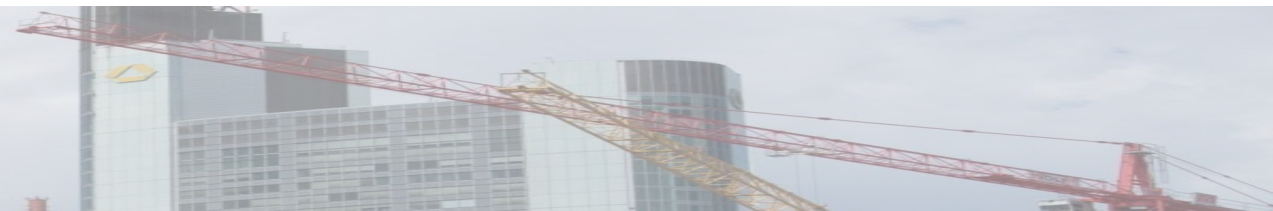


# Certified State Contracts & Group Purchasing Organizations (GPO)

- **State Contract:**
  - Department of Information Resources (DIR)
  - Texas Comptroller of Public Accounts
    - Texas Multiple Award Schedule (TXMAS)
    - Texas Procurement and Supportive Services (TPASS)

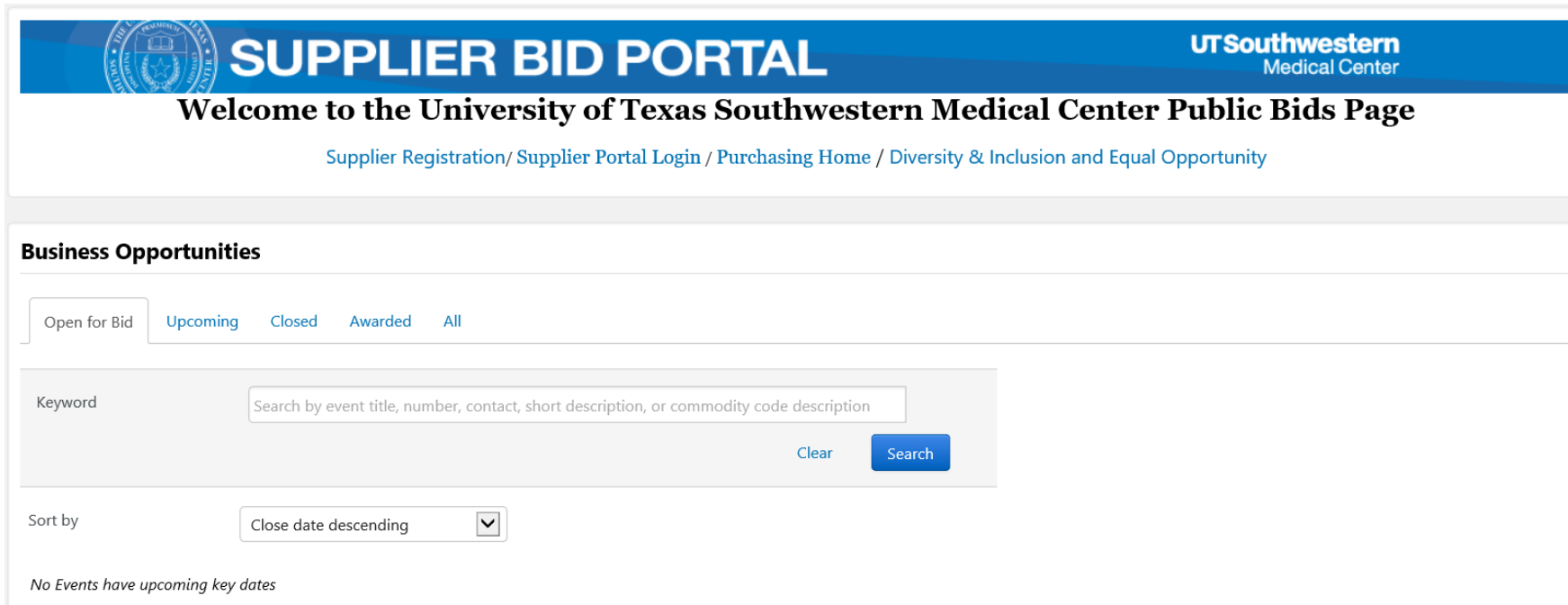


- **Group Purchasing Organizations (GPOs):**
  - The University of Texas System Supply Chain Alliance
  - Premier Health Alliance, LP
  - E&I Cooperative Services, Inc.
  - Texas Association of School Board (TASB) BuyBoard
  - Purchasing Solutions Alliance (PSA)
  - Region 19 Allied States Cooperative



# Step 2 – Search the UTSW Supplier Bid Portal

When UTSW has contract opportunities over \$50,000, we must advertise them publicly. The UTSW Supplier Bid Portal search engine is available to anyone and allows businesses to find bid opportunities by type, entity, vendor award, or National Institute of Government Purchasing Codes.



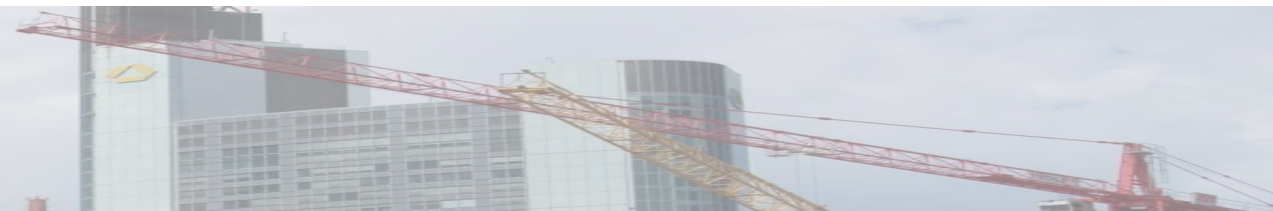
The screenshot shows the UTSW Supplier Bid Portal search interface. At the top, there is a blue header with the UTSW logo on the left, the text "SUPPLIER BID PORTAL" in large white letters in the center, and "UTSouthwestern Medical Center" on the right. Below the header, a white banner reads "Welcome to the University of Texas Southwestern Medical Center Public Bids Page" with a navigation link: "Supplier Registration/ Supplier Portal Login / Purchasing Home / Diversity & Inclusion and Equal Opportunity".

The main content area is titled "Business Opportunities" and features a filter menu with tabs for "Open for Bid", "Upcoming", "Closed", "Awarded", and "All". Below the filter menu is a search bar with the placeholder text "Keyword" and "Search by event title, number, contact, short description, or commodity code description". The search bar includes a "Clear" button and a blue "Search" button. Below the search bar is a "Sort by" dropdown menu currently set to "Close date descending". At the bottom of the search area, a message reads "No Events have upcoming key dates".

<http://www.utsouthwestern.edu/about-us/administrative-offices/purchasing/bid/>

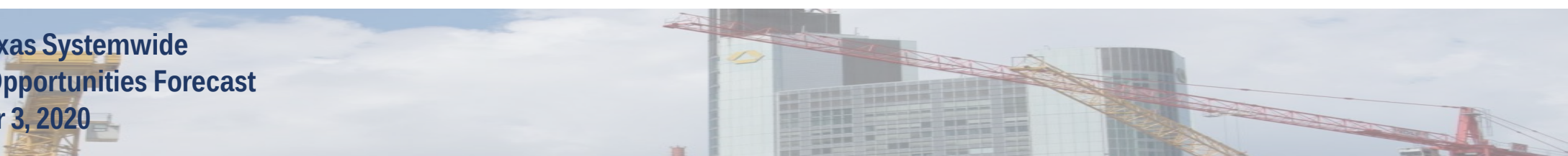
# JOC Process

- Streamlines the procurement process through multi-awards leading to fast and timely delivery of projects.
- 12 Suppliers on the current contract, in-which six are HUB vendors.
- Current contract is active until August 2022 (may have an option to extend).
- Any project with a construction budget less than \$500k.

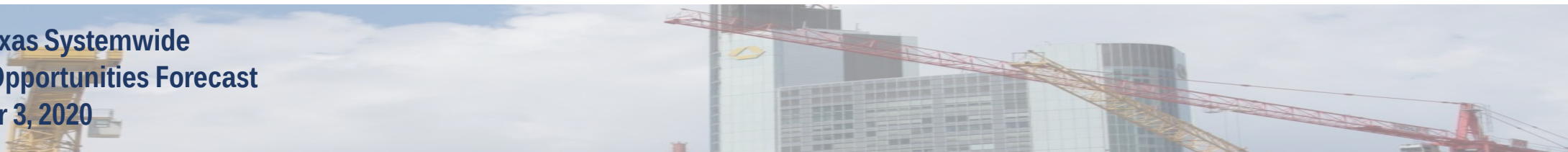


# Construction Bid Opportunities

| Upcoming Events  | Status                              |
|--|-------------------------------------|
| • Aston Ambulatory Care Center                                 | bid out of GMP 1-renewal March 2021 |
| • Biomedical Engineering & Sciences                            | Estimated bid date August 2021      |
| • C1 Cafeteria Lighting Code Issue                             | Estimated bid date May 2021         |
| • F3 Building Renovation – Pediatrics                          | Estimated bid date May 2021         |
| • G9/J9 Full floor renovation                                  | Estimated bid date May 2021         |
| • HQ6 Heart & Lung Clinic                                      | Estimated bid date May 2021         |
| • Phase II Major Renovations                                   | Estimated bid date May 2021         |
| • J7 Office and Break Room Renovation                          | Estimated bid date May 2021         |
| • NB Hot Water System Repair                                   | Estimated bid date May 2021         |
| • NA/NB Autoclave Renovation                                   | Estimated bid date May 2021         |
| • ND6.108 Pharmacology Staff Relocation & Renovation - Phase 2 | Estimated bid date May 2021         |
| • NE2 AIRC Renovation  | Estimated bid date May 2021         |
| • Remodel entire breakroom area                                | Estimated bid date May 2021         |
| • UTSW Pediatrics @ Children Legacy Clinic                     | Estimated bid date May 2021         |



# Group Discussion



# Closing Remarks

